



FINANCIAL REVIEW

2022 KESKO ANNUAL REPORT

Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

FINANCIAL REVIEW

This report is a translation of the Finnish original.

Report by the Board of Directors	132	Financial statements	164
Operating environment	132	Consolidated financial statements (IFRS)	165
Outlook and guidance for 2022	132	Consolidated income statement	165
Important events	132	Consolidated statement of comprehensive income	165
Financial performance	133	Consolidated statement of financial position	166
Segments	135	Consolidated statement of cash flows	167
Changes in Group composition	137	Consolidated statement of changes in equity	168
Main objectives and results achieved in sustainability	137	Notes to the consolidated financial statements	169
Key events during the financial year	151		
Events after the financial year	151	1. Accounting policies for the consolidated financial statements	169
Resolutions of the 2021 Annual General Meeting and decisions of the Board's organisational meeting	151	1.1 Basic information about the Company	169
Information contained in the notes to the financial statements	152	1.2 Basis of preparation	169
Risk management	152	1.3 Critical accounting estimates and assumptions	169
Significant risks and uncertainties	153	1.4 Critical judgements in applying accounting policies	170
Proposal for profit distribution	154	1.5 Consolidation principles	170
Annual General Meeting	154	1.6 Discontinued operations and non-current assets classified as held for sale and related liabilities	171
Shares and securities markets	154	1.7 New IFRS standards and IFRIC interpretations and the impact of new and updated standards	171
Analysis of shareholding	156		
Board authorisations	158		
Group's key performance indicators	159		
Calculation of performance indicators	160		



Kesco's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

2. Financial results	172	4. Capital structure and financial risks	202
2.1 Revenue recognition	172	4.1 Capital management	202
2.2 Segment information	172	4.2 Shareholders' equity	204
2.3 Material and services	181	4.3 Financial risks	205
2.4 Other operating income	181	4.4 Finance income and costs	210
2.5 Operating expenses	181	4.5 Financial assets and liabilities by category	211
2.6 Foreign exchange differences recognised in operating profit	182	4.6 Commitments and contingencies	215
2.7 Income tax	182	5. Other	216
2.8 Earnings per share	185	5.1 Subsidiaries, associates, joint ventures and proportionately consolidated mutual real estate companies	216
2.9 Additional details related to the statement of cash flows	185	5.2 Related party transactions	218
3. Capital employed	186	5.3 Share-based compensation	220
3.1. Acquisitions	186	5.4 Legal disputes and possible legal proceedings	222
3.2 Property, plant and equipment	187	5.5 Events after the balance sheet date	222
3.3 Intangible assets	189	Parent company's financial statements (FAS)	223
3.4 Leases	192	Signatures	238
3.5 Inventories	194	Auditor's report	239
3.6 Trade and other current receivables	194	Auditor's ESEF assurance report	243
3.7 Pension assets	196		
3.8 Shares in associates and joint ventures	199		
3.9 Provisions	201		



THE REPORT BY THE BOARD OF DIRECTORS





Kesco's direction

Year 2022

Strategy and operating environment

Business

Investors

Sustainability report

Sustainable Kesko

Climate and nature

Value chain

Our people

Good governance

Sustainability reporting

Financial review

Report by the Board of Directors

Consolidated financial statements (IFRS)

Parent company's financial statements (FAS)

Signatures

Corporate governance

Corporate Governance

Statement

Remuneration Report

Data balance sheet

Data strategy

Customers and data

REPORT BY THE BOARD OF DIRECTORS

Kesco has operations in Finland, Sweden, Norway, Estonia, Latvia, Lithuania and Poland, with some 1,800 stores engaged in chain operations.

Kesco's principal business model in the Finnish market is the chain business model, in which independent K-retailers run retail stores in Kesko's chains. Retailer operations accounted for approximately 46% of Kesko's net sales in 2022. At the end of 2022, Kesko had nearly 1,100 independent K-retailer entrepreneurs as partners. Kesko also engages in its own retailing, which accounted for some 14% of net sales. B2B trade is a significant and growing part of Kesko's business operations, and it accounted for approximately 40% of Kesko's net sales.

Outside Finland, Kesko mainly engages in its own retailing and B2B trade. Net sales for international operations totalled €2,209 million, and accounted for 19% of Kesko's total net sales.

Together, Kesko and K-retailers form K Group, whose retail sales (preliminary) totalled some €15.8 billion (0% VAT) in 2022.

Operating environment

Identified megatrends impacting K Group's operations include accelerating change in the use of digital solutions and new technologies, the importance of sustainability and impacts on climate and nature, globalisation and related supply chain security, the importance of risk management,

and continued population change. Themes emphasised in customer and consumer trends include the need to constantly adjust selections, multichannel shopping, growing customer knowledge and power, and more individual customer behaviour. Key opportunities and risks in our operating environment are related to developments in our economic operating environment, digital services and data-driven management, the geopolitical situation, sustainable purchasing and human rights, and climate change and loss of biodiversity. Risks are described in more detail in the 'Significant risks and uncertainties' section of this Report by the Board of Directors.

Outlook and guidance for 2022

Kesco Group's guidance is given for the year 2023, in comparison with the year 2022. Kesko's net sales and operating profit are estimated to remain at a good level in 2023 despite the challenges in the company's operating environment. Kesko estimates that its comparable operating profit in 2023 will be in the range of €680–800 million. The guidance is based on an estimated relatively short recession in Kesko's operating countries. Key uncertainties impacting Kesko's outlook are developments in inflation and interest rate levels, and Russia's ongoing offensive war in Ukraine.

In the grocery trade division, B2C trade as a whole is estimated to remain stable, and the foodservice market is predicted to continue to grow. Price inflation will support sales development in euro terms, but will also increase costs. Operating profit is expected to remain at a good level.

The construction market is expected to decrease somewhat compared to 2022. New building construction is estimated to decrease, but renovation building and construction related to the green transition are estimated to continue to grow. Operating profit is expected to remain at a good level also in building and technical trade.

In the car trade division, car availability is estimated to improve, but demand is estimated to remain below long-term average. Profitability in the car trade division is expected to remain at a good level.

Important events

Positive profit warning on 25 April 2022

Kesco raised its profit guidance for 2022 on 25 April 2022, estimating that its comparable operating profit in 2022 will be in the range of €730–840 million. Before, the company estimated that the comparable operating profit would be in the range of €680–800 million.

Kesko's direction

Year 2022

Strategy and operating environment

Business

Investors

Sustainability report

Sustainable Kesko

Climate and nature

Value chain

Our people

Good governance

Sustainability reporting

Financial review

Report by the Board of Directors

Consolidated financial statements (IFRS)

Parent company's financial statements (FAS)

Signatures

Corporate governance

Corporate Governance Statement

Remuneration Report

Data balance sheet

Data strategy

Customers and data

Financial performance

Net sales and profit 2022

1-12/2022	Net sales, € million	Change %	Change, comparable, %	Operating profit, comparable € million	Change, € million
Grocery trade	6,124.7	+3.6	+3.6	460.4	+17.5
Building and technical trade excl. speciality goods trade	4,591.1	+10.3	+9.7	302.8	+27.4
Speciality goods trade	214.0	-4.3	+1.8	16.1	-5.1
Kesko Senukai	-	-	-	20.9	-0.5
Building and technical trade total	4,805.1	+9.5	+9.4	339.8	+21.8
Car trade	910.9	-11.4	-11.4	48.4	-3.9
Common functions and eliminations	-31.8	-	-	-33.5	+4.2
Total	11,809.0	+4.5	+4.4	815.1	+39.6

Group net sales grew by 4.4% in comparable terms. Net sales grew in comparable terms by 3.6% in Finland and by 8.4% in other operating countries. The comparable change % has been calculated in local currencies and excluding the impact of acquisitions and divestments completed. The reported Group net sales grew by 4.5%.

Net sales for the grocery trade division grew by 3.6%. Sales to K Group grocery store chains grew by 0.8%. Net sales for Kespro's foodservice business grew by 20.7%. As Covid-19 restrictions were less severe than in the comparison period, consumption was relatively more geared towards foodservice than retail.

Net sales for the building and technical trade division increased by 9.5%, or by 9.4% in comparable terms. Net sales grew in comparable terms in all operating countries. Net sales growth continued strong in Onninen's technical wholesale. The growth was underpinned by good volume development and rising prices in some product categories.

In building and home improvement trade, sales increased in B2B trade, but decreased in B2C trade.

Net sales for the car trade division decreased by 11.4% due to the poor availability of cars.

The Group's comparable operating profit totalled €815.1 million, an increase of €39.6 million. In the grocery trade division, profitability improved in particular thanks to strong growth in Kespro's foodservice business. In the building and technical trade division, profit continued to strengthen in Onninen's technical wholesale. Onninen's comparable operating profit grew in all operating countries. In building and home improvement trade, comparable operating profit decreased in all operating countries. Share of result from Kesko Senukai had a €0.5 million negative impact on the building and technical trade division's comparable operating profit. In the car trade division, net sales and comparable operating profit decreased due to the weakened availability of cars in 2022.

Items affecting comparability, € million	1-12/2022	1-12/2021
Comparable operating profit	815.1	775.5
Items affecting comparability		
+gains on disposal	+0.0	+1.4
-losses on disposal	-0.1	-0.0
-impairment charges	-	-5.4
+/-structural arrangements	+1.6	+3.7
Total items affecting comparability	+1.5	-0.3
Operating profit	816.5	775.2

K Group's (Kesko and the chain stores) retail and B2B sales (0% VAT) totalled €15,832.5 million, representing a growth of 3.6% compared to the previous year. During the 12-month period that ended in December 2022, the number of Finnish households belonging to the K-Plussa loyalty scheme and using the Plussa network totalled 2.4 million, with 3.3 million customers using their K-Plussa card.

Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

Net finance costs, income tax and earnings per share

Net finance costs, income tax and earnings per share	1-12/2022	1-12/2021
Net finance costs, € million	-56.0	-68.2
Interests on lease liabilities, € million	-68.4	-71.3
Profit before tax, comparable, € million	763.2	710.4
Profit before tax, € million	761.1	712.9
Income tax, € million	-151.2	-141.1
Earnings per share, comparable, €	1.54	1.43
Earnings per share, €	1.53	1.44
Equity per share, €	6.90	6.37

The Group's net finance costs were positively impacted by the change in the fair value of interest rate derivatives, €13.5 million, and a decrease in interest expenses for lease liabilities. The share of result of associates amounted to €0.6 million (€5.9 million, or €2.0 million in comparable terms).

The Group's comparable profit before tax grew thanks to growth in comparable operating profit and a reduction in net finance costs. The Group's effective tax rate was 19.9% (19.8%).

The Group's earnings per share and comparable earnings per share grew compared to the year before.

Cash flow and financial position

Cash flow, € million	1-12/2022	1-12/2021
Cash flow from operating activities	915.2	1,152.0
Cash flow from investing activities	-344.3	-292.3
Cash flow from financing activities	-604.7	-834.4

Financial position	31.12.2022	31.12.2021
Liquid assets, € million	314.1	387.7
Interest-bearing liabilities, € million	2,418.3	2,295.1
Lease liabilities, € million	1,920.1	1,928.6
Interest-bearing net debt excl. lease liabilities, € million	184.1	-21.3
Interest-bearing net debt/ EBITDA, excl. IFRS 16 impact	0.2	0.0
Gearing, %	76.7	75.4
Equity ratio, %	36.9	36.6

The Group's cash flow from operating activities totalled €915.2 million (€1,152.0 million). The cash flow was weakened by growth in working capital. In addition, the cash flow from operating activities for the comparison period included a €38.6 million return of surplus assets paid by Kesko Pension Fund.

The Group's cash flow from investing activities totalled €-344.3 million (€-292.3 million). In the comparison period, the cash flow from investing activities included a negative item of €55.9 million in investment of Group liquid assets in money market funds.

Capital expenditure

Capital expenditure, € million	1-12/2022	1-12/2021
Group, total	449.2	276.6
Store sites	268.1	129.0
Acquisitions	50.1	13.8
IT	41.8	42.2
Other investments	89.2	91.6

Capital expenditure in store sites increased by €139.1 million on the comparison period. Capital expenditure in store sites included the property of K-Citymarket Turtola in Tampere, €40.3 million: the ownership of the property was transferred to the Group as a result of a return of surplus assets by Kesko Pension Fund in March. The capital expenditure did not have a cash flow impact.

Capital expenditure included the acquisitions of Kungälv's Trävaruaktiebolag, Föllinge Säg AB, Djurbergs Järnhandel Aktiebolag and XL-BYGG Bergslagen AB in Sweden and Seljord Elektriske AS in Norway.

Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

Segments

Grocery trade

	1-12/2022	1-12/2021
Net sales, € million	6,124.7	5,909.0
Operating profit, comparable, € million	460.4	442.9
Operating margin, comparable, %	7.5	7.5
Return on capital employed, comparable, %	19.6	20.6
Capital expenditure, € million	257.6	122.8
Personnel, average	6,288	6,126

Net sales for the grocery trade division amounted to €6,124.7 million (€5,909.0 million), an increase of 3.6%. Sales to K Group grocery store chains grew by 0.8%. Net sales for Kespro's foodservice business grew by 20.7%. As Covid-19 restrictions were less severe than in the comparison period, consumption was relatively more geared towards foodservice than retail.

Net sales, € million	1-12/2022	1-12/2021	Change, %	Change, %, comparable
Sales to K-food stores	4,367.4	4,333.2	+0.8	+0.8
K-Citymarket, non-food	605.1	618.6	-2.2	-2.2
Kespro	1,041.3	862.7	+20.7	+20.7
Others	110.8	94.5	+17.1	+17.1
Total	6,124.7	5,909.0	+3.6	+3.6

The total retail grocery market in Finland (incl. VAT) is estimated to have grown by approximately 3.3% (Finnish Grocery Trade Association PTY) and retail prices are estimated to have risen by some 8.9% (incl. VAT, Kesko's own estimate). K Group's grocery sales decreased by 0.2% (incl. VAT). Online grocery sales decreased by 3.3%, and accounted for approximately 3.1% of K Group's grocery sales (incl. VAT). Online grocery sales have risen clearly above pre-pandemic levels. All K Group grocery store chains offer online grocery sales services. The number of K Group stores offering online grocery services was 619 at the end of the reporting period, up by 102 year-on-year. The total market for the foodservice business is estimated to have grown by 16.1% (Finnish Grocery Trade Association PTY).

The comparable operating profit for the grocery trade division totalled €460.4 million (€442.9 million), up by €17.5 million. Profitability improved in particular thanks to strong growth in Kespro's foodservice sales. Operating profit for the grocery trade division totalled €461.5 million

(€443.9 million). Items affecting comparability totalled €1.1 million (€0.9 million).

Capital expenditure for the grocery trade division totalled €257.6 million (€122.8 million). Capital expenditure in store sites totalled €230.5 million (€101.2 million). Capital expenditure in store sites included the property for K-Citymarket Turtola in Tampere, €40.3 million: the ownership of the property was transferred to the Group as a result of a return of surplus assets by Kesko Pension Fund. The capital expenditure did not have a cash flow impact.

Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

Building and technical trade

	1-12/2022	1-12/2021
Net sales, € million	4,805.1	4,387.7
Building and technical trade excl. speciality goods trade	4,591.1	4,164.0
Building & home improvement trade	2,377.2	2,292.3
Onninen	2,286.2	1,930.3
Speciality goods trade	214.0	223.7
Operating profit, comparable, € million	339.8	318.0
Building and technical trade excl. speciality goods trade	302.8	275.4
Building & home improvement trade	127.5	154.2
Onninen	173.7	122.3
Speciality goods trade	16.1	21.2
Kesko Senukai	20.9	21.5
Operating margin, comparable, %	7.1	7.2
Building and technical trade excl. speciality goods trade	6.6	6.6
Building & home improvement trade	5.4	6.7
Onninen	7.6	6.3
Speciality goods trade	7.5	9.5
Return on capital employed, comparable, %	19.4	19.0
Capital expenditure, € million	108.7	43.1
Personnel, average	6,155	5,977

Net sales for the building and technical trade division increased by 9.5%, or by 9.4% in comparable terms. Net sales grew in comparable terms in all operating countries. Net sales growth continued strong especially in Onninen's technical wholesale. The growth was underpinned by good volume development and rising prices in some product categories. In building and home improvement trade, sales grew in B2B trade but decreased in B2C trade. The weakening of the Swedish krona and Polish zloty against the

Net sales, € million	1-12/2022	1-12/2021	Change, %	Change, %, comparable
Building and home improvement trade, Finland	1,126.7	1,078.5	+4.5	+4.6
K-Rauta, Sweden	189.1	200.6	-5.7	-1.2
K-Bygg, Sweden	352.8	294.6	+19.8	+5.8
Byggmakker, Norway	711.4	721.0	-1.3	-2.3
Building and home improvement trade, total	2,377.2	2,292.3	+3.7	+2.0
Onninen, Finland	1,319.0	1,121.0	+17.7	+17.7
Onninen and MIAB, Sweden	147.0	118.7	+23.9	+29.8
Onninen, Norway	346.5	296.1	+17.0	+17.2
Onninen, Baltics	130.8	94.8	+38.0	+38.0
Onninen, Poland	349.2	303.3	+15.1	+18.2
Onninen, total	2,286.2	1,930.3	+18.4	+19.3
Building and technical trade excl. speciality goods trade total	4,591.1	4,164.0	+10.3	+9.7
Sports trade, Finland	214.0	215.5	-0.7	+1.8
Speciality goods trade total	214.0	223.7	-4.3	+1.8
Total	4,805.1	4,387.7	+9.5	+9.4

euro diminished net sales development in euro terms, while the strengthening of the Norwegian krone against the euro positively impacted net sales in euro-terms.

In Finland, net sales for the building and technical trade division totalled €2,596.3 million (€2,371.4 million), up by 9.5%. In comparable terms, net sales in Finland increased by 10.2%. Net sales from international operations amounted to €2,208.8 million (€2,016.4 million, an increase of 9.5%. In comparable terms, net sales from international operations grew by 8.4%.

Net sales for building and home improvement trade increased in Finland and Sweden and decreased in Norway. Net sales for Onninen's technical wholesale grew in all operating countries. Sports trade net sales in speciality goods trade grew by 1.8% in comparable terms. Reported net sales for speciality goods trade decreased due to the discontinuation of the KooKenkä and The Athlete's Foot chains in 2021.

The comparable operating profit for the building and technical trade division totalled €339.8 million (€318.0 million), an increase of €21.8 million year-on-year. In the building and technical trade division, profit continued to strengthen in Onninen's technical wholesale. Onninen's comparable operating profit grew in all operating countries. In building and home improvement trade, comparable operating profit decreased in all operating countries. Share of result from Kesko Senukai had a €0.5 million negative impact on the division's comparable operating profit. The comparable operating profit for speciality goods trade decreased.

Operating profit for the building and technical trade division totalled €340.8 million (€323.1 million). Items affecting comparability totalled €1.0 million (€5.1 million). The most significant item affecting comparability in the comparison period was the €6.5 million gain on disposal included in the share of result of joint ventures.

Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

Capital expenditure for the building and technical trade division totalled €108.7 million (€43.1 million). Capital expenditure included the acquisitions of Kungälvs Trävaruaktiebolag, Föllinge Såg AB, Djurbergs Järnhandel Aktiebolag and XL-BYGG Bergslagen AB in Sweden and Seljord Elektriske AS in Norway.

Kesko Senukai financials, € million	1-12/2022	1-12/2021
Net sales	1,224.3	1,091.4
Operating profit	70.2	80.2
Operating profit, comparable	64.8	66.3
Net profit for the period	47.1	56.0
Net profit for the period, comparable	41.8	42.9
Kesko Group's share of result of joint ventures	23.5	28.0
Kesko Group's share of result of joint ventures, comparable	20.9	21.5

	31.12.2022	31.12.2021
Assets	849.5	856.6
Liabilities	582.0	570.8
Equity	267.6	285.6

The table figures include Kesko Senukai's business and real estate companies.

Car trade

	1-12/2022	1-12/2021
Net sales, € million	910.9	1,028.3
Operating profit, comparable, € million	48.4	52.2
Operating margin, comparable, %	5.3	5.1
Return on capital employed, comparable, %	12.7	14.0
Capital expenditure, € million	44.7	71.2
Personnel, average	1,235	1,225

Net sales, € million	1-12/2022	1-12/2021	Change, %	Change, %, comparable
Car trade	910.9	1,028.3	-11.4	-11.4

Net sales for the car trade division decreased by 11.4%, impacted by the weakened availability of cars in 2022.

The combined market performance of first registrations of passenger cars and vans was -15.9%. The combined market share of the Volkswagen, Audi, SEAT, CUPRA, Porsche and Bentley passenger cars and Volkswagen and MAN vans imported by Kesko's car trade division was 14.1% (17.3%).

The comparable operating profit for the car trade division totalled €48.4 million (€52.2 million). The comparable operating profit was weakened by the decrease in net sales due to weaker availability of cars. Operating profit for the car trade division totalled €47.8 million (€46.2 million). Items affecting comparability totalled €-0.6 million (€-6.1 million), related to division restructuring.

Capital expenditure for the car trade division totalled €44.7 million (€71.2 million).

Changes in Group composition

Kesko acquired Kungälvs Trävaruaktiebolag in Sweden on 1 March 2022, Seljord Elektriske AS in Norway on 1 June 2022, Föllinge Såg AB and Djurbergs Järnhandel Aktiebolag in Sweden on 1 September 2022, and XL-BYGG Bergslagen AB in Sweden on 1 October 2022. During the financial year, subsidiary mergers were carried out in Finland, Sweden and Norway in an effort to streamline Group structure.

Main objectives and results achieved in sustainability

Financial value creation

Kesko's operations create value and generate economic benefits for various stakeholders in Kesko's operating countries and markets. Key stakeholders include shareholders, customers, personnel, retailers, suppliers and service providers, and the society. Kesko promotes the growth of wellbeing throughout its supply chain, also in developing countries.

The most important cash flows comprise revenue from sales of goods and services to customers and retailers, purchases from suppliers of goods and service providers, dividends paid to shareholders, salaries and wages paid to personnel, taxes, and capital expenditure. Kesko employs 17,842 people and in 2022 paid €626.0 million in wages. In 2022, income taxes paid by Kesko in Finland totalled €118.9 million, and in other countries €23.5 million. Kesko also pays real estate and property taxes, and collects, reports and remits indirect taxes, such as value added tax and excise duties. Kesko's investments have a positive financial impact on e.g. operators in the construction sector and furniture, equipment and data system providers. Kesko's capital expenditure in 2022 totalled €449.2 million. At the end of 2022, Kesko had 82,983 registered shareholders, and dividends distributed for the year 2021 totalled €421 million.



Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

Kesko's business model is described at the beginning of this Report by the Board of Directors. Risks related to climate change, social and employee issues, human rights, and the prevention of corruption and bribery are described in the 'Significant risks and uncertainties' section of the report.

Operating principles, key commitments and policies

Kesko's operations are based on its value "The customer and quality – in everything we do", and its vision and mission. Key Group-level policies that guide operations include the governance policy, human resources policy, sustainability policy, risk management policy, disclosure policy, data protection policy, information security policy, and tax policy.

Kesko is committed to promoting the UN's Sustainable Development Goals (SDGs) in its operations. For Kesko and its stakeholders, the main goals are Responsible consumption, Climate action, Life on land, Gender equality, and Decent work and economic growth.

Kesko first published a statement of commitment on human rights and impact assessment in compliance with the UN's Guiding Principles on Business and Human Rights in 2016. Kesko reviews the commitment and impact assessment every three years, most recently in the autumn of 2022.

Sustainability strategy

Sustainability is one of the key focus areas in Kesko's strategy. Sustainability work is guided by Kesko's sustainability policy, sustainability strategy, and the K Code of Conduct. The Board of Directors of Kesko Corporation approved a new sustainability strategy for

the company in March 2022. The strategy is based on the extensive materiality assessment updated in 2021, in which stakeholders were asked to provide their views on key sustainability themes for Kesko and its stakeholders.

The updated sustainability strategy sets clear sustainability targets for Kesko and its three divisions. The four focus areas of the sustainability strategy are climate and nature, value chain, people, and good governance. The sustainability vision is to enable sustainable choices for customers and drive change throughout the value chain.

In conjunction with the strategy update, Kesko also updated its sustainability management model, specifying in particular the role of the divisions in sustainability work. The Board of Directors of Kesko Corporation decided to set sustainability-related criteria for the company's share-based commitment and incentive schemes.

Sustainability reporting and sustainability indices

Since 2000, Kesko has reported on its actions in accordance with the Global Reporting Initiative (GRI) guidelines for reporting on sustainable development. The Sustainability section of Kesko's Annual Report is prepared in accordance with the GRI Standards: Core option, and covers the key areas of economic, social, and environmental responsibility. Kesko's sustainability principles, management, objectives, processes and results are described in more detail in the Sustainability section of the Annual Report. Kesko is listed on several sustainability indices, such as the Dow Jones Sustainability Indices the DJSI World and DJSI Europe, CDP, MSCI ESG Ratings, and Sustainalytics.

In December 2022, Kesko was included in the Dow Jones Sustainability Indices the DJSI World and the DJSI Europe. In the global DJSI World, Kesko ranked third highest in its industry and in the DJSI Europe the highest in its industry. Kesko received the highest industry total score in sections concerning climate targets, energy-efficiency, and packaging policy, for example.

In CDP's international 2022 Climate Change Questionnaire, Kesko made the Leadership level A- list.

In the MSCI ESG Ratings, Kesko again received the highest AAA grade (scale of AAA-CCC) in September 2022. MSCI ESG Research gives MSCI ESG sustainability ratings to listed and certain private companies. The ratings are based on industry-specific ESG risks and how well corporations are managing them compared to their peers.

The Sustainalytics ESG risk rating granted to Kesko in July 2022 was 14.3 (low). Sustainalytics assesses corporate risks on a scale of 0 to 40+ (negligible 0–10, low 10–20, medium 20–30, high 30–40, severe 40+).

Kesko ranked 74th on the Global 100 list of the Most Sustainable Corporations in the World in 2023 (69th in 2022). Kesko is the only company in the world to have been included in the Global 100 list every year since the list was first established in 2005.



Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

Climate and nature

In accordance with its sustainability strategy, Kesko concentrates on reducing emissions from its own operations and its whole value chain. The sustainability strategy increases the importance of biodiversity. In terms of circular economy, focus areas include packaging and reducing food waste.

Reducing emissions from Kesko's own operations – towards carbon neutrality

K Group aims for its operations to be carbon neutral by 2025. It will seek to systematically reduce emissions to reach zero emissions from its own operations and transports in 2030. In between 2025 and 2030, the remaining emissions will be offset. The objective is to reach zero emissions from own operations in 2030, with no need for offsets.

In Kesko's own operations, emissions mostly come from the consumption of district heat and transport fuels. In addition, emissions from own operations come from the consumption of purchased electricity, Kesko's own generation of heat, and refrigerant leaks. Emissions from Kesko's own operations are estimated to account for some 1% of the total value chain emissions.

K Group is moving towards its carbon neutrality objective by e.g. reducing emissions from heating by recycling waste heat, giving up fossil fuels in heating, and improving energy-efficiency. In autumn 2022, the focus was on preventing acute general power shortages, with exceptional measures taken to reduce electricity consumption.

Kesko participates in the Energy Efficiency Agreement for 2017–2025 for the trading sector in Finland, and has committed to reducing its energy consumption by at least

79 GWh, equalling 7.5% of the energy consumption in 2015. This target was already achieved in 2021. In 2022, new energy efficiency measures amounting to at least 18.5 GWh were implemented.

Electricity purchased and consumed by K-stores and other Kesko properties in Finland is fossil-free and free of carbon dioxide emissions. In Q4/2021-Q3/2022, electricity consumption totalled 564 GWh. The electricity was generated using hydropower, nuclear power, wind power and bio energy. Electricity and heat consumption in Finland totalled 915 GWh. In the other operating countries, electricity and heat consumption in Q4/2021-Q3/2022 totalled 51 GWh.

Emission reductions in the value chain

In Kesko's value chain, the most significant climate impacts are generated during the lifecycle of products and services sold, e.g. in primary production of raw materials, product manufacture, packaging, transport, and use of products. Kesko encourages its suppliers of goods and services to reduce their emissions and helps customers make more sustainable choices.

Kesko aims for 67% of its direct suppliers of goods and services to have science-based emission reduction targets set by 2025. The biggest suppliers by spend are challenged to reduce their emissions and to report their climate targets and actions via CDP's Climate Change Questionnaire.

In 2017, Kesko was the first company in Finland to set targets approved by the Science Based Targets Initiative (SBTi) for emissions from its own operations and supply chain. In November 2021, SBTi approved Kesko's new tighter science-based emissions reduction targets with

which Kesko committed to the target of limiting global warming to 1.5 degrees Celsius:

- Kesko has committed to reducing absolute scope 1 and 2 GHG emissions by 90% by 2030 from a 2020 base year.
- Kesko has committed to 67% of its suppliers (by spend, covering purchased goods and services) setting science-based emission reduction targets by 2026.
- Kesko has also committed to reducing absolute scope 3 GHG emissions from the use of sold products by 17% by 2026 from a 2020 base year.

Biodiversity

Kesko aims to prevent the loss of biodiversity in both its own operations and its value chain.

In 2022, Kesko complemented its sustainable sourcing policies with a new no-deforestation policy and also a coffee and tea policy. Kesko also took part in a pilot testing the Science Based Targets Network (SBTN) instructions for setting science-based targets for nature.

Next steps include establishing a biodiversity roadmap for Kesko, and setting division-specific targets concerning the biodiversity impact of Kesko's own operations and supply chain.

Circular economy

Kesko is determinately promoting circular economy in its operations. The objective is to have packaging that is either recyclable, reusable or biodegradable for all of Kesko's own brand products by the end of 2025. Packaging plays an important role in protecting products, providing information to consumers, and preventing food waste. Kesko aims to halve the amount of food waste by 2030.



Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

Climate-related opportunities and risks

In 2022, Kesko examined climate change-related risks and opportunities in accordance with the Task Force on Climate-Related Financial Disclosures (TCFD) framework. In 2023, the risk assessment will be deepened with a more detailed assessment of the financial impacts of the risks. The impacts of climate change are twofold:

- Impacts on Kesko related to increasing regulation and extreme weather phenomena.
- Impacts of Kesko's operations on the climate related to the lifecycle impact of products and services sold and Kesko's energy solutions and emissions.

Opportunities

In addition to emissions from own operations, the biggest climate impact in the trading sector comes from emissions from the value chain of products. In addition to its own operations, Kesko extends emission reduction targets to its whole value chain.

All Kesko divisions can offer customers solutions that help them reduce their climate impact, as living, food and mobility are the biggest sources of greenhouse gases in private consumption. In grocery trade, the impact of climate change on global production chains enables exporting Finnish food to new markets in collaboration with the food industry. In building and technical trade market, demand for products related to saving energy and the green transition is set to grow.

Risks

The most significant risk is that climate action on a global scale stays at the current level, attempts to mitigate climate change fail, and as a result, extreme weather phenomena, such as powerful storms and extended periods of high temperatures in the summer, will increase. The impact of global warming on Finnish and global production areas and consequently on product availability, quality and prices could become critical factors for supply chain continuity and product availability.

Key targets	Indicators	Results in 2022
Achieving carbon neutrality by 2025 and making Kesko's own operations and transports emissions-free by 2030	Carbon dioxide emissions (tCO ₂ e)	Scope 1 and 2 emissions in all operating countries in Q4/2021-Q3/2022 totalled 89,900 tCO ₂ e ¹
Having 67% of Kesko's biggest suppliers (by spend) set science-based emission reduction targets set by 2026	% of suppliers (CDP)	364 of Kesko's suppliers invited to reduce their emissions and report their climate targets and actions via CDP's Climate Change Questionnaire. Of the invited suppliers by spend based on year 2021, 27.7% already have approved, science-based emission reduction targets.

¹ The Q4-2021-Q3/2022 figures include for the first time own transports by Onninen logistics in Finland and emissions from Kesko's refrigerant leaks in Finland. In addition, in calculating emissions from district heat consumption, region-specific market-based emission coefficients have been used for the first time.



Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

Value chain

Kesko is developing sustainability and responsibility in its value chain by, for example, supporting customers' sustainable choices and increasing supply chain audits. The sustainability and transparency of Kesko's supply chains is one of the focus areas for Kesko's sustainability work.

Human rights and sustainable purchasing

In accordance with its human rights commitment, Kesko respects all internationally recognised human rights. Kesko's purchasing is guided by Kesko's ethical principles for purchasing, which are based on the fundamental rights at work accepted by the International Labour Organisation (ILO), the UN Declaration of Human Rights, and the UN Convention on the Rights of the Child.

According to Group guidelines, K Code of Conduct contract clauses must be added to all agreements under which Kesko Group companies purchase products or services from external parties.

Kesko employs sustainability policies to guide the sourcing of products containing raw materials identified as critical from a social and environmental responsibility perspective. At the end of 2022, Kesko had 12 such policies.

In its purchasing chains, Kesko pays special attention to human rights issues and working conditions in high-risk countries. Kesko utilises international social responsibility assessment systems for supplier audits in high-risk countries, primarily amfori BSCI auditing. Kesko is a member of amfori and participates in the amfori Business Social Compliance Initiative (amfori BSCI). Kesko's principle in high-risk countries is to collaborate only with suppliers that are already included in the scope of social responsibility audits, or that start the process when the cooperation begins. The audits focus on e.g. the observance of working time regulations, management practices at factories, and occupational health and safety of the workers.

In 2022, Kesko published a Commitment to achieve a living wage and income in the supply chain.

Kesko takes part in the International Accord for Health and Safety in the Textile and Garment Industry to promote occupational health and safety in textile factories in Bangladesh. Kesko is also a member of the Center for Child Rights and Business, an organisation that promotes children's rights in China.

Product safety

Kesko and K Group stores together with suppliers are responsible to the products' end-users for ensuring that the products comply with all the requirements of Finnish and EU legislation, are safe for users, and meet quality promises. All food product operations have a self-control system in place as required by law.

The Quality and Product Development unit in Kesko's grocery trade requires the manufacturers of Kesko's own brand food products to have international certifications that assure product safety. The laboratory of the Quality and Product Development unit monitors the safety and quality of own brand products and own imports in the grocery trade. It is a testing laboratory T251 which has been accredited by the FINAS accreditation services and approved to comply with the SFS-EN ISO/IEC 17025 standard.

Key targets	Indicators	Results in 2022
Ensuring the social responsibility of our own direct imports from high-risk countries by having 100% of the production facilities audited by 2024	Audited production facilities, %	91.5%



Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

People

Responsibility for people for Kesko means, in particular, ensuring the safety and wellbeing of personnel, and fostering diversity, inclusion and equal opportunities.

Professional and committed personnel forms the foundation for Kesko's operations. Kesko's HR management is guided by its human resources policy, the K Code of Conduct, and common operating principles. Kesko respects internationally recognised human rights and complies with the ILO fundamental principles. Kesko's human resources policy is based on the company's mission, vision, strategy, value and responsible operating and management principles. The purpose of the human resources policy is to ensure that skilled and committed employees who are familiar with both their personal goals and Kesko's direction form a foundation for the achievement of good and sustainable financial results.

Personnel	1-12/2022	1-12/2021
Women	5,921	5,801
Men	8,711	8,431
Average number of personnel converted into full-time employees	14,633	14,232

	31.12.2022	31.12.2021
Personnel at the end of the reporting period		
Women	7,483	7,509
Men	10,358	9,893
Finland	12,665	12,442
Other countries	5,176	4,960
Total	17,841	17,402

Diversity in the workplace

In the sustainability strategy, key themes in the People focus area include diversity, inclusion and equal opportunities.

In accordance with its non-discrimination plan, Kesko has established a group comprising representatives of the employer, personnel and the labour protection function, to handle matters related to non-discrimination and equality within the Group. Combatting discrimination is at the core of the group's activities. The group reviews matters related to e.g. recruitment, career development and training, remuneration, and the reconciliation of work and family life.

Employee wellbeing and success

Personnel surveys are one of the key development tools for operating practices and managerial work, and they also provide an opportunity to hear personnel views. In 2022, employee experience was measured with a Group-level Our People survey, various pulse surveys, and separate occupational health surveys. The Our People survey covered the whole personnel and comprised wellbeing and diversity and inclusion indices.

Key targets	Indicators	Results in 2022
Tangible actions to promote employee health, wellbeing and capabilities by the end of 2024	Wellbeing index Diversity & inclusion index	81 (on a scale of 0 to 100, Our people 2022 survey) 86 (on a scale of 0 to 100, Our people 2022 survey)

Proactive management of employee wellbeing and working capacity has been used in an effort to ensure the working capacity and functioning of employees, to keep sickness absences under control, and to prevent work-related accidents and premature retirement due to disability. As pandemic-related restrictions were lifted in 2022, a gradual shift was made to manage the pandemic situation as part of everyday management. Special focus was still paid to ensuring the safe functioning of logistics and the stores.

To ensure the execution of Kesko's strategy, the Group employs performance and competence management models. The performance management process comprises target setting, continuous performance management, and performance evaluation. Remuneration supports strategy execution and performance (pay for performance). Competence management comprises strategic competencies and identifying competence development and development measures at various organisational levels. Personnel recruitments are based on strategy and need, an approved resourcing plan, and identified change projects. In recruitments, we are committed to equality, non-discrimination and selection based on factors that predict success at a position.



Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

Good governance

Key elements of good governance include compliance with the K Code of Conduct, increasingly linking sustainability to management remuneration, and strengthening the sustainability competencies of whole personnel.

Compliance

To ensure sustainability and compliance in Kesko Group's operations, Kesko implements the K Compliance operating model confirmed by Kesko's Board of Directors and the K Code of Conduct. Kesko's Compliance & Ethics function manages measures in accordance with the K Compliance operating model, and reports to Kesko's President and CEO and the Audit Committee of Kesko's Board of Directors.

The practical implementation of the K Compliance operating model is supported by the K Compliance programmes confirmed by Kesko's President and CEO. The systematic implementation of the programmes ensures Kesko's compliance with operating principles, legislation, and other requirements. In 2022, Kesko's K Compliance programmes covered data protection, competition law, consumer protection, anti-corruption and anti-bribery, and as a new addition, a programme concerning trading sanctions and monitoring exports. Focus areas for action included training personnel and conducting compliance audits in accordance with the annual plan. Over 4,000

people participated in targeted training, and employees completed over 17,000 online compliance training sessions. Progress in the K Compliance programmes is reported to the Audit Committee of the Board of Directors at least every six months.

SpeakUp is a confidential reporting channel open to anyone. Maintaining the channel is a central part of Kesko's K Compliance operations. The channel is meant for reporting crime and malpractice suspicions when, for one reason or another, the information cannot be passed directly to managers or other persons in charge at Kesko. In total, 37 (34) reports were received through the channel in 2022. Of these, 31 (25) required investigative actions. No misuse of the channel was detected. Kesko's SpeakUp channel was updated during 2022. Kesko's non-discrimination principles were published as part of the update.

The Audit Committee of the Board of Directors monitors the implementation of the K Compliance operating model as well as Group-level compliance risks. The Audit Committee also monitors the overall development of K Compliance operations using maturity model assessment. In 2022, the Audit Committee received three reports on K Compliance operations: one of the reports focused solely on the K Compliance programme concerning trading sanctions and monitoring of exports.

Compliance reporting was also expanded in division management teams and country organisations.

The K Code of Conduct, which applies to all members of personnel and partners, forms the basis for the K Compliance operating model. Work to increase awareness of the K Code of Conduct and its integration with Kesko's HR processes continued in 2022.

Emphasis in compliance operations is driven by the identification of compliance risks related to Kesko's strategy and business operations. The Compliance & Ethics function and the businesses regularly review and prioritise risks, with the support of the risk management function. In the assessment of compliance risks, there is an emphasis on requirements the breach of which could have significant negative consequences, for example, human rights violations or serious financial and reputational risks.

Ensuring data protection is a part of Kesko's K Compliance operating model. Kesko's data protection policy determines the principles, procedures and responsibilities to ensure the lawful processing of personal data and high level of data protection. Kesko Corporation's Data Protection Officer and the data protection group write a data protection balance sheet every year, which is then reported to the Audit Committee of the Board of Directors.

Key targets	Indicators	Results in 2022
Strong commitment to the K Code of Conduct from all Kesko Group personnel	"Ethics index" which comprises the rate of employees completing the annual confirmation of commitment to the K Code of Conduct, and two personnel survey indicators* concerning actions in compliance with the K Code of Conduct in everyday work and the reporting of violations	82%



Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

Prevention of corruption and bribery

The prevention of corruption and bribery is one of the focus areas of Kesko's compliance operations. Related actions are implemented under the K Compliance programme. In 2022, such actions included developing anti-corruption and anti-bribery instructions and related training, and conducting regular risk assessments. The focus in risk assessment was on risks related to hospitality, with the objective of further developing Group-level instructions.

Kesko's K Code of Conduct contains instructions on anti-bribery and anti-corruption. Where necessary, these are complemented with more detailed instructions. New employees receive training on the K Code of Conduct as part of their onboarding. Each employee must also complete two online trainings on the K Code of Conduct, which include instructions on the prevention of corruption and bribery. In 2022, the number of completed online training courses was 4,798 (3,696).

Common instructions and training ensure that everyone at Kesko has the same understanding of the anti-corruption and anti-bribery principles and practices that guide their daily work. The anti-corruption and anti-bribery instructions have been published in the languages of all Kesko operating countries, and the same instructions apply to all employees. All Kesko partners are required to commit to compliance with the K Code of Conduct – and consequently to zero tolerance towards bribery.

Kesko Group's absolute zero tolerance towards bribery and corruption is described in the K Code of Conduct. Kesko's Compliance & Ethics function, Legal Affairs unit, and K Code of Conduct ambassadors representing various country organisations and units provide personnel

support in questions related to the application of the K Code of Conduct.

Reports received through Kesko's SpeakUp channel in 2022 did not contain observations or suspicions of breaches of instructions on anti-corruption and anti-bribery in Kesko Group.

All Kesko Group personnel members are asked annually to confirm their commitment to compliance with the K Code of Conduct. In 2022, the process was developed to also include a discussion between manager and employee on the application of the K Code of Conduct.

Sustainability criteria for share-based commitment and incentive plan for Kesko management

As part of the sustainability strategy, Kesko's Board of Directors decided to set sustainability-related criteria for Kesko's share-based commitment and incentive plans (Performance Share Plans, PSP), i.e. the PSP 2021–2024 and the PSP 2022–2025. In addition to financial indicators, the share award plan includes targets linked to emission reductions and international sustainability indices and assessments. The sustainability targets concerned year 2022. Kesko announced the plan in a stock exchange release on 3 February 2022.

Financing linked to sustainability targets

Kesko has drawn down two bilateral loans, which combined total €200 million. The interest margin of these loans accounts for Kesko's sustainability targets for its carbon footprint and food waste, and in the value chain, emission reduction targets set by Kesko's direct suppliers of goods and services.



Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

EU Taxonomy

Kesko's reporting on EU Taxonomy complies with Regulation (EU) 2020/852 of the European Parliament and of the Council (18 June 2020). The EU Taxonomy is a classification system for sustainable financing, designed to help companies and investors assess whether an economic activity can be considered environmentally sustainable. The Taxonomy defines a set of criteria for a business activity that enables companies to assess to what extent the company's activities support the attainment of environmental and climate objectives.

Companies that are required to publish non-financial information under the Non-Financial Reporting Directive (NFRD) shall disclose information on how and to what extent their activities can be deemed environmentally sustainable in the manner referred to in the EU Taxonomy based on six environmental objectives:

1. Climate change mitigation
2. Climate change adaptation
3. The sustainable use and protection of water and marine resources
4. The transition to a circular economy
5. Pollution prevention and control
6. The protection and restoration of biodiversity and ecosystems

Technical screening criteria have been confirmed for the first two environmental objectives, 'climate change mitigation' and 'climate change adaptation', based on which companies shall report on their activities. Criteria for the remaining four environmental objectives is expected to be confirmed in 2023.

In 2022, EU Taxonomy reporting requirements expanded to include not only the identification of 'Taxonomy eligible' activities falling within the scope of the classification system, but also disclosing information on what proportion of these activities can be classified as environmentally sustainable 'Taxonomy aligned' activities. Key performance indicators are presented for activities within the Taxonomy scope and Taxonomy-aligned activities. These indicators are the proportion of the company's net sales (turnover), capital expenditure (CapEx), and operating expenditure (OpEx) as defined in the Taxonomy.

At this early stage, the EU Taxonomy regulation focuses on activities which are material for reducing greenhouse gas emissions and for building climate resilience and which contribute the most to attaining the objectives of climate change mitigation and climate change adaptation. Currently, the Taxonomy does not specifically mention activities that are typical of the trading sector, meaning that trading sector companies report on the activities within Taxonomy scope if they engage in them.

Taxonomy-eligible activities and assessing taxonomy alignment

Kesko has identified the leasing operations in its car trade division and the owning, leasing and construction of properties for own business needs as activities falling within the Taxonomy scope in Kesko's operations. Kesko has assessed the alignment of each activity within the Taxonomy scope. Taxonomy alignment has been determined by assessing whether an activity significantly contributes to at least one of the environmental and climate objectives.

The assessment of Taxonomy alignment is made based on the substantial contribution criteria applied for each activity.

In addition to meeting said criteria, Kesko has confirmed that the activity does not cause significant harm to the other environmental objectives referred to in the Taxonomy Regulation, using the separate DNSH ('Do No Significant Harm') criteria, and that minimum safeguards under the Taxonomy Regulation are met.

Kesko has examined the implementation of minimum safeguards in relation to human rights, corruption and bribery, fair competition, and taxation. The implementation of minimum safeguards has been assessed using the guidelines of the Report on Minimum Safeguards published by the EU Platform on Sustainable Finance. The aforementioned areas of minimum safeguards and related Kesko operating instructions and measures are described in more detail in this report in the sections 'Human rights and sustainable purchasing', 'Compliance' and 'Prevention of corruption and bribery'. Based on its review, Kesko assesses that minimum safeguards are in place in Kesko's operations.

Kesko's Taxonomy-aligned activities promote the objectives related to climate change mitigation. The following table presents the activities identified by Kesko as falling within Taxonomy scope, and Kesko's assessments of how these activities align with the Taxonomy's technical screening criteria.



Kesko's direction

Year 2022
Strategy and operating environment
Business
Investors

Sustainability report

Sustainable Kesko
Climate and nature
Value chain
Our people
Good governance
Sustainability reporting

Financial review

Report by the Board of Directors
Consolidated financial statements (IFRS)
Parent company's financial statements (FAS)
Signatures

Corporate governance

Corporate Governance Statement
Remuneration Report

Data balance sheet

Data strategy
Customers and data

Taxonomy activity	Activity description	Performance indicators		Assessment of Taxonomy alignment
		Turnover	Capex	
6.5 Transport by motorbikes, passenger cars and light commercial vehicles	Purchase, financing, renting, leasing and operation of vehicles designated as category M1, N1 or L. The activity includes leasing operations in the car trade division.	✓	✓	Vehicles with CO ₂ emissions of less than 50g CO ₂ /km meet the substantial contribution criteria set in the Taxonomy. In addition, the vehicles must meet the DNSH criteria for circular economy and pollution prevention and control. The cars in Kesko's leasing fleet are type approved, meaning they meet the criteria for circular economy and vehicle noise requirements. The fulfilment of the 'Pollution prevention and control' criterion was also assessed by identifying the energy efficiency category of the tyres installed in the vehicles.
7.3 Installation, maintenance and repair of energy efficiency equipment	Individual renovation measures related to energy efficiency equipment, such as adding insulation to parts of existing buildings, energy efficient replacements for external doors and windows, installing energy efficient light sources, and the installation, maintenance, repair and replacement of ventilation equipment with efficient technologies. The activity mainly includes the abovementioned renovation measures in Kesko's store sites.		✓	Capital expenditure in energy efficiency made in 2022 include capital expenditure in LED lighting. When assessing the Taxonomy-alignment of LED lighting, Kesko has applied the requirements of the eco-design and energy labelling regulation for light sources that entered into force on 1 September 2021. In order to meet the substantial contribution criteria for activity 7.3., a light source must be in the top two energy categories. The selections of LED lighting that meet the criteria of the Taxonomy Regulation and suit Kesko's operating premises are still limited, which is why the LED lighting installed in 2022 do not meet the EU Taxonomy substantial contribution criteria.
7.4 Installation, maintenance and repair of charging stations for electric vehicles in buildings	Installation, maintenance and repair of charging stations for electric vehicles in buildings and parking areas attached to buildings. The activity covers Kesko's K-Lataus stations in Finland and charging stations installed at store sites in Kesko's other operating countries.		✓	The installation of electric car charging stations does not include separate substantial contribution criteria. All capital expenditure related to the activity are classified as Taxonomy-aligned.
7.5 Installation, maintenance and repair of instruments and devices for measuring, regulation and controlling energy performance of buildings	Installation, maintenance and repair of instruments and devices for measuring, regulation and controlling energy performance of buildings.		✓	The activity concerning the installation, maintenance and repair of instruments and devices for measuring, regulation and controlling energy performance of buildings does not include separate substantial contribution criteria when the activity consists of individual measures listed in the Taxonomy regulation. All capital expenditure related to the activity are classified as Taxonomy-aligned.
7.6 Installation, maintenance and repair of renewable energy technologies	Individual activities related to renewable energy technologies where the technology is installed on site as building technical systems.		✓	The activity concerning the installation of renewable energy technologies does not include separate substantial contribution criteria when the activity consists of individual measures listed in the Taxonomy Regulation. All capital expenditure related to the activity are classified as Taxonomy-aligned.
7.7 Acquisition and ownership of buildings	Buying real estate and exercising ownership of that real estate. The activity includes properties built, acquired and leased by Kesko. Construction for own use may be classified either as Taxonomy activity '7.1. Construction of new buildings' or '7.7. Acquisition and ownership of buildings'. Kesko orders the construction work of new buildings it owns from construction companies, which is why the Taxonomy activity '7.7. Acquisition and ownership of buildings' more accurately depicts Kesko's operations than activity '7.1. Construction of new buildings', which depicts the operations of construction companies. Moreover, activity '7.7. Acquisition and ownership of buildings' covers renovation projects where the total cost is 25% of the building's fair value based on Taxonomy activity '7.2. Renovation of existing buildings'. The activity 7.2. is more suited to depict the operations of companies engaged in renovation building, which is why Kesko includes the building improvement measures described in activity 7.2., in the Taxonomy activity '7.7. Acquisition and ownership of buildings'. The activity also includes the amounts of right-of-use assets recognised in the balance sheet based on lease agreements for properties.		✓	For buildings built after 2020, assessment of Taxonomy-alignment has been made based on the climate change mitigation substantial contribution criteria of Taxonomy activity '7.1. Construction of new buildings'. With new projects, during the project planning stage, a calculated total energy consumption figure is established for the project, and the figure must be at least ten percent below the determined national limit. An assessment of a building's Taxonomy-alignment is made during the planning stage. The actualisation of the calculated total energy consumption is verified during the building completion stage. A climate risk assessment is made during the project planning stage. If significant climate risks are identified in the assessment, attempts are made to remove the risks during the construction stage. A building built during or before 2020 must have at least a category A energy certificate, or the building must be in the top 15% in the region in terms of primary energy demand. The assessment method is mainly applied to leased properties.



Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

According to Kesko's assessment, the DNSH criteria related to climate change adaptation concerning conducting a climate risk assessment is not material to the Taxonomy activity '6.5. Transport by motorbikes, passenger cars and light commercial vehicles' nor to activities 7.3 – 7.6. with regard to individual building renovation measures due to the nature of the activities.

Kesko's Taxonomy-eligible turnover comprises the leasing operations in the car trade division, which is a Taxonomy activity '6.5. Transport by motorbikes, passenger cars and light commercial vehicles'. In the 2021 reporting, the Taxonomy activity '6.6. Freight transport services by road' was identified as an activity within Taxonomy scope and was reported as part of the turnover indicator for the proportion of selling transport capacity to third parties without a direct connection to Kesko's own sales of goods to customers. Kesko no longer classifies this transport service as an activity falling within Taxonomy scope due to the low volume.

During 2022, Kesko updated its interpretation of activities that fall within Taxonomy scope, and now classifies property-related activities as Taxonomy-eligible activities. In Kesko's financial reporting, activities related to owning, leasing, constructing and using properties do not generate revenue as independent activities. In 2021, real estate activities were not included in the calculation of reported performance indicators as Taxonomy-eligible activities, as the prevailing interpretation at the time was that the inclusion of an activity in the three indicators reported is mostly tied to the recognition of revenue.

Kesko owns and leases properties in all operating countries for business purposes. The Group uses some 1,500 owned

or leased retail, logistics and office properties. Capital expenditure in real estate accounted for 63.9% of the Group's gross capital expenditure in 2022. Properties are a significant source of emissions (Scope 1) in the Group's own operations, and improving the energy efficiency of properties and transitioning to the use of renewable energy reduce the climate impact from own operations. The Taxonomy regulation technical screening criteria related to owning, constructing and renovating buildings have been taken into account in Kesko's internal instructions used when planning and implementing investment projects.

The Group's Taxonomy-eligible capital expenditure includes investments in new store sites and logistics properties and investments in efficient lighting, in machinery and equipment to improve energy efficiency of buildings, and in automation for measuring and monitoring energy efficiency. In addition, Taxonomy-eligible CapEx includes charging stations for electric vehicles and vehicles in the leasing operations of the car trade division. Land areas are not classified as CapEx within Taxonomy scope. Kesko has not identified in its operations any CapEx plans as referred to in the Taxonomy Regulation, aimed at upgrading Taxonomy-eligible activities to render them Taxonomy-aligned.

EU Taxonomy performance indicators

Kesko presents the performance indicators for turnover and capital expenditure (CapEx) in accordance with the tables determined for non-financial undertakings in the Taxonomy Regulation. Due to the nature of its operating expenditure, Kesko does not present a table for the OpEx indicator, as its operating expenditure is not material for the promotion of the environmental objectives specified in the EU Taxonomy. Kesko's Taxonomy-eligible operating expenditure as

defined in the Taxonomy Regulation totalled €49.1 million in 2022. The tables for the performance indicators show the proportion of Group turnover and capital expenditure derived from financial activities in line with the classification system.



Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

Turnover	Codes	Total turnover € million	Proportion of turnover %	Substantial contribution criteria	DNSH criteria (Do No Significant Harm)					Minimum safeguards	Taxonomy-aligned proportion of turnover, 2022 %	Category (enabling activity / transitional activity) E/T
				Climate change mitigation %	Climate change adaptation Y/N	Water and marine resources Y/N	Circular economy Y/N	Pollution Y/N	Biodiversity and ecosystems Y/N			
Taxonomy-eligible economic activities												
A. Taxonomy-eligible activities												
A.1. Environmentally sustainable activities (Taxonomy-aligned)												
Transport by motorbikes, passenger cars and light commercial vehicles	6.5	4.3	0.0%	100%	Y		Y	Y		Y	0.0%	E
Turnover from environmentally sustainable activities (A.1)		4.3	0.0%								0.0%	
A.2. Taxonomy-eligible but not environmentally sustainable activities												
Transport by motorbikes, passenger cars and light commercial vehicles	6.5	19.2	0.2%									
Turnover from Taxonomy-eligible but not environmentally sustainable activities (A.2)		19.2	0.2%									
Total (A.1 + A.2)		23.5	0.2%									
B. Taxonomy-non-eligible activities												
Turnover from Taxonomy-non-eligible activities (B)		11,785.5	99.8%									
Total (A + B)		11,809.0	100.0%									



Kesko's direction

Year 2022
 Strategy and operating environment
 Business
 Investors

Sustainability report

Sustainable Kesko
 Climate and nature
 Value chain
 Our people
 Good governance
 Sustainability reporting

Financial review

Report by the Board of Directors
 Consolidated financial statements (IFRS)
 Parent company's financial statements (FAS)
 Signatures

Corporate governance

Corporate Governance Statement
 Remuneration Report

Data balance sheet

Data strategy
 Customers and data

Capital expenditure (CapEx)

Taxonomy-eligible economic activities	Codes	Total CAPEX	Proportion of CAPEX	Substantial contribution criteria	DNSH criteria (Do No Significant Harm)					Minimum safeguards	Taxonomy-aligned proportion of CAPEX, 2022	Category (enabling activity / transitional activity)
				Climate change mitigation	Climate change adaptation	Water and marine resources	Circular economy	Pollution	Biodiversity and ecosystems			
		€ million	%	%	Y/N	Y/N	Y/N	Y/N	Y/N	Y/N	%	E/T
A. Taxonomy-eligible activities												
A.1. Environmentally sustainable activities (Taxonomy-aligned)												
Transport by motorbikes, passenger cars and light commercial vehicles	6.5	8.3	1.1%	100%	Y		Y	Y		Y	1.1%	T
Installation, maintenance and repair of energy efficiency equipment	7.3	0.0	0.0%	0%						Y	0.0%	E
Installation, maintenance and repair of charging stations for electric vehicles in buildings	7.4	6.5	0.8%	100%	Y					Y	0.8%	E
Installation, maintenance and repair of instruments and devices for measuring, regulation and controlling energy performance of buildings	7.5	2.0	0.3%	100%	Y					Y	0.3%	E
Installation, maintenance and repair of renewable energy technologies	7.6	1.2	0.2%	100%	Y					Y	0.2%	E
Acquisition and ownership of buildings	7.7	139.2	18.0%	100%	Y					Y	18.0%	
CAPEX of environmentally sustainable activities (A.1)		157.2	20.3%	100%							20.3%	
A.2. Taxonomy-eligible but not environmentally sustainable activities												
Transport by motorbikes, passenger cars and light commercial vehicles	6.5	21.5	2.8%									
Installation, maintenance and repair of energy efficiency equipment	7.3	9.4	1.2%									
Installation, maintenance and repair of charging stations for electric vehicles in buildings	7.4	0.0	0.0%									
Installation, maintenance and repair of instruments and devices for measuring, regulation and controlling energy performance of buildings	7.5	0.0	0.0%									
Installation, maintenance and repair of renewable energy technologies	7.6	0.0	0.0%									
Acquisition and ownership of buildings	7.7	342.6	44.2%									
CAPEX of Taxonomy-eligible but not environmentally sustainable activities (A.2)		373.5	48.2%									
Total (A.1 + A.2)		530.7	68.5%									
B. Taxonomy-non-eligible activities												
CAPEX of Taxonomy-non-eligible activities (B)		243.7	31.5%									
Total (A + B)		774.4	100%									



Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

Performance indicator accounting policy

Turnover

When calculating the performance indicator for turnover, Kesko applies the same IFRS accounting principles as it does in the consolidated financial statements. The accounting principles for revenue recognition are presented in Note 2.1 of the consolidated financial statements. The net sales figure used in calculating the turnover performance indicator is the Kesko Group net sales presented in the income statement. The Taxonomy-eligible turnover is the share of Group net sales that comes from activities within Taxonomy scope. In Kesko's business operations, the leasing operations of the car trade division have been identified as an activity falling within Taxonomy scope and generating turnover. Kesko's primary operations which generate net sales are the sales of goods and services to customers and retailers. The sales of goods does not currently fall within Taxonomy scope.

Capital expenditure (CapEx)

Capital expenditure (CapEx) as defined in the Taxonomy Regulation includes additions to tangible and intangible assets during the financial year, before depreciation, amortisation and any re-measurements. Capital expenditure also includes additions to tangible and intangible assets resulting from business combinations. In accordance with the Taxonomy Regulation, Kesko includes in its CapEx calculation investments in tangible and intangible assets and the aggregate sum of additions to the right-of-use assets recognised in the balance sheet based on lease agreements. Goodwill recorded in acquisitions is not included in the Taxonomy CapEx definition. Additions to property, plant and equipment are presented in Note 3.2, additions to intangible assets in Note 3.3, and additions to right-of-use assets

related to leases in Note 3.4 of the consolidated financial statements.

The Taxonomy Regulation CapEx definition differs from the definition of the 'capital expenditure' performance indicator reported by Kesko. In Kesko's definition, the performance indicator includes investments in tangible and intangible assets and subsidiary shares. The indicator does not include additions to right-of-use assets related to leases recognised in the balance sheet. Group capital expenditure in 2022 totalled €449.2 million. The following table details the capital expenditure items used to calculate the Taxonomy CapEx indicator.

Capital expenditure under EU Taxonomy (CapEx), € million	2022
Property, plant and equipment - Additions (Note 3.2)	370.0
Property, plant and equipment - Acquisitions (Note 3.2)	1.6
Intangible assets - Additions (Note 3.3)	28.6
Intangible assets - Acquisitions (Note 3.3)	3.9
Right-of-use assets - Additions (Note 3.4)	354.6
Right-of-use assets - Acquisitions (Note 3.4)	15.6
EU Taxonomy CapEx, total	774.4

Operating expenditure (OpEx)

Operating expenditure (OpEx) as defined in the Taxonomy Regulation include direct non-capitalised costs that relate to research and development, building renovation measures, maintenance and repair, and any other direct expenditures relating to the day-to-day servicing of assets of property, plant and equipment by the undertaking or a third party to whom activities are outsourced that are necessary to ensure the continued and effective functioning of such assets.

In Kesko Group's income statement, operating expenditure as defined in the Taxonomy Regulation are included under 'Other operating expenses', which are presented in Note 2.5 of the consolidated financial statements. Operating expenditure under the Taxonomy Regulation in Kesko Group are in particular related to expenses for the use, maintenance and repair of properties, the total sum of which was €181.5 million in 2022. In addition to property maintenance and repair costs, the figure includes expenses related to e.g. heating, electricity and water consumption, and waste management, which are not included in the Taxonomy definition of operating expenditure.

The total amount of operating expenditure as defined in the Taxonomy Regulation was €57.1 million in 2022, of which Taxonomy-eligible operating expenditure accounted for €49.1 million. Operating expenditure includes expenses related to property maintenance and repair and expenses for servicing of the leasing car fleet in the car trade division. Of the Taxonomy-eligible operating expenditure, 97.0% are expenses related to building maintenance and repair. In Kesko's business model, operating expenditure is not material in the transition to more sustainable activities, but instead, building renovation measures such as those related to improving energy efficiency, are capital expenditure by nature. Due to the nature of the operating expenditure, no table is presented for the Taxonomy OpEx indicator, as the operating expenditure is not material to promoting the environmental objects defined in the EU Taxonomy.



Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

Key events during the financial year

On 4 March 2022, Kesko published its 2021 financial statements, Report by the Board of Directors, Corporate Governance Statement, Remuneration Report for Governing Bodies, and the 'Kesko's direction' section of its Annual Report. The 2021 Sustainability Report and Data Balance Sheet were published on 11 March 2022. (Stock exchange release 4.3.2022, investor news 11.3.2022)

Kesko's Board of Directors approved a new sustainability strategy for the company, setting clear sustainability targets for the operations of Kesko and its three divisions. The focus areas of the strategy are climate and nature, value chain sustainability, responsibility for people, and good governance. (Investor news 21.3.2022)

Kesko Corporation's Annual General Meeting was held on Thursday, 7 April 2022, at Kesko Corporation's headquarters K-Kampus, with special arrangements in place and without any shareholders or their representatives present. To prevent the spread of the Covid-19 pandemic, Kesko's Board of Directors decided to have exceptional meeting procedures based on the temporary legislative act 375/2021 in place. Read more in the section: Resolutions of the 2022 Annual General Meeting (Stock exchange releases 11.2.2022 and 7.4.2022)

Kesko issued a positive profit warning and raised its profit guidance for 2022 on 25 April 2022, estimating that its comparable operating profit in 2022 would be in the range of €730–840 million. Before, the company estimated that the comparable operating profit would be in the range of €680–800 million. (Stock exchange release 25.4.2022)

The acquisitions of the Swedish building and home improvement trade companies Föllinge Såg AB and Djurbergs Järnhandel Aktiebolag were completed in September, and the acquisition of the Swedish XL-BYGG Bergslagen in October. These acquisitions complement Kesko's growing K-Bygg chain, which serves professional builders.

A change in Kesko's Group Management Board: Chief Digital Officer (CDO) Anni Ronkainen announced she would be leaving her duties in Kesko Corporation. Ronkainen had been the CDO and member of Group Management Board since April 2015. Ronkainen's last day was 30 September 2022. (Stock exchange release 4.8.2022)

Kesko announced it would invest over €300 million to build an 82,000 square metre logistics centre for Onninen and K-Auto in Hyvinkää, Finland. The project will be completed in stages between 2025 and 2030. (Investor news 23.9.2022)

Events after the financial year

Kesko announced on 30 January 2023 that it would acquire Elektroskandia Norge AS, a company operating in technical wholesale in Norway, from Rexel Group. The acquisition will strengthen Onninen's position in technical trade in Norway. Elektroskandia Norge AS's net sales in 2022 totalled some €250 million and the company has 270 employees, 13 sales points, and a highly automated distribution centre. The completion of the acquisition is subject to the approval of the local competition authority.

Resolutions of the 2021 Annual General Meeting and decisions of the Board's organisational meeting

The Annual General Meeting of Kesko Corporation on 7 April 2022 adopted the company's financial statements for 2021. The Annual General Meeting resolved to distribute a dividend of €1.06 per share on shares held outside the company. The dividend was paid in four instalments. The record date of the first dividend instalment of €0.27/share was 11 April 2022 and the pay date 20 April 2022. The record date of the second dividend instalment of €0.26/share was 22 June 2022 and the pay date 29 June 2022. The record date of the third dividend instalment of €0.27/share was 13 September 2022 and the pay date 20 September 2022. The record date of the fourth dividend instalment of €0.26/share was 13 December 2022 and the pay date 20 December 2022. The Board was authorised to decide, if necessary, on new dividend payment record dates and pay dates for the second, third and/or fourth instalments, if the rules and statutes of the Finnish book-entry system change or otherwise so require. The remaining distributable assets will remain in equity.

The Annual General Meeting discharged the Board members and the Managing Director from liability for the financial year 2021, and approved the Remuneration Report for Governing Bodies for 2021. The resolution concerning the Remuneration Report is advisory in nature.

As proposed by the Shareholders' Nomination Committee, the General Meeting resolved to leave the Board members' fees and the basis for reimbursement of their expenses unchanged. Board members' remuneration and the basis for



Kesko's direction

Year 2022
Strategy and operating environment
Business
Investors

Sustainability report

Sustainable Kesko
Climate and nature
Value chain
Our people
Good governance
Sustainability reporting

Financial review

Report by the Board of Directors
Consolidated financial statements (IFRS)
Parent company's financial statements (FAS)
Signatures

Corporate governance

Corporate Governance Statement
Remuneration Report

Data balance sheet

Data strategy
Customers and data

reimbursement of their expenses for the 2022–2023 period are as follows:

- Board Chair, an annual fee of €102,000
- Board Deputy Chair, an annual fee of €63,000
- Board member, an annual fee of €47,500
- Board member who is the Chair of the Audit Committee, an annual fee of €63,000
- A meeting fee of €600/meeting for a Board meeting and its Committee's meeting. A meeting fee of €1,200/Board meeting for the Board Chair. However, a meeting fee of €1,200/Committee meeting is to be paid to a Committee Chair who is not the Chair or Deputy Chair of the Board. The meeting fees are to be paid in cash.
- Daily allowances and reimbursements of travel expenses are paid to the Board members in accordance with the general travel rules of Kesko.

The aforementioned annual fees will be made in Kesko Corporation's B shares and in cash, with approximately 30% of the fees paid in shares. After the transfer of shares, the remaining amount will be paid in cash. The company will acquire the shares or transfer shares held by the company as treasury shares in the name and on behalf of the Board members. The company is responsible for the costs arising from the acquisition of the shares. The shares will be acquired or transferred to the Board members on the first working day to follow the publication of the interim report for the first quarter of 2022. A Board member cannot transfer shares obtained in this manner until either three years have passed from the day the member has received the shares or their membership on the Board has ended, whichever comes first.

As proposed by the Board, the Annual General Meeting re-elected the firm of authorised public accountants Deloitte

Oy as the company's Auditor, with APA Jukka Vattulainen continuing as the auditor with principal responsibility. The Annual General Meeting resolved that the Auditor's fee and the reimbursement of the Auditor's expenses are to be paid according to an invoice approved by the company.

As proposed by the Board, the Annual General Meeting resolved to authorise the Board to decide on the repurchase of the company's B series shares. Under the authorisation, the Board will be entitled to decide on the acquisition of a maximum of 16,000,000 of the company's own B shares. The authorisation is valid until 30 June 2023.

As proposed by the Board, the Annual General Meeting resolved to authorise the Board to decide on the issuance of new B series shares as well as of own B shares held by the company as treasury shares. The number of B shares thereby issued would total at maximum 33,000,000. The authorisation is valid until 30 June 2023.

The Annual General meeting resolved to authorise the Board to decide on donations in a total maximum of €300,000 for charitable or corresponding purposes until the Annual General Meeting to be held in 2023, and to decide on the donation recipients, purposes of use, and other terms and conditions of the donations.

The resolutions of the Annual General Meeting were communicated in more detail in a stock exchange release on 7 April 2022.

Information contained in the notes to the financial statements

Information on the Group's personnel is disclosed in Note 2.5.

Financial risks are presented in Note 4.3 and information on financial instruments measured at fair value is disclosed in Note 4.5.

Related party transactions are disclosed in Note 5.2.

Information on disputes and legal and authority proceedings is disclosed in Note 5.4.

Risk management

Risk management at Kesko is proactive and an integral part of day-to-day management to assess and manage business-related opportunities and risks.

Kesko's divisions and common operations are responsible for identifying, assessing, handling and managing risks related to their operations, and they report on risks, risk management responses and the results of those responses to their management and the Group risk management function. Members of the Group Management Board are responsible for the effective and efficient implementation of internal control and risk management in their respective areas of responsibility.

Risk management function independent of businesses is responsible for providing a framework and guidance for internal control and risk management and supports, coordinates and supervises risk management implementation in Kesko Group. The Risk Management Steering Group headed by the Chief Financial Officer is responsible for establishing the Group's overview of the risk situation.

The President and CEO is responsible for the effectiveness and efficiency of the Group's risk management, and approves



Kesko's direction

Year 2022
Strategy and operating environment
Business
Investors

Sustainability report

Sustainable Kesko
Climate and nature
Value chain
Our people
Good governance
Sustainability reporting

Financial review

Report by the Board of Directors
Consolidated financial statements (IFRS)
Parent company's financial statements (FAS)
Signatures

Corporate governance

Corporate Governance Statement
Remuneration Report

Data balance sheet

Data strategy
Customers and data

Group risk reports before they are reviewed by the Board of Directors. Kesko's Board of Directors monitors and assesses the effectiveness of risk management and supervises the assessment of risks related to the Company's strategy and operations and their management, supported by the Audit Committee.

The Group's most significant risks and uncertainties, as well as material changes in and management responses to them, including indicators, are reported to Kesko Board's Audit Committee quarterly in connection with the review of interim reports, the half-year financial report, and the financial statements. The Audit Committee Chair reports on risk management to the Board as part of Audit Committee reporting. The most significant risks and uncertainties and emerging risks are reported to the market by the Board in the Report by the Board of Directors, and any material changes in them in the interim reports and the half-year financial report.

Significant risks and uncertainties

Weakened demand due to inflation, rising interest rates and economic downturn

Inflation, rising interest rates, high energy prices and economic uncertainty have an impact on consumer purchasing power and companies' willingness to invest. In grocery trade, product price has an emphasised impact on consumer purchase decisions, while customers in car trade may postpone their purchases. In building and technical trade, construction and renovation projects may be postponed, which would impact sales and inventory management.

Geopolitical risks

Growing tensions in security policy as a result of the war in Ukraine and the potential expansion of the conflict, as well as tightened military and economic competition between superpowers could have a significant impact on Kesko's operating environment, supply chain continuity, and product availability.

Cybercrime

Growing, professional cybercrime has resulted in higher risk on business continuity and loss of critical information. Targets of cyber-attacks may include, for example, data systems critical for business continuity or personal data. Cyber-attacks may result in business disruptions, loss of customer trust, or fines imposed by authorities.

Business continuity

Serious disturbances affecting resources and operations that are critical for business continuity, such as personnel, logistics, and information systems, could cause business disruptions. For example, a personnel strike related to the labour market situation, an extensive fire at the central warehouse, or a telecommunications issue caused by a power outage could result in a significant problem for business continuity.

Compliance with laws and agreements

Changes in legislation and authority regulations could necessitate significant changes and result in additional costs. Compliance with laws and agreements is an important part of Kesko's corporate responsibility. Non-compliance can result in fines, claims for damages and other financial losses, as well as loss of trust and reputation. The EU General Data Protection Regulation has placed more importance on the need to protect personal data.

Availability and retention of personnel

The implementation of strategies and the achievement of objectives require competent and motivated personnel. The Covid-19 pandemic made the workforce more mobile and lowered the threshold of changing jobs. Issues related to the availability of skilled personnel in logistics and retail have also become more prominent.

Climate change

The impact of risks related to climate change for Kesko are assessed using selected climate scenarios. Increase in extreme weather phenomena can impact product availability and cause disturbances in logistics and the store site network. The impacts of Kesko's operations on the climate, in turn, are related to Kesko's energy solutions and emissions, and the lifecycle impact of products and services sold in the whole supply chain.

Product safety

A failure in product safety control or in the quality assurance of the supply chain could result in financial losses, the loss of reputation and customer trust, or, in the worst case, a health hazard to customers.

Store sites and properties

Good store sites are a key competitive factor for business growth and profitability. The acquisition of store sites can be delayed by town planning and permit procedures and the availability and pricing of sites. Considerable amounts of capital or lease liabilities are tied up in properties for years. As a result of urbanisation, changes in the market situation, growing significance of e-commerce, or a chain concept proving inefficient, there is a risk that a store site or a property becomes unprofitable, and operations are discontinued while long-term liabilities remain.

Kesko's direction

Year 2022
 Strategy and operating environment
 Business
 Investors

Sustainability report

Sustainable Kesko
 Climate and nature
 Value chain
 Our people
 Good governance
 Sustainability reporting

Financial review

Report by the Board of Directors
 Consolidated financial statements (IFRS)
 Parent company's financial statements (FAS)
 Signatures

Corporate governance

Corporate Governance Statement
 Remuneration Report

Data balance sheet

Data strategy
 Customers and data

Responsible operating practices and reputation management

Various aspects of corporate responsibility, such as ensuring responsibility in the purchasing chain of products, fair and equal treatment of employees, the prevention of corruption, and environmental protection, are increasingly important to customers. Any failures in corporate responsibility could result in negative publicity for Kesko and cause operational and financial damage. Challenges in Kesko's corporate responsibility work include communicating responsibility principles to customers and ensuring responsibility in the purchasing chain of products.

Reporting to the market

In its investor communication and financial reporting, Kesko follows the disclosure policy approved by Kesko's Board of Directors. Kesko's objective is to produce and publish reliable and timely information. Disclosure follows the principle of providing all market participants information in a timely manner and non-selectively to form the basis for the price formation of Kesko's financial instruments such as shares. Should the information published by Kesko prove incorrect, or should communications fail to meet regulations in other respects, it could result in losing investor and other stakeholder trust and in possible sanctions. Significant business arrangements, tight disclosure schedules and the dependency on information systems create challenges for the accuracy of financial information.

Risks of damage

Accidents, natural phenomena and epidemics can cause significant damage to people, property or business. In addition, risks of damage may cause business disruptions that cannot be prevented.

Proposal for profit distribution

The Board of Directors of Kesko Corporation proposes to the Annual General Meeting to be held on 30 March 2023 that a dividend of €1.08 per share be paid for the year 2022 based on the adopted balance sheet on shares held outside the company at the date of dividend distribution. The remaining distributable assets will remain in equity. The Board proposes that the dividend be paid in four instalments.

The first instalment of €0,27 per share is to be paid to shareholders registered in the company's register of shareholders kept by Euroclear Finland Ltd on the instalment's record date 3 April 2023. The Board proposes that the dividend instalment pay date be 12 April 2023.

The second instalment of €0,27 per share is to be paid to shareholders registered in the company's register of shareholders kept by Euroclear Finland Ltd on the instalment's record date 21 June 2023. The Board proposes that the dividend instalment pay date be 28 June 2023.

The third instalment of €0,27 per share is to be paid to shareholders registered in the company's register of shareholders kept by Euroclear Finland Ltd on the instalment's record date 12 September 2023. The Board proposes that the dividend instalment pay date be 19 September 2023.

The fourth instalment of €0,27 per share is to be paid to shareholders registered in the company's register of shareholders kept by Euroclear Finland Ltd on the instalment's record date 12 December 2023. The Board proposes that the dividend instalment pay date be 19 December 2023.

The Board proposes it be authorised to decide, if necessary, on new dividend payment record dates and pay dates for the second, third and/or fourth instalments, if the rules and statutes of the Finnish book-entry system change or otherwise so require.

As at the date of the proposal for the distribution of profit, 1 February 2023, a total of 397,458,647 shares were held outside the company, and the corresponding total amount of dividends is €429,255,338.76.

The distributable assets of Kesko Corporation total €1,498,545,852.49, of which profit for the financial year is €408,925,619.88.

Annual General Meeting

The Board of Directors decided that the Annual General Meeting will be held on 30 March 2023 at 1.00 pm (EET).

Shares and securities markets

At the end of December 2022, the total number of shares in Kesko Corporation was 400,079,008, of which 126,948,028 or 31.7%, were A shares, and 273,130,980 or 68.3%, were B shares. On 31 December 2022, Kesko Corporation held 2,620,361 of its own B shares as treasury shares.

These treasury shares accounted for 0.96% of the total number of B shares, 0.65% of the total number of shares, and 0.17% of the votes attached to all shares in the company. The total number of votes attached to all shares was 1,542,611,260. Each A share carries ten (10) votes and each B share one (1) vote. The company cannot vote with own shares held by it as treasury shares, and no

Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

dividend is paid on the shares. At the end of December 2022, Kesko Corporation's share capital totalled €197,282,584.

The price of a Kesko A share quoted on Nasdaq Helsinki was €27.15 at the end of 2021, and €20.35 at the end of December 2022, representing a decrease of 25.05%. Correspondingly, the price of a B share was €29.34 at the end of 2021, and €20.62 at the end of December 2022, representing a decrease of 29.72%. In 2022, the highest price for an A share was €27.30 and the lowest €17.24. The highest price for a B share was €29.65 and the lowest €17.81. The Nasdaq Helsinki All-Share index (OMX Helsinki) was down by 16.0% and the weighted OMX Helsinki Cap index by 16.4% in 2022. The Retail Sector Index was down by 44.3%.

At the end of 2022, the market capitalisation of the A shares was €2,583 million. The market capitalisation of the B shares was €5,578 million, excluding the shares held by the parent company. The combined market capitalisation of the A and B shares was €8,161 million, down by €3,212 million from the end of 2021.

In 2022, a total of 7.3 million A shares were traded on Nasdaq Helsinki. The exchange value of the A shares was €160.5 million. Meanwhile, 143.9 million B shares were traded, with an exchange value of €3,325 million. Nasdaq Helsinki accounted for over 95% of the trading on Kesko's A and B shares. Kesko shares were also traded on multilateral trading facilities, the most significant of which was Turquoise (source: Euroland).

At the end of 2022, the number of registered Kesko shareholders was 82,983, the highest figure in the company's history. At the end of 2022, foreign ownership of all shares was 38.46%, and foreign ownership of B shares 55.47%.

Share performance and turnover

		2020	2021	2022
Share price as at 31 Dec.				
A share*	€	20.00	27.15	20.35
B share*	€	21.04	29.34	20.62
Average share price				
A share*	€	16.62	26.73	21.89
B share*	€	17.72	27.73	23.11
Market capitalisation as at 31 Dec., A share	€ million	2,539.0	3,446.6	2,583.4
Market capitalisation as at 31 Dec., B share	€ million	5,676.4	7,926.6	5,577.9
Turnover				
A share	Million pcs	11**	8**	7**
B share	Million pcs	249**	165**	144**
Relative turnover rate				
A share	%	8.2	6.8	5.8
B share	%	91.2	58.6	52.2
Diluted average number of shares*	Thousand pcs	396,661	397,033	397,383

* Kesko Corporations 's Annual General Meeting on 28 April 2020 decided on a share issue without payment (share split) in which three (3) new A shares were issued for each existing A share, and three (3) new B shares for each existing B share. The share-specific indicators have been calculated using the post-share split number of shares. Share-specific indicators for the comparison periods have been adjusted to correspond to the post-share split number of shares.

** Calculated with post-split number of shares

Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

Analysis of shareholding

Analysis of shareholding by shareholder type as at 31 Dec. 2022

All shares	Number of shares, pcs	Percentage of all shares, %
Nominee-registered and non-Finnish holders	153,873,070	38.46
Households	94,783,242	23.69
Non-financial corporations and housing corporations	91,883,579	22.97
General government*	28,367,242	7.09
Non-profit institutions serving households**	20,193,712	5.05
Financial and insurance corporations	10,978,163	2.74
Total	400,079,008	100.00

A shares	Number of shares, pcs	Percentage of A shares, %	Percentage of all shares, %
Non-financial corporations and housing corporations	73,976,460	58.27	18.49
Households	23,549,520	18.55	5.89
General government*	15,058,525	11.86	3.76
Non-profit institutions serving households**	10,657,043	8.40	2.66
Nominee-registered and non-Finnish holders	2,360,677	1.86	0.59
Financial and insurance corporations	1,345,803	1.06	0.34
Total	126,948,028	100.00	31.73

B shares	Number of shares, pcs	Percentage of B shares, %	Percentage of all shares, %
Nominee-registered and non-Finnish holders	151,512,393	55.47	37.87
Households	71,233,722	26.08	17.81
Non-financial corporations and housing corporations	17,907,119	6.56	4.48
General government*	13,308,717	4.87	3.33
Financial and insurance corporations	9,632,360	3.53	2.41
Non-profit institutions serving households**	9,536,669	3.49	2.38
Total	273,130,980	100.00	68.27

* General government, for example, municipalities, the provincial administration of Åland, authorised pension providers and social security funds

** Non-profit institutions, for example, foundations awarding scholarships, organisations safeguarding certain interests and various charitable associations

Analysis of shareholding by number of shares held as at 31 Dec. 2022

All shares	Number of shareholders, pcs	Percentage of shareholders, %	Share total, pcs	Percentage of shares, %
1-100	35,451	42.72	1,348,466	0.34
101-500	22,150	26.69	5,855,040	1.46
501-1,000	8,068	9.72	6,086,734	1.52
1,001-5,000	12,284	14.80	28,897,640	7.22
5,001-10,000	2,448	2.95	17,405,203	4.35
10,001-50,000	2,136	2.57	43,494,569	10.87
50,001-100,000	239	0.29	16,809,244	4.20
100,001-500,000	169	0.20	34,741,344	8.68
500,001-	38	0.05	245,440,768	61.35
Total	82,983	100.00	400,079,008	100.00

A shares	Number of shareholders, pcs	Percentage of A shareholders, %	A share total, pcs	Percentage of A shares, %
1-100	13,246	54.60	458,587	0.36
101-500	5,265	21.70	1,334,111	1.05
501-1,000	1,422	5.86	1,076,456	0.85
1,001-5,000	2,486	10.25	6,683,638	5.27
5,001-10,000	715	2.95	5,154,976	4.06
10,001-50,000	884	3.64	18,308,419	14.42
50,001-100,000	127	0.52	9,039,860	7.12
100,001-500,000	102	0.42	19,566,346	15.41
500,001-	14	0.06	65,325,635	51.46
Total	24,261	100.00	126,948,028	100.00

Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

B shares Number of shares	Number of shareholders, pcs	Percentage of B share- holders, %	B share total, pcs	Percentage of B shares, %
1-100	24,470	38.48	965,355	0.35
101-500	18,151	28.54	4,883,408	1.79
501-1,000	7,149	11.24	5,405,983	1.98
1,001-5,000	10,466	16.46	23,883,547	8.74
5,001-10,000	1,856	2.92	13,148,495	4.81
10,001-50,000	1,299	2.04	25,318,124	9.27
50,001-100,000	113	0.18	7,860,549	2.88
100,001-500,000	75	0.12	16,172,611	5.92
500,001-	21	0.03	175,492,908	64.25
Total	63,600	100.00	273,130,980	100.00

10 largest shareholders by number of shares held as at 31 Dec. 2022

	Number of shares, pcs	Percentage of shares, %	Number of votes	Percentage of votes, %
1. K-Retailers' Association	20,529,553	5.13	205,295,530	13.31
2. Ilmarinen Mutual Pension Insurance Company	14,635,984	3.66	146,359,840	9.49
3. Vähittäiskaupan Takaus Oy	13,195,008	3.30	131,950,080	8.55
4. Foundation for Vocational Training in the Retail Trade	5,290,612	1.32	52,906,120	3.43
5. Elo Mutual Pension Insurance	5,224,489	1.31	8,990,890	0.58
6. Varma Mutual Pension Insurance Company	4,303,944	1.08	4,303,944	0.28
7. The State Pension Fund	2,700,000	0.68	2,700,000	0.18
8. K-Food Retailers' Club	2,374,951	0.59	23,749,510	1.54
9. Heimo Välinen Oy	2,280,000	0.57	22,800,000	1.48
10. Oy The English Tearoom Ab	2,000,000	0.50	2,000,000	0.13

Does not contain shares held by Kesko Corporation, amounting to 2,620,361 on 31 Dec. 2022.

10 largest shareholders by number of votes as at 31 Dec. 2022

	Number of shares, pcs	Percentage of shares, %	Number of votes	Percentage of votes, %
1. K-Retailers' Association	20,529,553	5.13	205,295,530	13.31
2. Ilmarinen Mutual Pension Insurance Company	14,635,984	3.66	146,359,840	9.49
3. Vähittäiskaupan Takaus Oy	13,195,008	3.30	131,950,080	8.55
4. Foundation for Vocational Training in the Retail Trade	5,290,612	1.32	52,906,120	3.43
5. K-Food Retailers' Club	2,374,951	0.59	23,749,510	1.54
6. Heimo Välinen Oy	2,280,000	0.57	22,800,000	1.48
7. Food Paradise Oy	1,640,164	0.41	16,401,640	1.06
8. Elo Mutual Pension Insurance	5,224,489	1.31	8,990,890	0.58
9. OP-Finland mutual fund	1,454,861	0.36	7,783,319	0.51
10. T.A.T. Invest Oy	792,080	0.20	7,726,400	0.50



Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

Management's shareholdings

At the end of December 2022, Kesko Corporation's Board members, the President and CEO and the corporations controlled by them held 1,360,800 Kesko Corporation A shares and 526,022 Kesko Corporation B shares, i.e. a total of 1,886,822 shares, which represents 0.47% of the total number of shares and 0.92 % of votes carried by all shares of the Company.

At 31 December 2022, the President and CEO held 5,000 Kesko Corporation A shares and 385,786 B shares, which represented 0.10% of the total number of shares and 0.03% of votes carried by all shares of the Company. At 31 December 2022, the Group Management Board including the President and CEO held 7,824 Kesko Corporation A shares and 993,933 Kesko Corporation B shares, which represented 0.25% of the total number of shares and 0.07% of votes carried by all shares of the Company.

Board authorisations

Kesko has a share-based commitment and incentive scheme. To implement the scheme, Kesko's Board of Directors may decide, within share issue authorisations granted by the company's General Meeting, to transfer Kesko B shares held by the company as treasury shares. In 2022, Kesko Corporation transferred 345,104 Kesko B shares held as treasury shares to members of management and other selected key persons in accordance with the terms and conditions of share award plans, while 1,719 B shares were returned to the company without consideration based on the same terms and conditions. Kesko issued related stock exchange releases on 7 December 2022, 8 July 2022, 20 May 2022, 18 March 2022, 15 March 2022 and 17 February 2022. Kesko issued a stock exchange release on

3 February 2022 regarding the most recent share-based commitment and incentive plans. Kesko Corporation also transferred a total of 4,918 of its own B shares held by the company as treasury shares to the members of Kesko's Board of Directors as part of the Board members' annual remuneration, and issued a related stock exchange release on 2 May 2022.

Kesko's Annual General Meeting of 7 April 2022 authorised the Board to decide on the issuance of a maximum of 33,000,000 new B series shares or B shares held by the company as treasury shares, and on the repurchase of a maximum of 16,000,000 of the company's own B shares. The authorisations are valid until 30 June 2023. The authorisations were communicated in a stock exchange release on 7 April 2022.

Kesco's direction

Year 2022
 Strategy and operating environment
 Business
 Investors

Sustainability report

Sustainable Kesko
 Climate and nature
 Value chain
 Our people
 Good governance
 Sustainability reporting

Financial review

Report by the Board of Directors
 Consolidated financial statements (IFRS)
 Parent company's financial statements (FAS)
 Signatures

Corporate governance

Corporate Governance Statement
 Remuneration Report

Data balance sheet

Data strategy
 Customers and data

Group's key performance indicators

		2020	2021	2022
Income statement				
Net sales	€ million	10,669.2	11,300.2	11,809.0
Change in net sales	%	-0.5	5.9	4.5
Change in net sales, comparable	%	3.6	8.2	4.4
Profitability				
Operating profit, comparable	€ million	567.8	775.5	815.1
Operating profit as percentage of net sales, comparable	%	5.3	6.9	6.9
Operating profit	€ million	600.2	775.2	816.5
Operating profit as percentage of net sales	%	5.6	6.9	6.9
Funding and financial position				
Profit for the year (incl. non-controlling interests)	€ million	435.3	571.8	609.9
Profit for the year as percentage of net sales	%	4.1	5.1	5.2
Return on equity, group	%	20.1	24.2	23.1
Return on equity, comparable, group	%	17.8	24.1	23.2
Return on capital employed	%	12.7	17.2	17.0
Return on capital employed, comparable	%	12.0	17.2	16.9
Interest-bearing net debt, group	€ million	2,310.3	1,907.3	2,104.2
Interest-bearing net debt excluding lease liabilities	€ million	285.3	-21.3	184.1
Gearing, group	%	105.5	75.4	76.7
Equity ratio, group	%	33.1	36.6	36.9
Interest-bearing net debt/EBITDA excluding the impact of IFRS 16, group		0.4	0.0	0.2

		2020	2021	2022
Other performance indicators				
Capital expenditure	€ million	398.4	276.6	449.2
Capital expenditure as percentage of net sales	%	3.7	2.4	3.8
Cash flow from operating activities	€ million	1,152.4	1,152.0	915.2
Cash flow from investing activities	€ million	-421.3	-292.3	-344.3
Personnel, average for the period, group total		17,629	14,232	14,633
Personnel, as at 31 Dec., group total		17,650	17,402	17,841

		2020	2021	2022
Share performance indicators				
Earnings/share, basic and diluted**	€	1.09	1.44	1.53
Earnings/share, comparable, basic**		0.97	1.43	1.54
Equity/share**	€	5.52	6.37	6.90
Dividend/share*	€	0.75	1.06	1.08
Payout ratio	%	69.8	74.3	70.4
Payout ratio, comparable	%	77.4	74.7	70.1
Cash flow from operating activities/share**	€	2.91	2.90	2.30
Price/earnings ratio (P/E), A share		18.62	19.04	13.26
Price/earnings ratio (P/E), B share		19.59	20.57	13.44
Effective dividend yield, A share	%	3.8	3.9	5.3
Effective dividend yield, B share	%	3.6	3.6	5.2

* Proposal to the General Meeting

**Kesco Corporations 's Annual General Meeting on 28 April 2020 decided on a share issue without payment (share split) in which three (3) new A shares were issued for each existing A share, and three (3) new B shares for each existing B share. The share-specific indicators have been calculated using the post-share split number of shares. Share-specific indicators for the comparison periods have been adjusted to correspond to the post-share split number of shares.

Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

Calculation of performance indicators

Kesko uses alternative performance measures to reflect business performance and profitability. These indicators should be examined together with the IFRS-compliant performance indicators.

Change in comparable net sales is used to reflect changes in the Group's business volume between periods. The indicator reflects the change in net sales excluding the impact of acquisitions and divestments, in local currencies. The comparable net sales have been calculated by including in the net sales the business operations that have been part of Kesko Group in both the financial year as well as the comparison year. Other structural arrangements related to acquisitions and divestments have been adjusted in the same manner as acquisitions.

Performance indicators reflecting comparable profit and profitability are used to improve the comparability of operational performance between periods. Gains and losses on disposal of real estate, shares and business operations, impairment charges and significant restructuring costs are identified as items affecting comparability. Gains on disposal have been presented within other operating income, and losses on disposal within other operating expenses in the income statement.

Alternative performance measures that have been adjusted for the impact of IFRS 16 are used to monitor the achievement of certain financial targets. The EBITDA excluding the impact of IFRS 16 corresponds to EBITDA before the adoption of IFRS 16, and the interest-bearing net debt excluding lease liabilities correspond to interest-bearing net debt before the adoption of the standard. These restated indicators are included as components in the Group's financial target "interest-bearing net debt excluding lease liabilities divided by EBITDA excluding the impact of IFRS 16".

In addition, the financial performance indicators required by the Decree of the Ministry of Finance on obligation of securities issuers to disclose periodic information have been presented as alternative performance measures. The management uses these indicators to monitor and analyse business performance, profitability and financial position.

Profitability

Operating profit, comparable	Operating profit +/- items affecting comparability
Items affecting comparability	- gains on disposal + losses on disposal + impairment charges +/- structural arrangements
Return on equity, %	$\frac{(\text{Profit/loss before tax} - \text{Income tax}) \times 100}{\text{Shareholders' equity, average of the beginning and end of the financial year}}$
Return on equity, comparable, %	$\frac{(\text{Profit/loss adjusted for items affecting comparability before tax} - \text{Income tax adjusted for the tax effect of the items affecting comparability}) \times 100}{\text{Shareholders' equity, average of the beginning and end of the financial year}}$
Return on capital employed, %	$\frac{\text{Operating profit} \times 100}{(\text{Non-current assets} + \text{Inventories} + \text{Receivables} + \text{Other current assets} - \text{Non-interest-bearing liabilities}) \text{ on average for 12 months}}$
Return on capital employed, comparable, %	$\frac{\text{Comparable operating profit} \times 100}{(\text{Non-current assets} + \text{Inventories} + \text{Receivables} + \text{Other current assets} - \text{Non-interest-bearing liabilities}) \text{ on average for 12 months}}$
EBITDA	Operating profit + Depreciation and amortisation + Impairment charges
EBITDA excluding the impact of IFRS 16	EBITDA - rents from lease agreements



Kesco's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

Funding, capital expenditure and financial position

Equity ratio, %	$\frac{\text{Shareholders' equity} \times 100}{(\text{Balance sheet total} - \text{Advances received})}$
Gearing, %	$\frac{\text{Interest-bearing net debt} \times 100}{\text{Shareholders' equity}}$
Interest-bearing net debt	Interest-bearing liabilities + Lease liabilities – Other current financial assets – Cash and cash equivalents
Interest-bearing net debt excluding lease liabilities	Interest-bearing net debt – Lease Liabilities
Capital expenditure	Performance indicator includes investments in tangible and intangible assets, subsidiary shares, shares in associates and joint ventures and other shares. Additions of right-of-use assets for leases in the consolidated statement of financial position are not capital expenditure. Redemption of a leased property (right-of-use asset) is reported as capital expenditure.
Interest-bearing net debt excluding lease liabilities / EBITDA excluding the impact of IFRS 16	Interest-bearing net debt excluding lease liabilities / EBITDA excluding the impact of IFRS 16

Share performance indicators

Earnings/share, diluted	$\frac{\text{Net profit/loss} - \text{Share of non-controlling interests of net profit/loss}}{\text{Average number of shares adjusted for the dilutive effect}}$
Earnings/share, basic	$\frac{\text{Net profit/loss} - \text{Share of non-controlling interests of net profit/loss}}{\text{Average number of shares}}$
Earnings/share, basic, comparable	$\frac{\text{Net profit/loss adjusted for items affecting comparability} - \text{Share of non-controlling interests of net profit/loss adjusted for items affecting comparability}}{\text{Average number of shares}}$
Equity/share	$\frac{\text{Equity attributable to equity holders of the parent}}{\text{Basic number of shares at the balance sheet date}}$
Payout ratio, %	$\frac{(\text{Dividend/share}) \times 100}{(\text{Earnings/share})}$
Price/earnings ratio (P/E)	$\frac{\text{Share price at balance sheet date}}{(\text{Earnings/share})}$
Effective dividend yield, %	$\frac{(\text{Dividend/share}) \times 100}{\text{Share price at balance sheet date}}$
Market capitalisation	Share price at balance sheet date x Number of shares
Cash flow from operating activities/share	$\frac{\text{Cash flow from operating activities}}{\text{Average number of shares}}$
Yield of A share and B share	Change in share price + Annual dividend yield

Kesko's direction

- Year 2022
- Strategy and operating environment
- Business Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

Reconciliation of alternative performance measures to IFRS financial statements

€ million	1-12/2022	1-12/2021
Continuing operations		
Items affecting comparability		
Gains on disposal	0.0	1.4
Losses on disposal	-0.1	-0.0
Impairment charges	-	-5.4
Structural arrangements	1.6	3.7
Items in operating profit affecting comparability	1.5	-0.3
Items in financial items affecting comparability	-3.6	2.9
Items in income taxes affecting comparability	-0.0	1.0
Total items affecting comparability	-2.2	3.5
Items in EBITDA affecting comparability	-0.1	4.7
Operating profit, comparable		
Operating profit	816.5	775.2
Net of		
Items in operating profit affecting comparability	1.5	-0.3
Operating profit, comparable	815.1	775.5
EBITDA		
Operating profit	816.5	775.2
Plus		
Depreciation and impairment charges	169.0	176.8
Depreciation and impairment charges for right-of-use assets	322.1	310.3
EBITDA	1,307.7	1,262.2
EBITDA, comparable		
EBITDA	1,307.7	1,262.2
Net of		
Items in EBITDA affecting comparability	-0.1	4.7
EBITDA, comparable	1,307.8	1,257.6

€ million	1-12/2022	1-12/2021
Profit before tax, comparable		
Profit before tax	761.1	712.9
Net of		
Items in operating profit affecting comparability	1.5	-0.3
Items in financial items affecting comparability	-3.6	2.9
Profit before tax, comparable	763.2	710.4
Net profit, comparable		
Comparable profit before tax	763.2	710.4
Net of		
Income tax	151.2	141.1
Items in income taxes affecting comparability	-0.0	1.0
Net profit, comparable	612.0	568.2
Net profit attributable to owners of the parent, comparable		
Net profit, comparable	612.0	568.2
Net profit attributable to owners of the parent, comparable	612.0	568.2
Earnings/share, comparable, €		
Net profit attributable to owners of the parent, comparable	612.0	568.2
Average number of shares, basic, 1,000 pcs	397,383	397,033
Earnings/share, comparable, €	1.54	1.43
Return on capital employed, %		
Operating profit	816.5	775.2
Capital employed, average	4,811.9	4,508.9
Return on capital employed, %	17.0	17.2
Return on capital employed, comparable, %		
Operating profit, comparable	815.1	775.5
Capital employed, average	4,811.9	4,508.9
Return on capital employed, comparable, %	16.9	17.2



Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

€ million	1-12/2022	1-12/2021
Group		
Return on equity, %		
Net profit	609.9	571.8
Equity, average	2,635.8	2,359.4
Return on equity, %	23.1	24.2
Return on equity, comparable, %		
Net profit, comparable	612.0	568.2
Equity, average	2,635.8	2,359.4
Return on equity, comparable, %	23.2	24.1
Equity ratio, %		
Shareholders' equity	2,742.2	2,529.5
Total assets	7,474.0	6,966.0
Advances received	46.9	46.2
Equity ratio, %	36.9	36.6



FINANCIAL STATEMENTS



Kesko's direction

Year 2022

Strategy and operating environment

Business

Investors

Sustainability report

Sustainable Kesko

Climate and nature

Value chain

Our people

Good governance

Sustainability reporting

Financial review

Report by the Board of Directors

Consolidated financial statements (IFRS)

Parent company's financial statements (FAS)

Signatures

Corporate governance

Corporate Governance

Statement

Remuneration Report

Data balance sheet

Data strategy

Customers and data

CONSOLIDATED FINANCIAL STATEMENTS (IFRS)

Consolidated income statement

€ million	Note	1 Jan.–31 Dec. 2022	%	1 Jan.–31 Dec. 2021	%
Net sales	2.1	11,809.0	100.0	11,300.2	100.0
Material and services	2.3	-10,304.5	-87.3	-9,695.3	-85.8
Change in inventory		237.0	2.0	43.1	0.4
Other operating income	2.4	998.7	8.5	957.3	8.5
Employee benefit expenses	2.5	-785.8	-6.7	-764.0	-6.8
Depreciation, amortisation and impairment charges	3.2 3.3	-169.0	-1.4	-176.8	-1.6
Depreciation and impairment charges for right-of-use assets	3.4	-322.1	-2.7	-310.3	-2.7
Other operating expenses	2.5	-670.2	-5.7	-607.2	-5.4
Share of result of joint ventures		23.5	0.2	28.0	0.2
Operating profit		816.5	6.9	775.2	6.9
Interest income and other finance income	4.4	13.0	0.1	12.5	0.1
Interest expense and other finance costs	4.4	2.9	0.0	-8.6	-0.1
Interest expense for lease liabilities	4.4	-68.4	-0.6	-71.3	-0.6
Foreign exchange differences	4.4	-3.5	-0.0	-0.8	-0.0
Total finance income and costs	4.4	-56.0	-0.5	-68.2	-0.6
Share of result of associates		0.6	0.0	5.9	0.1
Profit before tax		761.1	6.4	712.9	6.3
Income tax	2.7	-151.2	-1.3	-141.1	-1.2
Net profit for the year		609.9	5.2	571.8	5.1
Net profit for the year attributable to					
Owners of the parent		609.9		571.8	
Earnings per share for net profit attributable to owners of the parent					
Basic and diluted, Group total, €	2.8	1.53		1.44	

Consolidated statement of comprehensive income

€ million	Note	1 Jan.–31 Dec. 2022	1 Jan.–31 Dec. 2021
Net profit for the year		609.9	571.8
Items that will not be reclassified subsequently to profit or loss			
Actuarial gains and losses	2.7 3.7	30.6	40.0
Items that may be reclassified subsequently to profit or loss			
Currency translation differences related to a foreign operation	2.7	-41.9	9.8
Share of other comprehensive income of associates and joint ventures	2.7	-0.5	-0.5
Cash flow hedge revaluation	2.7	26.2	11.1
Total comprehensive income for the year, net of tax		14.3	60.4
Total comprehensive income for the year		624.2	632.1
Comprehensive income for the year attributable to			
Owners of the parent		624.2	632.1

Kesco's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

Consolidated statement of financial position

€ million	Note	31 Dec. 2022	%	31 Dec. 2021	%
ASSETS					
Non-current assets					
Property, plant and equipment	3.2	1,745.5		1,537.6	
Goodwill	3.3	588.9		588.8	
Intangible assets	3.3	190.2		190.1	
Right-of-use assets	3.4	1,737.6		1,735.0	
Shares in associates and joint ventures	3.8 5.1	231.9		234.6	
Other investments	4.3 4.5	13.2		15.5	
Non-current receivables	4.3 4.5	90.8		72.6	
Deferred tax assets	2.7	2.2		1.1	
Pension assets	3.7	86.9		94.7	
Total non-current assets		4,687.2	62.7	4,470.1	64.2
Current assets					
Inventories	3.5	1,115.4		894.3	
Interest-bearing receivables	3.6 4.5	4.4		4.1	
Trade receivables	3.6 4.3 4.5	969.3		909.2	
Income tax assets	3.6	21.9		0.1	
Other non-interest-bearing receivables	3.6 4.5	361.2		299.9	
Other financial assets	4.3 4.5	68.6		107.9	
Cash and cash equivalents	4.5	245.5		279.8	
Total current assets		2,786.4	37.3	2,495.4	35.8
Non-current assets classified as held for sale		0.5	0.0	0.5	0.0
Total assets		7,474.0	100.0	6,966.0	100.0

€ million	Note	31 Dec. 2022	%	31 Dec. 2021	%
EQUITY AND LIABILITIES					
Equity					
Share capital	4.2	197.3		197.3	
Share premium	4.2	197.8		197.8	
Other reserves	4.2	266.9		266.9	
Currency translation differences	4.2	-52.2		-10.2	
Revaluation reserve	4.2	35.3		9.1	
Retained earnings		2,097.1		1,868.6	
Total equity		2,742.2	36.7	2,529.5	36.3
Non-current liabilities					
Interest-bearing non-current liabilities	4.3 4.5 4.6	245.5		206.4	
Lease liabilities	4.5 4.6	1,592.0		1,610.7	
Non-interest-bearing non-current liabilities	4.3 4.5	24.3		25.2	
Deferred tax liabilities	2.7	63.2		37.9	
Provisions	3.9	10.3		15.4	
Total non-current liabilities		1,935.3	25.9	1,895.6	27.2
Current liabilities					
Current interest-bearing liabilities	4.3 4.5 4.6	252.6		160.1	
Lease liabilities	4.5 4.6	328.1		317.9	
Trade payables	4.3 4.5	1,499.4		1,332.6	
Other non-interest-bearing liabilities	4.3 4.5	242.4		232.3	
Income tax liabilities	4.5	19.4		28.9	
Accrued liabilities	4.3 4.5	442.6		454.8	
Provisions	3.9	11.9		14.3	
Total current liabilities		2,796.5	37.4	2,540.9	36.5
Total liabilities		4,731.8	63.3	4,436.5	63.7
Total equity and liabilities		7,474.0	100.0	6,966.0	100.0

Kesco's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

Consolidated statement of cash flows

€ million	Note	1 Jan.–31 Dec. 2022	1 Jan.–31 Dec. 2021
Cash flows from operating activities			
Profit before tax		761.1	712.9
Adjustments			
Depreciation according to plan		169.0	171.4
Depreciation and impairment for right-of-use assets		322.1	310.3
Finance income and costs		-12.4	-3.1
Interest expense for lease liabilities		68.4	71.3
Other adjustments	2.9	-20.2	9.0
		527.0	558.8
Change in working capital			
Current non-interest-bearing receivables, increase (-)/decrease (+)		-107.2	-146.8
Inventories, increase (-)/decrease (+)		-225.8	-53.2
Current non-interest-bearing liabilities, increase (+)/decrease (-)		163.7	283.7
		-169.3	83.7
Interest paid and other finance costs		-5.4	-7.0
Interest paid on lease liabilities		-68.4	-71.3
Interest received		10.5	10.5
Dividends received		1.3	1.6
Dividends received from associated companies and joint ventures		33.1	-
Income taxes paid		-174.7	-137.2
Net cash flows from operating activities, total		915.2	1,152.0

€ million	Note	1 Jan.–31 Dec. 2022	1 Jan.–31 Dec. 2021
Cash flows from investing activities			
Payments for acquisition of subsidiary shares, net of cash acquired	3.1	-45.3	-13.2
Payments for investments consolidated using the equity method	2.9	-	-0.1
Payments for property, plant, equipment and intangible assets	2.9	-352.4	-239.4
Proceeds from sale of subsidiaries and businesses, net cash deducted		2.2	2.8
Proceeds from sale of property, plant, equipment and intangible assets		14.0	13.3
Proceeds from sale of other investments		0.4	0.1
Loan receivables and other financial assets, increase (-)/decrease (+)		36.8	-55.9
Net cash flows from investing activities, total		-344.3	-292.3
Cash flows from financing activities			
Interest-bearing liabilities, increase (+)/decrease (-)	4.1	132.6	-223.4
Repayments for lease liabilities	3.4 4.1	-332.7	-323.2
Interest-bearing receivables, increase (-)/decrease (+)	4.1	2.1	10.7
Dividends paid		-406.7	-297.8
Other items		0.0	-0.7
Net cash flows from financing activities, total		-604.7	-834.4
Change in cash and cash equivalents		-33.8	25.2
Cash and cash equivalents as at 1 January	4.5	279.8	254.3
Currency translation difference adjustment and change in value		-0.5	0.2
Cash and cash equivalents assets as at 31 December	4.5	245.5	279.8

Kesco's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

Consolidated statement of changes in equity

€ million	Share capital	Reserves	Currency translation differences	Revaluation reserve	Treasury shares	Retained earnings	Total equity
Balance as at 1 January 2022	197.3	464.7	-10.2	9.1	-30.3	1,898.9	2,529.5
Share-based payments					2.1		2.1
Dividends						-421.3	-421.3
Other changes		-0.0				7.7	7.7
Transactions with owners, total		-0.0			2.1	-413.6	-411.4
Comprehensive income							
Net profit for the year						609.9	609.9
Actuarial gains/losses						30.6	30.6
Currency translation differences related to a foreign operation			-41.9				-41.9
Share of other comprehensive income of associates and joint ventures						-0.5	-0.5
Cash flow hedge revaluation				26.2			26.2
Total comprehensive income for the year, net of tax			-41.9	26.2		30.0	14.3
Total comprehensive income for the period			-41.9	26.2		639.9	624.2
Balance as at 31 December 2022	197.3	464.7	-52.2	35.3	-28.1	2,125.2	2,742.2
Balance as at 1 January 2021	197.3	464.7	-20.0	-2.0	-31.4	1,580.7	2,189.3
Share-based payments					1.1		1.1
Dividends						-297.8	-297.8
Other changes		0.0				4.7	4.7
Transactions with owners, total		0.0			1.1	-293.1	-291.9
Comprehensive income							
Net profit for the year						571.8	571.8
Actuarial gains/losses						40.0	40.0
Currency translation differences related to a foreign operation			9.8				9.8
Cash flow hedge revaluation						-0.5	-0.5
Other items				11.1			11.1
Total comprehensive income for the year, net of tax			9.8	11.1		39.5	60.4
Total comprehensive income for the period			9.8	11.1		611.2	632.1
Balance as at 31 December 2021	197.3	464.7	-10.2	9.1	-30.3	1,898.9	2,529.5

Further information on share capital and reserves is disclosed in Note 4.2 and on share-based compensation plans in Note 5.3. Deferred tax related to components of other comprehensive income is presented in Note 2.7.

Kesko's direction

Year 2022
 Strategy and operating environment
 Business
 Investors

Sustainability report

Sustainable Kesko
 Climate and nature
 Value chain
 Our people
 Good governance
 Sustainability reporting

Financial review

Report by the Board of Directors
 Consolidated financial statements (IFRS)
 Parent company's financial statements (FAS)
 Signatures

Corporate governance

Corporate Governance Statement
 Remuneration Report

Data balance sheet

Data strategy
 Customers and data

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

1. ACCOUNTING POLICIES FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The notes to the consolidated financial statements have been grouped into sections based on their subject. The basis of preparation is described as part of this note, while the accounting policies directly related to a specific note are presented as part of the note in question. The notes contain the relevant financial information as well as a description of the accounting policies and key estimates and judgements applied for the topics of the individual note.

1.1 Basic information about the Company

Kesko is a Finnish listed trading sector company. Kesko has approximately 1,800 stores engaged in chain operations in the Nordic and Baltic countries and Poland.

Kesko Group's reportable segments consist of its business divisions, namely the grocery trade, the building and technical trade, and the car trade.

The Group's parent company, Kesko Corporation, is a Finnish public limited company constituted in accordance with the laws of Finland. The Company's business ID is 0109862-8, it is domiciled in Helsinki, Finland, and its registered address is PO Box 1, FI-00016 KESKO, Finland. Copies of Kesko Corporation's financial statements and the consolidated financial statements are available from Kesko Corporation, PO Box 1, Helsinki, FI-00016 KESKO, visiting

address Työpajankatu 12, Helsinki, Finland and from the internet at www.kesko.fi.

Kesko's Board of Directors has approved these financial statements for disclosure on 1 February 2023.

Kesko has issued an XHTML financial review complying with the ESEF requirements on Kesko's website. The Audit firm Deloitte Oy has provided to company an independent auditor's reasonable assurance report in accordance with ISAE 3000 (Revised) on Kesko's ESEF Financial Statements.

1.2 Basis of preparation

Kesko's consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) approved for adoption by the European Union, and they comply with the IAS and IFRS standards and respective SIC and IFRIC Interpretations effective on 31 December 2022. The International Reporting Standards refer to standards and their interpretations approved for adoption within the EU in accordance with the procedure enacted in EU regulation (EC) 1606/2002, included in the Finnish Accounting Act and regulations based on it. The Group has applied new and amended standards that became effective in the financial year that began on 1 January 2022. The improvements and amendments to existing standards did not have an impact on

the consolidated financial statements. Accounting standards not yet effective have not been adopted voluntarily for the consolidated financial statements. The notes to the consolidated financial statements also include compliance with Finnish accounting and corporate legislation.

All amounts in the consolidated financial statements are in millions of euros and based on original cost, with the exception of items specified below, which have been measured at fair value in compliance with the standards.

1.3 Critical accounting estimates and assumptions

The preparation of consolidated financial statements in conformity with international accounting standards requires the use of certain estimates and assumptions about the future that affect the reported amounts of assets and liabilities, contingent liabilities, and income and expense. The actual results may differ from these estimates and assumptions.

The estimates and judgements made are continuously evaluated, and they are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

The critical accounting estimates and assumptions used in the preparation of consolidated financial statements are further described in the corresponding notes.

- Acquisitions (3.1)
- Intangible assets (3.3)
- Leases (3.4)
- Inventories (3.5)
- Trade and other current receivables (3.6)
- Pension assets (3.7)
- Provisions (3.9)

1.4 Critical judgements in applying accounting policies

The Group's management uses its judgement in the adoption and application of accounting policies in the financial statements. The management has exercised its judgement in the application of accounting policies in the income statement with regard to the presentation of income (Note 2.1), the existence of control over subsidiaries (Note 1.5), measuring receivables, determining provisions for restructuring, and measuring assets and liabilities recognised in the balance sheet based on lease agreements (Note 3.4).

1.5 Consolidation principles

Subsidiaries

The consolidated financial statements combine the financial statements of Kesko Corporation and subsidiaries controlled by the Group. Control exists when the Group has more than half of the voting rights of a subsidiary or otherwise exercises control. An investor controls an investee when it is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Acquired

subsidiaries are consolidated from the date on which the Group gains control until the date on which control ceases. The existence of potential voting rights has been considered when assessing the existence of control in the case that the instruments entitling to potential control are currently exercisable. Subsidiaries are listed in Note 5.1.

Mutual shareholding is eliminated by using the acquisition cost method. The cost of assets acquired is determined on the basis of the fair value of the acquired assets as at the acquisition date, the issued equity instruments and liabilities resulting from or assumed on the date of the exchange transaction. The identifiable assets, liabilities and contingent liabilities acquired are measured at the fair value at the acquisition date, gross of non-controlling interest.

Intragroup transactions, receivables and payables, unrealised profits and internal distributions of profits are eliminated when preparing the consolidated financial statements. Unrealised losses are not eliminated if the loss is due to the impairment of an asset. Non-controlling interest in the profit for the period is disclosed in the income statement and the amount of equity attributable to the non-controlling interests is disclosed separately in equity.

The Group accounts for its real estate company acquisitions as acquisitions of assets.

Associates

Associates are companies over which the Group has significant influence but not control. In Kesko Group, significant influence accompanies a shareholding or agreement of between 20% and 50% of the voting rights. Investments in associates are accounted for using the equity method and are initially recognised at cost.

The Group's share of post-acquisition profits or losses is recognised in the income statement. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. If the Group's share of losses in an associate equals or exceeds its interest in the associate, the Group does not recognise further losses.

Unrealised gains on transactions between the Group and the associates are eliminated to the extent of the Group's interest in the associates. Unrealised losses are also eliminated, unless the transaction provides evidence of an impairment of the asset transferred. Dividends received from associates are deducted from the Group's result and the cost of the shares. An investment in an associate includes the goodwill generated by the acquisition. Goodwill is not amortised.

Joint agreements

Joint agreements are arrangements in which the sharing of joint control has been contractually agreed between two or more parties. Joint control exists only when decisions about the relevant activities require the unanimous consent of the parties sharing control. A joint venture is a joint agreement whereby the parties that have joint control of the agreement have rights to the net assets of the agreement. Investments in joint ventures are accounted for using the equity method, and on initial recognition, they are recognised at cost.

The Group's share of post-acquisition profits or losses is recognised in the income statement. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. If the Group's share of losses in a joint venture equals or exceeds its interest in the joint venture, the Group does not recognise further losses.

Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

Unrealised gains on transactions between the Group and the joint ventures are eliminated to the extent of the Group's interests in the joint ventures. Unrealised losses are also eliminated, unless the transaction provides evidence of an impairment of the asset transferred. Dividends received from joint ventures are deducted from the Group's result and the cost of the shares. An investment in a joint venture includes the goodwill generated by the acquisition. Goodwill is not amortised.

Mutual real estate companies are consolidated as common functions on a line-by-line basis in proportion to ownership. The Group's share of mutual real estate companies' loans and reserves is accounted for separately in the consolidation.

Associates and joint ventures and proportionately consolidated mutual real estate companies are listed in Note 5.1.

Foreign currency items

The consolidated financial statements are presented in euros, which is both the functional currency of the environment in which the Group's parent operates and the presentation currency. On initial recognition, the amounts with respect to the result and financial position of the Group companies located outside the euro zone are recorded in the functional currency of each of their operating environments.

Foreign currency transactions are recorded in euros by applying the exchange rate at the date of the transaction. Receivables and liabilities denominated in foreign currency are translated into euros using the closing rate. Exchange rate gains and losses on foreign currency transactions as well as receivables and liabilities denominated in foreign currency

are recognised in the income statement, with the exception of monetary items that form a part of a net investment in a foreign operation and loans designated as hedges for foreign net investments and regarded as effective. These exchange differences are recognised in equity and their changes are presented in other comprehensive income. The exchange differences are presented in the income statement on disposal of the foreign operation or settlement of the hedges. The Group has currently no loans designated as hedges for foreign net investments. Foreign exchange gains and losses resulting from operating activities are included in the respective items above operating profit. Foreign exchange gains and losses from foreign exchange forward contracts and options used for hedging financial transactions, and from foreign currency borrowings are included in finance income and costs.

The income statements of the Group companies operating outside the euro zone have been translated into euros at the average rate of the financial year, and their balance sheets at the closing rate. The foreign exchange difference resulting from the use of different rates, the translation differences arising from the elimination of the acquisition cost of subsidiaries outside the euro zone, exchange differences arising from monetary items that form a part of a net investment in a foreign operation and the hedging results of net investments are recognised in equity, and the changes are presented in other comprehensive income. In connection with the disposal of a subsidiary, translation differences are recognised in the income statement as part of the gains or losses on the disposal.

Goodwill arising on the acquisition of foreign operations and the fair value adjustments of assets and liabilities made upon their acquisition are treated as assets and liabilities of these

foreign operations and translated into euros at the closing rate.

1.6 Discontinued operations and non-current assets classified as held for sale and related liabilities

Non-current assets (or a disposal group) are classified as held for sale if their carrying amount will be recovered principally through the disposal of the assets and the sale is highly probable. If their carrying amount will be recovered principally through their disposal rather than through their continuing use, they are measured at the lower rate of the carrying amount and fair value net of costs to sell.

The comparative information in the income statement is adjusted for operations classified as discontinued during the latest financial period being reported. Consequently, the result of discontinued operations is presented as a separate line item also for the comparatives. The Group did not have any discontinued operations in the 2022 and 2021 financial years.

1.7 New IFRS standards and IFRIC interpretations and the impact of new and updated standards

IFRIC interpretations, amendments to existing standards, and new and updated standards

Annual improvements or amendments to existing standards that become effective for annual periods beginning on or after 1 January 2023 are not estimated to have a material impact on the consolidated financial statements.

Kesko's direction

Year 2022
 Strategy and operating environment
 Business
 Investors

Sustainability report

Sustainable Kesko
 Climate and nature
 Value chain
 Our people
 Good governance
 Sustainability reporting

Financial review

Report by the Board of Directors
 Consolidated financial statements (IFRS)
 Parent company's financial statements (FAS)
 Signatures

Corporate governance

Corporate Governance Statement
 Remuneration Report

Data balance sheet

Data strategy
 Customers and data

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**2. FINANCIAL RESULTS****2.1 Revenue recognition****Accounting policies**

In the consolidated income statement, net sales comprise the sales of goods, services and energy based on customer agreements. The share of sales of services and energy of total net sales is not significant. The Group sells products to retailers and other business customers and engages in own retailing. Income from sales of goods and services is recognised when the customer obtains control of the goods or services. Customers obtain control when they have the ability to direct the use of and obtain the benefits from the goods or services. As a rule, income from sales of goods can be recognised at the time of transfer. Income from services is recognised as the service is being performed. Sales to retailers and business customers are based on invoicing. Sales to consumers are mainly in cash or by credit card.

When calculating net sales, sales revenue is adjusted for indirect taxes, sales adjustment items and the exchange differences of foreign-currency-denominated sales. In businesses in Finland that are part of the K-Plussa customer loyalty scheme, sales adjustment items include loyalty award credits, recognised as part of sales transactions. Income from corresponding sales is recognised when the award credits are redeemed or expire. Contract liability is recognised in the balance sheet. Loyalty award credits affect the net sales of those businesses that grant K-Plussa customer loyalty award credits in Finland and engage in retailing.

Other operating income includes income other than that associated with the sale of goods or services based on customer agreements, such as lease income, store site and chain fees charged from retailers, and various other service fees and commissions. Fees charged from retailer entrepreneurs are based on a partnership agreement (chain agreement) based on which the retailers engage in business in line with the chain's operating models and objectives. Store site fees and chain fees vary depending on the growth and profitability of the retailer's business operations under the chain agreement. Chain marketing fees and data system fees are cost-based charges. More detailed information on other operating income is presented in Note 2.4.

Other operating income also includes gains on the disposal of property, plant and equipment and intangible assets as well as gains on disposal of businesses and realised and unrealised gains on derivatives used for hedging foreign currency risks associated with commercial transactions.

Interest income is recognised on a time apportionment basis using the effective interest method. Dividend income is recognised when the right to receive payment is established.

2.2 Segment information**Accounting Policies**

The Group's reportable segments are composed of the Group's divisions, namely the grocery trade, the building and technical trade, and the car trade.

Division information is reported in a manner consistent with the internal reporting provided to the chief operating decision maker. The chief operating decision maker, responsible for allocating resources to the divisions, has been identified as the Group Management Board. The reportable operating segments derive their net sales from the grocery trade, the building and technical trade, and the car trade. Sales between divisions are charged at prevailing market rates.

The Group Management Board uses alternative performance measures alongside the IFRS financial statements indicators in the Group's results reporting. The Group Management Board assesses the divisions' performances based on operating profit, comparable operating profit, and comparable return on capital employed. Results reporting to management corresponds to the accounting policies of the consolidated financial statements apart from items affecting comparability. Finance income and costs are not allocated to the divisions as the Group's cash and cash equivalents and financial liabilities are managed by the Group Treasury. Changes in the fair values of intra-Group foreign exchange forward contracts



Kesco's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

entered into and realised gains and losses are reported as part of other operating income and expenses to the extent that they hedge the divisions' foreign exchange risk.

The assets and liabilities of a division's capital employed consist of operating items that can be justifiably allocated to the divisions. The assets of capital employed comprise property, plant and equipment and intangible assets, right-of-use assets related to leases, interests in associates and joint ventures and other investments, pension assets, inventories, trade receivables and other non-interest-bearing receivables, interest-bearing receivables, and assets held for sale. The liabilities of capital employed consist of trade payables, the share of other non-interest-bearing liabilities and provisions. The Group's real estate assets and the revenue and costs generated from them have been allocated to the divisions. Capital employed does not include deferred tax assets and liabilities, financial assets at fair value through profit or loss with the exception of fair value of foreign exchange forward contracts recognised in the balance sheet, cash and cash equivalents, or interest-bearing liabilities.

The same revenue recognition policies apply to segment information as to the consolidated financial statements and consolidated statement of financial position. The revenue recognition policies are presented in Note 2.1.

Kesco's business models

Kesco's principal business model in the Finnish market is the chain business model, in which independent K-retailers run retail stores in Kesko's chains and B2B trade. Kesko manages the operations of the chains made up of the stores. Chain operations ensure higher competitiveness and a strong operational basis for K-retailers in terms of purchasing goods, building selections, marketing and price competition. Outside Finland, Kesko mainly engages in own retailing and B2B trade. Retailer operations accounted for 46% (48%) of the Group's net sales in 2022. B2B trade accounted for 40% (36%) of the Group's net sales in 2022. Kesko's own retailing accounted for 14% (16%) of the Group's net sales. The management views that these categories depict how the nature, amount, timing and uncertainty of revenue and cash flows are affected by economic factors.

Grocery trade

The grocery trade comprises the wholesale and B2B trade of groceries and the retailing of home and speciality goods in Finland. Kesko's grocery trade operates under the K-retailer business model. There are approximately 1,200 K-food stores operated by K-retailers in Finland. These stores form the K-Citymarket, K-Supermarket, K-Market and Neste K grocery

retail chains. Kespro is a foodservice provider and wholesaler in Finland. K-Citymarket's home and speciality goods trade operates in home and speciality goods retailing in Finland.

Building and technical trade

The building and technical trade operates in the wholesale, retail and B2B trade in Finland, Sweden, Norway, the Baltic countries and Poland. In the building and home improvement trade, Kesko is responsible for the chains' concepts, marketing, purchasing and logistics services and the store site network in all operating countries and for retailer resources in Finland where the retailer business model is employed. Kesko acts as a retail operator in Sweden and Norway. The retail store chains are K-Rauta (Finland and Sweden), K-Bygg (Sweden) and Byggmakker (Norway). The building and home improvement stores serve both consumers and business customers. Onninen provides HEPAC and electrical products and services to business customers in the Baltic Sea Region and Scandinavia. Onninen has around 130 places of business in Finland, Sweden, Norway, Poland and the Baltic countries.

Speciality goods trade is included in the building and technical trade division, and comprises leisure trade in Finland, with the Intersport and Budget Sport chains. The operations of the Kookenkä and The Athlete's Foot shoe store chains were discontinued in 2021 as part of the strategy for leisure trade.

Car trade

Car trade comprises the business operations of new cars, used cars, services and leasing. The new cars business includes the operations for importing, marketing and retailing of Volkswagen, Audi, SEAT, CUPRA, Porsche and Bentley passenger cars and of Volkswagen and MAN commercial vehicles in Finland, and of SEAT and CUPRA passenger cars in the Baltics. The used car business includes the purchasing of used cars from Finland and abroad and the retailing of the cars in Finland. Services operations include repair and maintenance services, spare parts sales and accessories services in Finland. The leasing business provides car leasing services for both private and corporate customers. Services provided by the car trade division also include the K-Charge charging network for electric vehicles.

Common functions

Common functions comprise Group support functions.



Kesco's direction

Year 2022
 Strategy and operating environment
 Business
 Investors

Sustainability report

Sustainable Kesko
 Climate and nature
 Value chain
 Our people
 Good governance
 Sustainability reporting

Financial review

Report by the Board of Directors
 Consolidated financial statements (IFRS)
 Parent company's financial statements (FAS)
 Signatures

Corporate governance

Corporate Governance Statement
 Remuneration Report

Data balance sheet

Data strategy
 Customers and data

Segment information 2022

Profit

€ million	Grocery trade	Building and technical trade	Car trade	Common functions	Total
Division net sales	6,124.7	4,805.1	910.9	-0.0	11,840.7
of which intersegment sales	-23.3	0.0	-8.2	-0.3	-31.7
Net sales from external customers	6,101.4	4,805.2	902.7	-0.3	11,809.0
Change in net sales in local currency excluding acquisitions and disposals, %	3.6	9.4	-11.4	-	4.4
Change in net sales, %	3.6	9.5	-11.4	-	4.5
Other division income	789.0	177.2	10.6	28.8	1,005.6
of which intersegment income	-0.1	-2.1	-0.1	-4.6	-6.9
Other operating income from external customers	788.9	175.1	10.6	24.1	998.7
Depreciation and amortisation	-84.4	-28.4	-26.6	-29.7	-169.0
Depreciation and impairment charges for right-of-use assets	-213.7	-92.4	-10.1	-5.9	-322.1
Share of result of joint ventures		23.5			23.5
Operating profit	461.5	340.8	47.8	-33.6	816.5
Items affecting comparability	1.1	1.0	-0.6	-0.1	1.5
Comparable operating profit	460.4	339.8	48.4	-33.5	815.1
Finance income and costs					-56.0
Share of result of associates					0.6
Profit before tax					761.1

Kesko's direction

Year 2022

Strategy and operating environment

Business

Investors

Sustainability report

Sustainable Kesko

Climate and nature

Value chain

Our people

Good governance

Sustainability reporting

Financial review

Report by the Board of Directors

Consolidated financial statements (IFRS)

Parent company's financial statements (FAS)

Signatures

Corporate governance

Corporate Governance

Statement

Remuneration Report

Data balance sheet

Data strategy

Customers and data

Assets and liabilities

€ million	Grocery trade	Building and technical trade	Car trade	Common operations	Eliminations	Total
Property, plant, equipment and intangible assets	1,333.6	844.6	243.0	105.1	-1.6	2,524.6
Right-of-use assets	1,189.3	434.3	51.8	62.1		1,737.6
Interests in associates and joint ventures and other investments	4.3	160.4	0.1	81.0	-0.6	245.2
Pension assets	19.6	4.5		62.8		86.9
Inventories	270.3	647.9	197.2			1,115.4
Trade receivables	369.2	561.1	41.1	2.9	-5.1	969.3
Other non-interest-bearing receivables	121.6	231.5	15.2	73.7	-33.0	409.0
Interest-bearing receivables	0.8			68.6		69.4
Non-current assets classified as held for sale				0.5		0.5
Assets included in capital employed	3,308.7	2,884.4	548.3	456.7	-40.3	7,157.7
Unallocated items						
Deferred tax assets						2.2
Other financial assets						68.6
Cash and cash equivalents						245.5
Total assets	3,308.7	2,884.4	548.3	456.7	-40.3	7,474.0

€ million	Grocery trade	Building and technical trade	Car trade	Common operations	Eliminations	Total
Trade payables	596.7	837.7	35.3	32.3	-2.6	1,499.4
Other non-interest-bearing liabilities	294.7	293.1	82.9	55.8	-35.4	691.1
Provisions	0.8	2.2	19.0	0.2		22.2
Liabilities included in capital employed	892.2	1,133.0	137.3	88.3	-38.1	2,212.7
Unallocated items						
Interest-bearing liabilities						498.2
Lease liabilities						1,920.1
Other non-interest-bearing liabilities						37.6
Deferred tax liabilities						63.2
Total liabilities	892.2	1,133.0	137.3	88.3	-38.1	4,731.8
Total capital employed as at 31 December	2,416.5	1,751.3	411.0	368.4	-2.2	4,945.0
Average capital employed	2,353.6	1,752.1	379.5	328.9	-2.2	4,811.9
Return on capital employed, %, comparable	19.6	19.4	12.7			16.9
Number of personnel as at 31 December	8,316	7,226	1,298	1,001		17,841
Average number of personnel	6,288	6,155	1,235	955		14,633

Kesko's direction

Year 2022
 Strategy and operating environment
 Business
 Investors

Sustainability report

Sustainable Kesko
 Climate and nature
 Value chain
 Our people
 Good governance
 Sustainability reporting

Financial review

Report by the Board of Directors
 Consolidated financial statements (IFRS)
 Parent company's financial statements (FAS)
 Signatures

Corporate governance

Corporate Governance Statement
 Remuneration Report

Data balance sheet

Data strategy
 Customers and data

Segment information 2021

Profit

€ million	Grocery trade	Building and technical trade	Car trade	Common functions	Total
Division net sales	5,909.0	4,387.7	1,028.3	0.0	11,325.1
of which intersegment sales	-17.8	0.2	-6.7	-0.5	-24.8
Net sales from external customers	5,891.2	4,388.0	1,021.6	-0.5	11,300.2
Change in net sales in local currency excluding acquisitions and disposals, %	3.1	14.7	15.2	-	8.2
Change in net sales, %	3.1	20.6	15.2	-	5.9
Other division income	762.9	171.3	9.7	17.6	961.5
of which intersegment income	-0.1	-1.1	-0.1	-2.8	-4.2
Other operating income from external customers	762.7	170.2	9.6	14.8	957.3
Depreciation and amortisation	-79.8	-32.7	-31.5	-32.7	-176.8
Depreciation and impairment charges for right-of-use asses	-205.5	-89.2	-9.8	-5.9	-310.3
Share of result of joint ventures		28.0			28.0
Operating profit	443.9	323.1	46.2	-38.0	775.2
Items affecting comparability	0.9	5.0	-6.1	-0.3	-0.3
Comparable operating profit	442.9	318.0	52.2	-37.7	775.5
Finance income and costs					-68.2
Share of result of associates					5.9
Profit before tax					712.9

Kesko's direction

Year 2022

Strategy and operating environment

Business

Investors

Sustainability report

Sustainable Kesko

Climate and nature

Value chain

Our people

Good governance

Sustainability reporting

Financial review

Report by the Board of Directors

Consolidated financial statements (IFRS)

Parent company's financial statements (FAS)

Signatures

Corporate governance

Corporate Governance

Statement

Remuneration Report

Data balance sheet

Data strategy

Customers and data

Assets and liabilities

€ million	Grocery trade	Building and technical trade	Car trade	Common functions	Eliminations	Total
Property, plant, equipment and intangible assets	1,161.7	817.3	242.5	96.7	-1.6	2,316.5
Right-of-use assets	1,170.3	440.3	58.4	66.0		1,735.0
Interests in associates and joint ventures and other investments	7.7	168.7	0.0	74.4	-0.6	250.1
Pension assets	19.8	4.5		70.4		94.7
Inventories	225.4	525.5	143.4			894.3
Trade receivables	349.7	524.2	35.2	2.8	-2.6	909.2
Other non-interest-bearing receivables	78.4	187.7	23.3	30.6	-15.8	304.2
Interest-bearing receivables	0.6			71.9		72.5
Non-current assets classified as held for sale				0.5		0.5
Assets included in capital employed	3,013.7	2,668.2	502.6	413.2	-20.6	6,577.1
Unallocated items						
Deferred tax assets						1.1
Other financial assets						107.9
Cash and cash equivalents						279.8
Total assets	3,013.7	2,668.2	502.6	413.2	-20.6	6,966.0

€ million	Grocery trade	Building and technical trade	Car trade	Common functions	Eliminations	Total
Trade payables	569.1	716.6	25.0	23.3	-1.4	1,332.6
Other non-interest-bearing liabilities	283.7	306.4	95.6	49.0	-17.0	717.7
Provisions	0.9	1.0	27.9	0.0		29.8
Liabilities included in capital employed	853.7	1,024.0	148.5	72.3	-18.4	2,080.0
Unallocated items						
Interest-bearing liabilities						366.5
Lease liabilities						1,928.6
Other non-interest-bearing liabilities						23.5
Deferred tax liabilities						37.9
Total liabilities	853.7	1,024.0	148.5	72.3	-18.4	4,436.5
Total capital employed as at 31 December						
Total capital employed as at 31 December	2,160.0	1,644.2	354.2	340.9	-2.2	4,497.1
Average capital employed	2,145.6	1,673.5	374.4	317.5	-2.1	4,508.9
Return on capital employed, %, comparable						
Return on capital employed, %, comparable	20.6	19.0	14.0			17.2
Number of personnel as at 31 December						
Number of personnel as at 31 December	8,303	6,940	1,164	995		17,402
Average number of personnel	6,126	5,977	1,225	905		14,232

Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

Alternative performance measures in segment reporting

Kesko uses alternative performance measures in internal reporting of business performance and profitability to the highest operational decision-making body, i.e. the Group Management Board. The alternative performance measures should be examined together with the IFRS performance indicators.

Change in comparable net sales is used to reflect changes in the Group's business volume between periods. The indicator reflects the change in net sales excluding the impact of acquisitions and divestments, in local currencies. The comparable net sales have been calculated by including in the net sales the business operations that have been part of Kesko Group in both the reporting period as well as the comparison period. Other structural arrangements related to acquisitions and divestments have been adjusted in the same manner as acquisitions.

Exceptional transactions outside the ordinary course of business are treated as items affecting comparability. Performance indicators reflecting comparable profit and profitability are used to improve the comparability of operational performance between periods. Gains and losses on the disposal of real estate, shares and business operations, impairments and significant restructurings are identified as items affecting comparability. Gains on disposals are presented in the income statement within other operating income, and losses on disposals within other operating expenses. Impairment charges and significant profit and loss items related to changes in lease agreements are presented in the income statement under depreciation, amortisation and impairment charges.

Alternative performance measures that have been adjusted for the impact of IFRS 16 are used to illustrate continuity in business profitability and financial position and the achievement of certain financial targets. The EBITDA excluding the impact of IFRS 16 corresponds to EBITDA before the adoption of IFRS 16, and the interest bearing net debt excluding lease liabilities correspond to interest-bearing net debt before the adoption of the standard. These restated indicators are included as components in the Group's financial targets' performance indicators. The indicator is presented in Note 4.1 Capital management.

Items affecting comparability

€ million	2022	2021
Gains on disposal	+0,0	+1,4
Losses on disposal	-0,1	-0,0
Impairment	-	-5,4
Structural arrangements	+1,6	+3,7
Items in operating profit affecting comparability, total	+1,5	-0,3

Items related to structural arrangements are presented on the following lines in the consolidated income statement: employee benefit expenses (€-1.1 million), depreciation and impairment charges for right-of-use assets (€1.6 million), other operating expenses (€-1.6 million) and share of result of joint ventures (€2.6 million).

In 2021 the most significant items affecting comparability were the €0.9 million sales gains from grocery trade properties, the €6.5 million sales gain on real estate in the building and technical trade division, included in the share of result of joint ventures, and the €6.1 million costs related to the restructuring of the car trade division and impairment charges.

In 2021 items related to structural arrangements are presented on the following lines in the consolidated income statement: material and services (€0.0 million), change in inventory (€0.6 million), employee benefit expenses (€-4.8 million), depreciation, amortisation and impairment charges (€-0.9 million), depreciation and impairment charges for right-of-use assets (€1.2 million), other operating expenses (€0.9 million) and share of result of joint ventures (€6.5 million).



Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

Reconciliation of alternative performance measures to IFRS financial statements

€ million	2022	2021
Operating profit, comparable		
Operating profit	816.5	775.2
Net of		
Items in operating profit affecting comparability	1.5	-0.3
Operating profit, comparable	815.1	775.5
Return on capital employed, comparable, %		
Operating profit, comparable	815.1	775.5
Capital employed, average	4,811.9	4,508.9
Return on capital employed, comparable, %	16.9	17.2
Comparable change in net sales		
Net sales, building and technical trade	4,805.1	4,387.7
Foreign exchange effects	35.3	
Effect of acquisitions and divestments	-61.0	-17.3
Change in net sales, comparable, %	9.4	
Net sales, Group	11,809.0	11,300.2
Foreign exchange effects	35.3	
Effect of acquisitions and divestments	-61.0	-17.3
Change in net sales, comparable, %	4.4	

Calculation of performance indicators

Operating profit, comparable

Operating profit +/- items affecting comparability

Return on capital employed, comparable, %

Comparable operating profit x 100

(Property, plant and equipment + Goodwill + Intangible assets + Right-of-use assets + Shares in associates and joint ventures + Financial assets at fair value through profit or loss + Non-current receivables + Pension assets + Inventories + Trade receivables + Income tax assets + Other non-interest-bearing receivables + Non-current assets classified as held for sale - Non-interest-bearing non-current liabilities - Pension obligations - Provisions - Trade payables - Other non-interest bearing liabilities - Income tax liabilities - Accrued liabilities - Liabilities related to available-for-sale non-current assets) on average for the reporting period



Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

Geographical information

The Group operates in Finland, Sweden, Norway, Estonia, Latvia, Lithuania and Poland. The grocery trade operates in Finland. The building and technical trade operates in Finland, Sweden, Norway, the Baltic countries and Poland, and the car trade operates in Finland. Net sales, assets, capital expenditure and personnel are presented by location.

Net sales are mostly derived from sales of goods. The amount derived from sales of services is minor.

Kesko Group does not have net sales derived from a single customer, which exceeds 10% of Kesko Group's total net sales.

2022 € million	Finland	Other Nordic countries	Baltic countries	Others	Eliminations	Total
Net sales	9,610.7	1,729.3	130.8	349.2	-10.9	11,809.0
Assets included in capital employed	5,492.6	1,294.5	216.0	154.6		7,157.7
Average number of personnel	10,372	3,036	337	888		14,633

2021 € million	Finland	Other Nordic countries	Baltic countries	Others	Eliminations	Total
Net sales	9,290.7	1,618.6	94.8	303.3	-7.1	11,300.2
Assets included in capital employed	4,989.8	1,226.6	220.9	139.8		6,577.1
Average number of personnel	10,114	2,980	316	822		14,232

Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

2.3 Material and services

€ million	2022	2021
Material and services	-10,088.5	-9,488.6
External services	-216.0	-206.7
Total	-10,304.5	-9,695.3

2.4 Other operating income

Revenue recognition, including the definition of income reported under other operating income, is presented in Note 2.1.

€ million	2022	2021
Income from services	773.7	753.7
Lease income	44.0	40.9
Gains on disposal of property, plant, equipment and intangible assets	0.7	1.7
Gains on disposal of businesses	0.0	0.6
Realised gains on derivative contracts and changes in fair value	16.1	7.2
Others	164.3	153.3
Total	998.7	957.4

Income from services mainly comprises chain and store site fees paid by retailers' chain companies.

More information on lease income is provided in Note 3.4.

2.5 Operating expenses

Accounting policies

Other operating expenses include expenses other than the cost of goods sold, such as employee benefit expenses, marketing costs, property and store site maintenance costs, information system expenses, and lease payments recognised in the income statement on leases classified as short-term leases or leased assets classified as of low value. Other operating expenses also include losses on the disposal of property, plant and equipment and intangible assets, losses on disposal of business operations as well as realised and unrealised losses on derivatives used for hedging foreign currency risks associated with commercial transactions.

Employee benefit expenses

€ million	2022	2021
Salaries and fees	-626.0	-610.6
Social security costs	-58.8	-54.6
Pension costs		
Defined benefit plans	-4.1	-7.2
Defined contribution plans	-86.2	-81.9
Share-based payment	-10.6	-9.6
Total	-785.8	-764.0

Information on the defined benefit plans is presented in Note 3.7. Information on the employee benefits of the Group's management personnel and other related party transactions are presented in Note 5.2, and information on share-based compensation in Note 5.3.

Average number of the Group personnel

	2022	2021
Grocery trade	6,288	6,126
Building and technical trade	6,155	5,977
Car trade	1,235	1,225
Common functions	955	905
Total, Group	14,633	14,232

Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

Other operating expenses

€ million	2022	2021
Marketing costs	-210.2	-210.6
Property and store site maintenance expenses	-181.5	-159.2
ICT expenses	-117.6	-102.1
Lease payments in the income statement	-7.4	-7.6
Losses on disposal of property, plant, equipment and intangible assets	-0.4	-0.5
Realised losses on derivative contracts and changes in fair value	-11.1	-4.0
Other operating expenses	-142.0	-123.3
Total	-670.2	-607.2

Lease payments in the income statement consist of payments for short-term leases and payments for leases of low-value assets as well as variable lease payments. Property and store site maintenance expenses also include maintenance expenses for leased properties. More information on lease expenditure is provided in Note 3.4.

Auditors' fees

€ million	2022	2021
Audit	-1.2	-1.0
Tax consultation	-0.0	-0.0
Other services	-0.1	-0.1
Total	-1.3	-1.1

Kesko Corporation's Auditor is Deloitte Oy.

2.6 Foreign exchange differences recognised in operating profit

€ million	2022	2021
Net sales	-0.0	-0.1
Other operating income	16.1	7.2
Material and services	1.2	-0.4
Other operating expenses	-11.1	-4.0
Total	6.1	2.8

2.7 Income tax

Accounting policies

The taxes recognised in the consolidated income statement include the Group companies' taxes on current net profits on an accrual basis, prior period tax adjustments and changes in deferred taxes. The Group companies' taxes have been calculated from the taxable income of each company determined by local jurisdiction. The tax impact of items recognised in other comprehensive income has been recognised correspondingly in other comprehensive income.

Deferred tax assets and liabilities are recognised on temporary differences arising between the tax bases and carrying amounts of assets and liabilities and for unused tax losses. Deferred tax liability has not been calculated on goodwill insofar as goodwill is not tax deductible. Deferred tax on subsidiaries' undistributed earnings is not recognised unless a distribution of earnings is probable, causing tax implications.

Deferred tax has been determined using the tax rates enacted at the balance sheet date, and as the rates changed, at the known new rate. A deferred income tax asset is recognised to the extent that it is probable that it can be utilised against future taxable income. The Group's deferred income tax assets and liabilities are offset when they relate to income taxes levied by the same taxation authority.

The most significant temporary differences arise from leases, defined benefit pension plans, property, plant and equipment (depreciation difference), provisions and measurements at fair value of asset items in connection with acquisitions.

Group's tax positions are assessed regularly to identify situations requiring interpretation. Group prepares for situations in which it is deemed unlikely that the Group's interpretation will be approved in the calculation of income tax. An uncertain tax position may affect taxes or deferred taxes for the financial year or both.

Kesco's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

€ million	2022	2021
Current tax	-141.5	-134.0
Tax for prior years	-0.9	0.0
Deferred tax	-8.8	-7.1
Total	-151.2	-141.1

Reconciliation between tax expense shown in the income statement and tax calculated at parent's rate

€ million	2022	2021
Profit before tax	761.1	712.9
Tax at parent's rate 20.0%	-152.2	-142.6
Effect of foreign subsidiaries' different tax rates	-2.8	-1.7
Effect of tax-free income	0.3	0.7
Effect of expenses not deductible for tax purposes	-1.2	-1.2
Effect of unrecognised deferred tax assets	0.1	0.1
Effect of consolidation of share of result of associates and joint ventures	4.8	6.8
Tax for prior years	-0.9	0.0
Adjustment and revaluation of deferred tax for previous years	0.6	-2.0
Others	0.1	-1.3
Tax charge	-151.2	-141.1
Effective tax rate	19.9%	19.8%

Balance sheet division of net deferred tax asset

€ million	2022	2021
Deferred tax assets	2.2	1.1
Deferred tax liabilities	63.2	37.9
Total	-61.0	-36.8

Movements in deferred tax in 2022

€ million	1 Jan. 2022	Income statement charge	Tax charged/credited to equity	Exchange differences	Other changes	31 Dec. 2022
Deferred tax assets						
Leases	39.2	-1.9		-0.2		37.1
Provisions	10.4	-1.3		-0.2	-0.1	8.9
Defined benefit pension plans	0.1	-0.0				0.0
Tax loss carry-forwards	0.5	-0.4				0.1
Other temporary differences	13.5	-0.7	0.1	-0.1	0.1	12.9
Total	63.7	-4.3	0.1	-0.5	0.0	59.0
Deferred tax liabilities						
Difference between accounting depreciation and tax depreciation	49.4	12.3			0.3	62.0
Fair value allocation	28.4	-0.9		-0.6	1.1	28.1
Defined benefit pension plans	18.9	-9.4	7.6			17.2
Other temporary differences	3.7	2.5	6.7	-0.0	-0.0	12.8
Total	100.5	4.5	14.3	-0.6	1.4	120.0
Net deferred tax asset (+)/liability (-)	-36.8					-61.0

Kesco's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

Movements in deferred tax in 2021

€ million	1 Jan. 2021	Income statement charge	Tax charged/credited to equity	Exchange differences	Other changes	31 Dec. 2021
Deferred tax assets						
Leases	41.6	-2.5		0.0		39.2
Provisions	7.6	2.0		-0.0	0.8	10.4
Defined benefit pension plans	0.1	-0.0				0.1
Tax loss carry-forwards	4.3	-3.8		0.0		0.5
Other temporary differences	23.6	-6.7	-0.8	0.3	-2.9	13.5
Total	77.1	-11.0	-0.8	0.4	-2.1	63.7
Deferred tax liabilities						
Difference between accounting depreciation and tax depreciation	43.9	5.3			0.2	49.4
Fair value allocation	25.4	3.0		0.5	-0.6	28.4
Defined benefit pension plans	17.6	-8.7	10.0			18.9
Other temporary differences	5.1	-3.4	2.0	0.0		3.7
Total	92.0	-3.8	12.0	0.6	-0.4	100.5
Net deferred tax asset	-14.9					-36.8

Deferred tax related to components of other comprehensive income

€ million	2022 Before tax	Tax charge/credit	After tax	2021 Before tax	Tax charge/credit	After tax
Items that will not be reclassified subsequently to profit or loss						
Actuarial gains and losses	38.2	-7.6	30.6	50.0	-10.0	40.0
Items that may be reclassified subsequently to profit or loss						
Currency translation differences relating to a foreign operation	-41.9		-41.9	9.8		9.8
Share of other comprehensive income of associates and joint ventures	-0.5		-0.5	-0.5		-0.5
Cash flow hedge revaluation	32.8	-6.6	26.2	13.9	-2.8	11.1
Total	28.6	-14.2	14.3	73.2	-12.8	60.4

Tax loss carry-forwards

As at 31 December 2022, the Group had €198,2 million of unused tax losses for which deferred tax assets have not been recognised, because at the balance sheet date, the realisation of the related tax benefit through future taxable profits is not probable.

Tax losses carried forward for which tax assets have not been recognised expire as follows:

€ million	2023	2024	2025	2026	2027	2028-	Total
	0.1					198.0	198.2

Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

2.8 Earnings per share

Accounting policies

Basic earnings per share is calculated by dividing the net profit for the period attributable to the parent's equity holders by the weighted average number of shares outstanding during the period. Diluted earnings per share is calculated by adjusting the weighted average number of all shares to assume conversion of all potentially dilutive shares.

	2022	2021
Net profit for the period attributable to equity holders of the parent, € million	609.9	571.8
Number of shares		
Weighted average number of shares outstanding	397,383,187	397,032,704
Diluted weighted average number of shares outstanding	397,383,187	397,032,704
Earnings per share from net profit attributable to equity holders of the parent		
Basic and diluted, Group total, €	1.53	1.44

2.9 Additional details related to the statement of cash flows

Adjustments to cash flows from operating activities

€ million	2022	2021
Adjustment of non-cash transactions in the income statement and items presented elsewhere in the statement of cash flows:		
Change in provisions	-7.5	-8.2
Share of results of associates and joint ventures	-24.1	-34.1
Impairments	-	5.4
Credit losses	4.0	2.2
Gains on disposal of property, plant, equipment and intangible assets and business operations	3.5	-1.0
Losses on disposal of property, plant, equipment and intangible assets and business operations	0.4	4.5
Share-based compensation	-9.2	-10.6
Defined benefit pensions	5.5	44.6
Others	7.3	6.2
Total	-20.2	9.0

The group 'Others' within the adjustments to cash flows from operating activities includes the adjustment of unrealised foreign exchange gains and losses on purchases and sales, and the adjustment of other transactions of a non-cash nature.

Capital expenditure and non-cash financing activities

€ million	2022	2021
Total acquisitions of property, plant, equipment and intangible assets	399.1	262.6
Total acquisitions of subsidiaries and investments in associates and other investments	50.1	14.0
Total capital expenditure	449.2	276.6
of which cash payments	386.4	247.4
Loans relating to acquired companies and cash and cash equivalents	19.9	5.3
Payments arising from prior period investing activities	-21.9	-10.4
Capital expenditure financed with liabilities	24.4	34.2
Pension Fund return of surplus assets	40.3	-
Total	449.2	276.6

Kesko's direction

Year 2022
 Strategy and operating environment
 Business
 Investors

Sustainability report

Sustainable Kesko
 Climate and nature
 Value chain
 Our people
 Good governance
 Sustainability reporting

Financial review

Report by the Board of Directors
 Consolidated financial statements (IFRS)
 Parent company's financial statements (FAS)
 Signatures

Corporate governance

Corporate Governance Statement
 Remuneration Report

Data balance sheet

Data strategy
 Customers and data

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**3. CAPITAL EMPLOYED****3.1. Acquisitions****Accounting policies**

Assets acquired and liabilities assumed in business combinations are measured at their fair values at the date of acquisition. The fair values on which the allocation of assets and liabilities is based are determined by reference to market values to the extent they are available. If market values are not available, the measurement is based on the estimated earnings-generating capacity of the asset and its future use in Kesko's operating activities.

Critical accounting estimates and assumptions

The measurement of intangible assets is based on the present values of future cash flows and requires management estimates regarding future cash flows and the use of assets.

Acquisitions in 2022**Acquisitions in Sweden**

Kesko's Swedish subsidiary Fresks Försäljning AB acquired Kungälv's Trävaruaktiebolag, a company that serves professional builders, on 1 March 2022, Djurbergs Järnhandel Aktiebolag and Föllinge Såg AB on 1 September 2022, and XL-BYGG Bergslagen AB on 1 October 2022. The consideration paid for the acquisitions totalled €38.3 million. The acquisitions complete Kesko's growing K-Bygg chain for professional builders.

The fair value of the assets acquired for Kesko Group amounted to €43.1 million and the fair value of the liabilities assumed to €23.8 million. The fair value of the intangible assets acquired at the date of acquisitions totalled €4.0 million. The goodwill arising from the acquisition is not tax deductible. The consolidated income statement includes minor acquisition-related costs under "Other operating expenses", presented as items affecting comparability. The impact of the acquired businesses to the Group's net sales and operating profit was minor.

Acquisitions in Norway

Kesko's Norwegian subsidiary Byggmakker CF AS acquired the entire capital stock of the Norwegian Seljord Elektriske AS on 1 June 2022. The consideration paid was €12.5 million.

The fair value of the assets acquired for Kesko Group amounted to €9.2 million and the fair value of the liabilities assumed to €4.0 million. The fair value of the intangible assets acquired at the date of acquisition totalled €1.1 million. The goodwill arising from the acquisition is not tax deductible. The consolidated income statement includes minor acquisition-related costs under "Other operating expenses", presented as items affecting comparability. The impact of the acquired business to the Group's net sales and operating profit was minor.

Acquisitions in 2021**Byggarnas Partner i Sverige AB**

Kesko's subsidiary Fresks Försäljning AB acquired the entire capital stock of Byggarnas Partner i Sverige AB, a Swedish building and home improvement trade business for professional builders, on 1 September 2021. The consideration paid was €9.7 million. The acquisition strengthens Kesko's position in the building and home improvement market especially in the Stockholm region, where Byggarnas Partner has a network of five stores.

The fair value of the assets acquired for Kesko Group amounted to €7.9 million and the liabilities assumed to €4.5 million. The fair value of the intangible assets acquired at the date of acquisitions totalled €0.6 million. The goodwill arising from the acquisition is not tax deductible. The consolidated income statement includes minor acquisition-related costs under "Other operating expenses", presented as items affecting comparability. The impact of the acquired business to the Group's net sales and operating profit was minor.

The following table provides a summary of the consideration paid, the values of assets acquired and liabilities assumed by Kesko Group at the date of acquisition, and the cash flow impact of the acquisitions.

Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

€ million	2022		2021
	Acquisitions in Sweden	Acquisitions in Norway	Byggarnas Partner i Sverige AB
Debt-free acquisition price	38.3	12.5	9.7
Fair values of assets acquired and liabilities assumed at the date of acquisition			
Intangible assets	4.0	1.1	0.6
Property, plant, equipment, right-of-use assets and investments	14.5	2.5	1.5
Inventories	10.2	2.8	3.1
Receivables	8.5	1.4	2.8
Deferred tax asset	0.0	0.1	
Cash and cash equivalents	5.9	1.3	
Total assets	43.1	9.2	7.9
Trade payables, other payables, provisions, lease liabilities	22.2	3.7	4.3
Deferred tax liability	1.6	0.3	0.3
Total liabilities	23.8	4.0	4.5
Net assets acquired, total	19.3	5.2	3.4
Goodwill	19.0	7.3	6.3
Cash flow impact of acquisition			
Consideration paid	-38.3	-12.5	-9.7
Cash and cash equivalents acquired	5.9	1.3	0.0
Cash flow impact of acquisition	-32.4	-11.2	-9.7

3.2 Property, plant and equipment

Accounting policies

Property, plant and equipment mainly comprise land, buildings, machinery and equipment. Property, plant and equipment are carried at its cost less any accumulated depreciation and possible impairment charges. The property, plant and equipment of acquired subsidiaries are measured at fair value at the date of acquisition.

Subsequent costs relating to items of property, plant and equipment are included in the asset's carrying amount or recognised as a separate asset only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of any component accounted for as a separate asset is derecognised when replaced. The machinery and equipment of buildings are treated as separate assets and any significant expenditure related to their replacement is capitalised. All other repair, service and maintenance expenditures of items of property, plant and equipment are charged to the income statement during the financial period in which they are incurred.

Depreciation on property, plant and equipment is calculated using the straight-line method over their estimated useful lives. Land is not depreciated.

The most common estimated useful lives are:

Buildings	10–33 years
Components of buildings	8–10 years
Machinery and equipment	3–8 years
Cars and transport equipment	5 years

The residual values and useful lives of property, plant and equipment are reviewed at least at the end of each financial year. If the estimates of useful life and the expected pattern of economic benefits are different from previous estimates, the change in the estimate is accounted for.

Depreciation of property, plant and equipment ceases when an item is classified as a non-current asset held for sale.

Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

Gains and losses on disposals of property, plant and equipment are recognised in the income statement and stated as other operating income and expenses.

The Group has not capitalised interest costs incurred as part of the acquisition of assets, because the Group does not have qualifying assets.

2022 € million	Land and waters	Buildings	Machinery and equipment	Other tangible assets	Prepay- ments and construction in progress	Total 2022
Cost						
Cost as at 1 January	317.6	1,474.0	642.5	37.6	51.8	2,523.5
Exchange differences	-1.7	-4.3	-5.1	-0.6	-0.1	-11.7
Additions	35.5	148.5	79.6	1.7	104.8	370.0
Acquisitions	-	0.6	1.0	-	0.0	1.6
Deductions	-0.1	-3.0	-63.1	-0.8	-1.7	-68.8
Transfers between items	1.2	31.9	11.0	-4.5	-41.1	-1.4
Cost as at 31 December	352.5	1,647.8	665.8	33.4	113.8	2,813.3
Accumulated depreciation and impairment charges						
Accumulated depreciation and impairment charges as at 1 January	-7.3	-588.9	-367.5	-22.3	-	-985.9
Exchange differences	0.1	2.1	3.5	0.4	-	6.2
Accumulated depreciation on deductions	-	2.2	46.0	1.0	-	49.2
Accumulated depreciation on transfers	-	0.2	-1.0	1.0	-	0.2
Depreciation and impairment charges for the year	-0.0	-74.2	-61.5	-1.7	-	-137.5
Accumulated depreciation and impairment charges as at 31 December	-7.3	-658.5	-380.5	-21.6	-	-1,067.8
Carrying amount as at 1 January	310.3	885.1	275.0	15.3	51.8	1,537.6
Carrying amount as at 31 December	345.3	989.3	285.3	11.8	113.8	1,745.5

2021 € million	Land and waters	Buildings	Machinery and equipment	Other tangible assets	Prepay- ments and construction in progress	Total 2021
Cost						
Cost as at 1 January	302.0	1,411.0	604.2	35.7	11.9	2,364.8
Exchange differences	0.3	0.2	0.1	-0.2	0.0	0.4
Additions	13.3	59.6	102.3	3.3	50.4	229.0
Acquisitions	1.9	5.1	1.1	-	-	8.1
Deductions	-0.4	-16.6	-65.6	-1.3	-0.3	-84.3
Transfers between items	0.5	14.7	0.5	0.1	-10.2	5.5
Cost as at 31 December	317.6	1,474.0	642.5	37.6	51.8	2,523.5
Accumulated depreciation and impairment charges						
Accumulated depreciation and impairment charges as at 1 January	-5.0	-537.1	-350.3	-21.7	-	-914.0
Exchange differences	0.0	0.1	0.2	0.1	-	0.5
Accumulated depreciation on deductions	0.0	15.9	49.1	1.2	-	66.3
Accumulated depreciation on transfers	-	-0.1	0.0	0.1	-	0.0
Depreciation and impairment charges for the year	-2.4	-67.7	-66.6	-2.2	-	-138.8
Accumulated depreciation and impairment charges as at 31 December	-7.3	-588.9	-367.5	-22.3	-	-985.9
Carrying amount as at 1 January	297.0	873.9	253.9	14.0	11.9	1,450.8
Carrying amount as at 31 December	310.3	885.1	275.0	15.3	51.8	1,537.6

Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

3.3 Intangible assets

Accounting policies

Goodwill and trademarks

Goodwill is not amortised but is instead tested for impairment whenever there is an indication of impairment, and at least annually. For testing purposes, goodwill is allocated to the cash generating units. Goodwill is measured at initial cost. Any negative goodwill is immediately recognised as income. For goodwill, a recognised impairment loss is not reversed.

Intangible assets with indefinite useful lives are not amortised. They are tested for impairment whenever there is an indication of impairment, and at least annually. Costs for intangible assets with finite useful lives are initially measured at cost and amortised over the useful life of the assets. The intangible assets with indefinite useful lives include trademarks capitalised upon acquisitions, recognised at their fair values at the acquisition date.

Other intangible assets

The intangible assets with finite useful lives are initially measured at cost and amortised over their useful lives. Such intangible assets include software licences, customer relationships and licences measured at the fair value at the date of acquisition, and leasehold interests that are amortised during their probable lease terms.

The estimated useful lives are:

Software and licences	3–5 years
Customer and supplier relationships	5–10 years

Research and development expenses

The costs of research and development activities have been expensed as incurred, because the Group does not have development costs eligible for capitalisation. Development costs previously recognised as an expense are not recognised as an asset in subsequent periods.

Software

Costs directly attributable to the development of new software are capitalised as part of the software cost. On the balance sheet, software is included in intangible assets and its cost

is amortised over the useful life of the software. Costs associated with maintaining the software are recognised as an expense as incurred.

Impairment of non-financial assets

At each balance sheet date, the Group assesses whether there is any indication that an asset may be impaired. If any such indication exists, the recoverable amount of the asset is estimated. The recoverable amount of goodwill and intangible assets with indefinite useful lives is assessed every year whether or not there is an indication of impairment. In addition, an impairment test is performed whenever there is an indication of impairment.

The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. Often, it is not possible to estimate the recoverable amount for an individual asset. Then, as in the case of goodwill, the recoverable amount is determined for the cash generating unit to which the goodwill or asset belongs.

An impairment loss is recognised if the carrying amount of an asset exceeds its recoverable amount. The impairment loss is recognised in the income statement. An impairment loss recognised for an asset in prior years is reversed, if the revaluation shows an increase in the recoverable amount. However, the reversal of an impairment loss of an asset should not exceed the carrying amount of the asset without impairment loss recognition. For goodwill, a recognised impairment loss is not reversed under any circumstances.

Critical accounting estimates and assumptions

The recoverable amounts of cash generating units have been determined using calculations based on value in use. In the calculations, forecast cash flows are based on financial plans approved by management, covering a period of three years.

Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

2022 € million	Goodwill	Trademarks	Other intangible assets	Prepayments	Total 2022
Cost					
Cost as at 1 January	634.9	97.0	258.8	12.6	1,003.2
Exchange differences	-25.9	-1.7	-3.6	-	-31.2
Additions	0.0	0.1	21.1	7.3	28.6
Acquisitions	26.1	0.7	3.2	-	30.0
Deductions	0.0	-	-42.4	-0.1	-42.5
Transfers between items	-	-	12.2	-10.7	1.5
Cost as at 31 December	635.1	96.1	249.4	9.1	989.7
Accumulated amortisation and impairment charges					
Accumulated amortisation and impairment charges as at 1 January	-46.1	-8.8	-169.4	-	-224.3
Exchange differences	-0.1	0.5	2.6	-	2.9
Accumulated amortisation and impairment charges on disposals	-	-	42.5	-	42.5
Accumulated amortisation and impairment on transfers	-	-	-0.2	-	-0.2
Amortisation and impairment charges for the year	-	-1.0	-30.6	-	-31.6
Accumulated amortisation and impairment charges as at 31 December	-46.2	-9.3	-155.1	-	-210.6
Carrying amount as at 1 January	588.8	88.2	89.3	12.6	779.0
Carrying amount as at 31 December	588.9	86.8	94.2	9.1	779.1

2021 € million	Goodwill	Trademarks	Other intangible assets	Prepayments	Total 2021
Cost					
Cost as at 1 January	618.3	95.0	261.6	11.9	986.8
Exchange differences	5.6	1.5	1.9	0.0	9.0
Additions	4.7	-	16.5	12.1	33.3
Acquisitions	6.3	0.5	0.1	-	6.9
Deductions	0.0	-	-24.8	-0.3	-25.1
Transfers between items	-	-	3.4	-11.1	-7.7
Cost as at 31 December	634.9	97.0	258.8	12.6	1,003.2
Accumulated amortisation and impairment charges					
Accumulated amortisation and impairment charges as at 1 January	-46.2	-7.2	-156.0	-	-209.5
Exchange differences	0.1	-0.3	-1.5	-	-1.6
Accumulated amortisation and impairment charges on disposals	-	0.0	24.9	-	24.9
Amortisation and impairment charges for the year	-	-1.2	-36.8	-	-38.0
Accumulated amortisation and impairment charges as at 31 December	-46.1	-8.8	-169.4	-	-224.3
Carrying amount as at 1 January	572.1	87.7	105.6	11.9	777.4
Carrying amount as at 31 December	588.8	88.2	89.3	12.6	779.0

Other intangible assets include software and licences amounting to €52.9 million (€47.6 million).

Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

Impairment testing for goodwill and intangible rights

Goodwill is allocated to cash-generating units (CGUs) for impairment testing purposes. The cash-generating units have been identified at maximum at the level of reportable segments. The following table presents the allocation of goodwill and trademarks to cash-generating units.

€ million	Trademarks 2022	Goodwill 2022	Trademarks 2021	Goodwill 2021
Grocery trade				
Grocery trade, chain operations	-	76.1	-	76.1
Grocery trade, Kespro	5.3	2.0	5.3	2.0
Building and technical trade				
Byggmakker, Norway	22.4	211.5	24.1	214.9
Onninen	58.3	66.0	58.4	66.9
K-Bygg, Sweden	0.7	190.3	0.4	185.8
Car trade	-	43.1	-	43.1
Total	86.7	588.9	88.2	588.8

Goodwill is tested for impairment whenever there is indication of impairment, and at least annually. Impairment tests have been carried out during the fourth quarter of 2022 for goodwill and trademarks with indefinite useful lives. Trademarks with indefinite useful lives are part of assets acquired in connection with business combinations.

The recoverable amount of a cash-generating unit is determined based on value-in-use calculations. In the calculations, forecast cash flows are based on financial plans approved by management, covering a period of three years. The plans are based on external sources concerning projections for total market growth, weighted with the cash-generating unit's own business' share of the market in question. The key variable used in determining the forecast cash flows is the development in profitability based on plans approved by management. The development in profitability is influenced by growth predictions, changes in products and services selection and pricing, changes in store site network and development of operating expenses.

The average compound annual growth rate for the forecast period was 0.3–4.6% and the EBITDA ratio range 6.1–13.7%. Cash flows after the forecast period are estimated based on a 0.5–2.0% growth projection, taking into account country-specific differences.

The key variables in impairment testing are the terminal growth rate, discount rate and EBITDA margin-%. The following table presents the pre-tax discount rate and terminal growth rate-% for each cash-generating unit.

€ million	Pre-tax discount rate 2022	Terminal growth rate 2022	Pre-tax discount rate 2021	Terminal growth rate 2021
Grocery trade				
Grocery trade, chain operations	6.8%	0.5%	6.1%	0.5%
Grocery trade, Kespro	6.5%	1.5%	5.9%	1.5%
Building and technical trade				
Byggmakker, Norway	7.2%	2.0%	7.2%	2.0%
Onninen	7.8%	2.0%	7.5%	2.0%
K-Bygg, Sweden	7.1%	2.0%	7.1%	2.0%
Car trade	7.2%	1.5%	7.2%	1.5%

The discount rate used is the weighted average cost of capital (WACC) after tax, specified for each division and country and adjusted for tax effect in connection with the test. The WACC formula inputs are risk-free rate of return, market risk premium, industry-specific beta factor, target capital structure, borrowing cost and country risks.

In the impairment testing carried out in 2022 the recoverable amount exceeded the carrying amount in all cash-generating units. There were no impairment charges recognised on goodwill or intangible rights in the financial years 2022 and 2021.

Sensitivity analysis

According to management estimates, a foreseeable change in any key variable would not create a situation in which the unit's recoverable amount would be lower than its carrying amount. The most sensitive to movements in assumptions is the goodwill impairment test for K-Bygg. For the K-Bygg impairment test a foreseeable change in the key variables would not result in impairment of goodwill.

K-Bygg's net sales in 2022 totalled €352.8 million. During the forecast period, the range for change in K-Bygg's net sales is 0.5–5.2% and the growth projection for the period following the forecast period is 2%. By the end of the forecast period, K-Bygg's EBITDA margin is expected to have grown by 0.4 percentage points from the EBITDA margin achieved in

Kesko's direction

Year 2022
 Strategy and operating environment
 Business
 Investors

Sustainability report

Sustainable Kesko
 Climate and nature
 Value chain
 Our people
 Good governance
 Sustainability reporting

Financial review

Report by the Board of Directors
 Consolidated financial statements (IFRS)
 Parent company's financial statements (FAS)
 Signatures

Corporate governance

Corporate Governance Statement
 Remuneration Report

Data balance sheet

Data strategy
 Customers and data

2022. In K-Bygg's impairment test, the recoverable amount exceeded the carrying amount of the assets tested by €161.7 million. Impairment would be recognised if the post-forecast period EBITDA margin would decrease by more than 2.5 percentage points, if the post-forecast period growth percentage would be below -0.7%, or if the pre-tax discount rate was above 9.8%.

3.4 Leases**Accounting policies****Group as a lessee**

The Group leases properties, machinery and equipment for use in its business operations. At inception of a contract the Group determines whether the contract is, or contains, a lease. A contract is deemed as a lease if the contract gives the right to control the use of an identified asset for a period of time in exchange for consideration. At the commencement date of the lease the Group recognises a right-of-use asset and a lease liability except for leases of low-value assets and for leases for which the lease term is 12 months or less, for which the Group applies the practical expedient of the standard. Lease payments for the short-term leases and leases of low-value assets are recognised as an expense on a straight-line basis over the lease term. The Group separates the non-lease components, such as service components, and expenses them as they incur.

Lease liability is recognised at the commencement date of the lease and measured at the present value of the future lease payments payable during the lease term. The lease payments are discounted using the interest rate implicit in the lease, if readily available. The interest rate implicit in the lease is not available for all leases. In such cases, the incremental borrowing rate is used, which comprises the reference rate, credit spread for the incremental borrowing, and a potential country and currency risk premium. At the commencement date of the lease, the measurement of the lease liability includes fixed lease payments, variable lease payments that depend on an index or a rate, potential residual value guarantees, and the price of a purchase option if it is reasonably certain the option will be exercised. Payments of penalties for terminating the lease are also included in the measurement of the lease liability if the lease term reflects the option to terminate the lease.

Lease liability is subsequently remeasured when there is a change in lease term due to reassessment of an option to continue or terminate the lease, or when there is a change in future lease payments due to changes of an index or a rate. The amount of the remeasurement of the lease liability is recognised as an adjustment to the right-of-use asset. If the reduction in lease liability exceeds the right-of-use asset, the difference is recognised in profit or loss.

Right-of-use asset is measured at cost at the commencement date of the lease. The cost of the right-of-use asset comprises the amount of the initial measurement of the lease liability. In addition, the cost comprises any lease payments made at or before the commencement date, less any lease incentives received, any initial direct costs incurred and an estimate of costs to be incurred to restore the asset. Subsequently the right-of-use asset is measured at cost less any accumulated depreciation and impairment losses and adjusted with any remeasurement of the lease liability. The right-of-use asset is depreciated from the commencement date of the lease to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term.

If the use of a leased asset is discontinued or a sublease is made to the lease at a lower rate, the lease contract becomes loss-making and an impairment is recognised to the corresponding right-of-use asset.

In sale and leaseback transactions, the parties assess whether the transfer of the asset satisfies the requirements of IFRS 15 for a sale. If the transfer is accounted for as a sale, the right-of-use asset recognised in the balance sheet will be measured by the portion of the carrying amount of the original asset that corresponds to the value of the right to use that remains with the seller. Only the portion of the sales proceeds of the asset corresponding to the rights transferred to the buyer is presented as sales gain or loss. If the consideration for the sale of the asset or payments for the lease do not equal the fair value, the difference is recognised as an adjustment to the asset's sales proceeds. Any below-market terms are accounted for as a prepayment of lease payments, and any above-market terms are accounted for as financial liability. If the requirements for a sale are not satisfied, the Group will continue to recognise the transferred asset in its balance sheet, and will present the transfer proceeds as financial liability.

Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

Critical accounting estimates and assumptions

When recognising leases in the balance sheet, assessments must be made concerning the lease term, use of extension options and the discount rate used. When assessing the lease term of a new lease, extension options are not acknowledged until a commitment has been made to use the extension option. The assessments may differ from the actualised future lease terms and conditions.

Right-of-use assets

The Group leases for its business operations facilities required for retail and for the logistics operations serving retail. The Group's lease contracts are typically fixed term and in line with local market practices. Some of the leases for the properties contain extension options. The Group also leases machinery and equipment used in its business operations, such as vehicles, logistics machinery and equipment, and equipment for recycling waste at stores and logistics operations. The Group has classified office machinery and equipment as low-value assets, and lease payments for them are recognised as an expense in the income statement.

2022 € million	Land and buildings	Machinery and equipment	Total
Carrying amount as at 1 January	1,717.2	17.9	1,735.0
Additions	346.6	8.0	354.6
Acquisitions	14.7	0.9	15.6
Depreciation	-313.8	-7.5	-321.3
Impairment charges	-2.4	-	-2.4
Deductions	-30.0	-0.0	-30.1
Exchange differences	-13.3	-0.6	-13.9
Carrying amount as at 31 December	1,718.9	18.6	1,737.6

2021 € million	Land and buildings	Machinery and equipment	Total
Carrying amount as at 1 January	1,798.1	20.9	1,819.0
Additions	256.1	5.0	261.0
Acquisitions	1.1	0.1	1.2
Depreciation	-300.1	-8.1	-308.2
Impairment charges	-1.6	0.0	-1.6
Deductions	-42.0	-0.2	-42.2
Exchange differences	5.5	0.2	5.7
Carrying amount as at 31 December	1,717.2	17.9	1,735.0

The lease commitments for leases not commenced on 31 December 2022 to which the Group is committed totalled €102.4 million (€127.9 million).

Lease expenditure

€ million	2022	2021
Operating profit		
Depreciation and impairment charges on right-of-use assets	-322.1	-310.3
Lease payments for short-term leases	-3.0	-3.3
Lease payments for low-value assets	-3.4	-2.7
Variable lease payments	-1.0	-1.6
Financial expenses		
Interest expense for lease liabilities	-68.4	-71.3
Total	-397.9	-389.2

Maturity of lease liabilities and related finance costs are detailed in Note 4.3.

Cash flow from leases

€ million	2022	2021
Interest expense for lease liabilities	-68.4	-71.3
Repayments of lease liabilities	-332.7	-323.2
Lease payments in the income statement	-7.4	-7.6
Total	-408.5	-402.1

Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

Accounting policies

Group as a lessor

In lessor accounting leases are classified as operating leases or finance leases. The Group assesses at the commencement date of a lease whether it is classified as an operating lease or a finance lease. Leases where the risks and rewards incidental to ownership are transferred to the lessee are classified as finance lease agreements. At the commencement date of the lease, the lessor recognises in the balance sheet a finance lease receivable that corresponds to the net investment in the lease. Lease income for operating leases is recognised in the income statement on a straight-line basis over the lease term.

Kesko leases premises to entrepreneurs other than K-retailers to ensure that the combination of services at a store site supports Kesko's overall profit generation. Such premises typically include so-called store entrance shops at large retail outlets. Kesko has store entrance shops both in its own properties and in leased properties. The entrance shops in leased properties include a sublease agreement where Kesko has the head lease. The subleases are classified as operating leases. The business premises owned or leased by Kesko and used by K-retailers to conduct chain operations are provided to the retailers under chain agreements, and are not treated as leases. The treatment of income based on chain agreements is detailed in Note 2.1.

Lease income

€ million	2022	2021
Lease income for operating leases	22.8	19.1
Lease income for subleases	21.1	21.7
Total	44.0	40.9

3.5 Inventories

Accounting policies

Inventories are measured at the lower of cost and net realisable value. Net realisable value is the estimated selling price in the ordinary course of business less direct costs necessary to make the sale. The cost is determined using weighted average costs. The cost of finished goods comprises all costs of purchase including freight. The cost of self-constructed goods

comprises all costs of conversion including direct costs and allocations of variable and fixed production overheads. The cost excludes borrowing costs.

Critical accounting estimates and assumptions

The Group regularly reviews inventories for obsolescence and turnover, and for possible reduction of net realisable value below cost, and records an impairment as necessary. Such reviews require assessments of future demand for products. Possible changes in these estimates may cause changes in inventory measurement in future periods.

€ million	2022	2021
Goods	1,113.0	890.5
Prepayments	2.3	3.8
Total	1,115.4	894.3
Write-down of inventories to net realisable value	56.7	46.6

3.6 Trade and other current receivables

Accounting policies

Trade receivables and other current receivables are recognised in the amounts of the initial receivable. According to the IFRS 9 impairment model, impairments must be recognised on the basis of expected credit losses. The Group has adopted the standard's simplified approach for recognising impairment of trade receivables using the provision matrix. For the impairment model, Group companies have been classified into risk categories on the basis of their business model and realised historical credit losses. In addition, impairment is recognised, if there is other evidence of a debtor's insolvency, bankruptcy or liquidation. Impairment is recognised as an expense in other operating expenses. If an amount previously written off is subsequently settled, it is recognised as a reduction of other operating expenses.

Critical accounting estimates and assumptions

The Group companies apply a uniform practice to measuring receivables past due. Possible changes in customers' solvency may cause changes in the measurement of trade receivables in future periods.

Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

€ million	2022	2021
Interest-bearing receivables		
Interest-bearing loans and receivables	4.4	4.1
Total interest-bearing receivables	4.4	4.1
Trade receivables	969.3	909.2
Income tax assets	21.9	0.1
Other non-interest-bearing receivables		
Non-interest-bearing loans and receivables	80.2	49.0
Prepaid expenses and deferred income	281.0	250.8
Total other non-interest-bearing receivables	361.2	299.9
Total	1,356.9	1,213.3

Prepaid expenses and deferred income mainly relate to purchases. The fair values of current trade and loan receivables, and those of current interest-bearing receivables are estimated to equal the carrying amounts due to their short maturities.

Ageing analysis of trade receivables

Business entities are responsible for managing the credit risk associated with amounts due from customers. Terms and conditions of credit sale and collateral requirements as well as decision-making authorisations for credit facilities have been determined for managing credit risk within businesses. Credit control identifies customers with risk and ensures that credit decisions are based on up-to-date information on a customer's solvency and any changes in solvency are considered. The economic uncertainty is taken into account when estimating expected credit losses in connection with measurement of trade receivables. The Group's trade receivables are from a large number of individual customers, and receivables do not contain significant risk concentrations. The seasonality of businesses impacts the amount of trade receivables in the consolidated statement of financial position. The amount of credit losses remained moderate despite the economic uncertainty.

€ million	2022	2021
Trade receivables not due	886.7	853.7
1-7 days past due trade receivables	38.1	21.9
8-30 days past due trade receivables	23.6	17.5
31-60 days past due trade receivables	4.1	3.9
Over 60 days past due trade receivables	16.8	12.2
Total	969.3	909.2

In Finland the key part of the business is done in cooperation with retailers and within trade receivables, €395.6 million (€375.8 million) were from chain retailers. The collateral for retailer receivables is an overdraft facility granted by a Kesko associate, Vähittäiskaupan Takaus Oy, with the maximum always limited to the realisable value of the counter security from the K-retailer's company and its entrepreneur to Vähittäiskaupan Takaus Oy. At the end of the financial year, the aggregate value of counter securities was €238.6 million (€352.7 million). In addition, the collateral for receivables includes other collaterals, such as business mortgages and other pledged assets.

Trade receivables include an impairment charge to a total of €19.4 million (€19.6 million). The aggregate amount of credit losses and impairments recognised in the profit for the financial year was €4.0 million (€2.2 million).

The amount of trade receivables with renegotiated terms totalled €2.3 million (€3.4 million).

Kesko's direction

Year 2022
 Strategy and operating environment
 Business
 Investors

Sustainability report

Sustainable Kesko
 Climate and nature
 Value chain
 Our people
 Good governance
 Sustainability reporting

Financial review

Report by the Board of Directors
 Consolidated financial statements (IFRS)
 Parent company's financial statements (FAS)
 Signatures

Corporate governance

Corporate Governance Statement
 Remuneration Report

Data balance sheet

Data strategy
 Customers and data

3.7 Pension assets**Accounting policies**

The Group operates both defined contribution pension plans and defined benefit pension plans. The contributions payable under defined contribution plans are recognised as expenses in the income statement for the period to which the payments relate. In defined contribution plans, the Group does not have a legal or constructive obligation to pay further contributions, in case the payment recipient is unable to pay the retirement benefits.

In defined benefit plans, the Group may incur obligations or assets after the payment of the contribution. The pension obligation represents the present value of future cash flows from the benefits payable. The present value of pension obligations has been calculated using the projected unit credit method. Pension costs are expensed during employees' service lives based on actuarial calculations. The discount rate assumed in calculating the present value of the pension obligation is the market yield of high-quality corporate bonds. Their maturity substantially corresponds to the maturity of the pension liability. The assets corresponding to the pension obligation of the retirement benefit plan are carried at fair values at the balance sheet date. Actuarial gains and losses are recognised in comprehensive income in the income statement.

Critical accounting estimates and assumptions

Items relating to employee benefits are calculated using several factors that require the application of judgement. Pension calculations under defined benefit plans in compliance with IAS 19 are based on, among others, the following factors that rely on management estimates:

- discount rate used in calculating pension expenses and obligations and net finance cost for the period
- future salary increase
- employee service life.

Changes in these assumptions can significantly impact the amounts of pension obligation and future pension expenses. In addition, a significant part of the pension plan assets is invested in real estate and shares, whose value adjustments impact the recognised amount of pension assets.

The Group operates several pension plans in different operating countries. In Finland, the statutory pension provision of personnel is provided through pension insurance companies and the voluntary supplementary pension provision is mainly provided through Kesko Pension Fund. The statutory pension provision provided through pension insurance companies is a defined contribution plan. Defined benefit plans comprise mainly supplementary pension provision provided through Kesko Pension Fund.

Pension plans in foreign subsidiaries are managed in accordance with local regulations and practices, and they are defined contribution plans.

Kesko Pension Fund

Kesko Pension Fund is a pension provider of its members providing supplementary retirement benefits to employees who are beneficiaries of the Pension Fund. New members have not been included in the Pension Fund after 9 May 1998. As the conditions set out in the Fund's rules are met, beneficiaries between 60 and 65 years of age are granted an old-age pension. The amount of retirement benefit granted by the Fund is the difference between the employee's retirement benefit based on his/her pensionable salary calculated in accordance with the Fund's rules and the statutory pension. In addition to the individually calculated pensionable salary, the retirement benefit amount of each beneficiary is impacted by the duration of his/her membership of the Pension Fund. The Pension Fund had 2,148 beneficiaries, of whom 286 were active employees and 1,862 were retired employees. Kesko Group's contribution to the Pension Fund's obligation is 96.4% (96.4%). The notes present Kesko Group's interest in the Pension Fund except for the analysis of assets by category and the maturity analysis of the obligation.

In addition to its rules, the Pension Fund's operations are regulated by the Employee Benefit Funds Act, the decrees under the Act and official instructions, and the Fund's operations are supervised by the Financial Supervisory Authority. The regulations include stipulations on the calculation of pension obligation and its coverage, for example. The pension obligation shall be fully covered by the plan assets, any temporary deficit is only allowed exceptionally. In addition, the regulations include detailed stipulations on the acceptability of the covering assets and the diversification of investment risks.

Kesko Pension Fund did not charge contributions from its members during this or the previous financial year. In 2022 Kesko Pension Fund paid €42.9 million in total in return of surplus assets to Finnish Group companies. The return of surplus assets included the property of

Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

K-Citymarket in Turtola in Tampere, €40.3 million. Kesko Group does not expect to pay contributions to the Pension Fund in 2023.

The defined benefit asset recognised in the balance sheet is determined as follows:

€ million	2022	2021
Present value of defined benefit obligation	-225.2	-282.1
Fair value of plan assets	312.1	376.9
Net assets recognised in the balance sheet	86.9	94.7
Movement in the net assets recognised in the balance sheet:		
As at 1 January	94.7	89.6
Income/cost recognised in the income statement	-4.1	-7.2
Remeasurement	38.3	49.9
Return of surplus assets	-42.9	-38.6
Contributions to plan and plan costs	1.0	1.0
As at 31 December	86.9	94.7

€ million	Present value of defined benefit obligation	Fair value of plan assets	Total
As at 1 January 2022	-282.2	376.9	94.7
Current service cost	-4.0		-4.0
Gains or losses on settlement	-0.3		-0.3
Interest cost/income	-2.5	3.1	0.6
Plan costs		-0.5	-0.5
	-6.8	2.6	-4.1
Remeasurement			
Return on plan assets		-12.1	-12.1
Gain/loss from changes in financial assumptions	58.5		58.5
Experience gains/losses	-8.0		-8.0
	50.5	-12.1	38.3
Contributions to plan		1.0	1.0
Return of surplus assets		-42.9	-42.9
Benefit payments	13.3	-13.3	0.0
As at 31 December 2022	-225.2	312.1	86.9

€ million	Present value of defined benefit obligation	Fair value of plan assets	Total
As at 1 January 2021	-294.5	384.0	89.5
Current service cost	-4.2		-4.2
Gains or losses on settlement	-2.8		-2.8
Interest cost/income	-1.3	1.6	0.3
Plan costs		-0.5	-0.5
	-8.3	1.1	-7.2
Remeasurement			
Return on plan assets		42.7	42.7
Gain/loss from changes in demographic assumptions	0.4		0.4
Gain/loss from changes in financial assumptions	12.1		12.1
Experience gains/losses	-5.2		-5.2
	7.3	42.7	49.9
Contributions to plan and plan costs		1.0	1.0
Return of surplus assets		-38.6	-38.6
Benefit payments	13.3	-13.3	0.0
As at 31 December 2021	-282.2	376.9	94.7

Plan assets were comprised as follows in 2022

€ million	Quoted	Unquoted	Total
Europe			
Equity instruments		29.2	29.2
Debt instruments	49.8	20.4	70.2
Investment funds	56.1	15.1	71.2
Properties		86.9	86.9
United States			
Investment funds	47.2		47.2
Other countries			
Investment funds	18.5		18.5
Total	171.6	151.6	323.2

Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

Plan assets were comprised as follows in 2021

€ million	Quoted	Unquoted	Total
Europe			
Equity instruments		34.5	34.5
Debt instruments	42.8	14.4	57.1
Investment funds	64.9	10.2	75.1
Properties		120.0	120.0
United States			
Investment funds	78.1		78.1
Other countries			
Investment funds	29.1		29.1
Total	214.9	179.1	394.0

€ million	2022	2021
Kesko Corporation shares included in fair value	-	-
Properties leased by Kesko Group included in fair value	86.9	120.0

Principal actuarial assumptions:

	2022	2021
Discount rate	3.56%	0.89%
Salary growth rate	2.97%	2.00%
Inflation	2.49%	1.50%
Pension growth rate	2.68%	1.80%
Average service expectancy, years	5	7

Weighted average duration of pension obligations and expected maturity analysis of undiscounted pension obligations

	2022	2021
Weighted average duration of pension obligations, years	12	15
Expected maturity analysis of undiscounted pension obligations, € million		
Less than 1 year	15.4	14.1
Between 1–10 years	120.5	111.7
Between 10–20 years	110.2	94.6
Between 20–30 years	76.9	61.3
Over 30 years	59.4	45.2
Total	382.3	327.0

Risks related to pension plan

Asset related risks

The Pension Fund's investments comprise properties, equity index funds, private equity funds, unlisted shares and both long-term and short-term money market investments. The Pension Fund's investment policy defines the investment restrictions pertaining to classes of assets and the allowed investees. The investment plan, annually approved by the Pension Fund board, sets the investment allocation and return targets for the year ahead. The objective of investing activity is to secure a return on the investments and their convertibility into cash, as well as ensuring appropriate diversity and diversification of investments. On an annual basis, the objective is to exceed the Pension Fund's obligation expenses and costs, so that contributions need not be charged to the members. The long-term target return on investment activity is 5.0%. The risks involved in investment activity are managed by continuously monitoring market developments and analysing the adequacy of the return and risk potential of the investments. The returns compared to chosen reference indices and the breakdown of investments are reported on a monthly basis. In 2022, the realised return on investing activity was -3.73%.

If the return on investment assets underperforms the discount rate applied to the calculation of the present value of defined pension obligation, a deficit in the plan may arise. The diversification of assets is aimed to reduce this risk in varying financial conditions. If a deficit

Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

is created in the pension plan, such that the pension obligation is not fully covered, Pension Fund members are obligated to pay contributions to the Fund in order to cover the obligation. Calculated in compliance with the IAS 19 standard, the amount of plan assets exceeded the plan obligation by €89.2 million as at 31 December 2022. Local rules concerning the Pension Fund may also create a contribution obligation in situations in which the IAS 19 obligation is fully covered. In such a case, the amount of contributions charged increases the amount of pension assets according to IAS 19.

Obligation related risks

In addition to the general level of interest rates, the defined benefit obligation may be impacted by changes in the statutory pension provision, future salary increases, index-based pension increases and changes in life expectancy. The pension promise made to the Fund's beneficiaries is tied to the amount of pensionable salary and it is a lifelong benefit. The total pension amount consists of the statutory pension and the supplementary pension provided by the Fund. Salary increases will increase the future pension amount. If changes in statutory pension provision, such as an increase in the retirement age or reduction of pension provision, were compensated to pensioners by the supplementary pension, the changes would increase the defined benefit obligation. The amount of future pensions is adjusted annually with an index-based increase in accordance with the terms and conditions of the plan. The extension of life expectancy will result in an increase in plan obligation.

Changes in the general level of interest rates and the market yield of high-quality bonds have an impact on the present value of the defined benefit obligation. When the level of interest rates rises, the present value of the defined benefit obligation decreases. Because the Pension Fund's investment assets are invested and their return targets are set for long terms, changes in the annual return on investments do not necessarily correlate in the short term with changes in the discount rate applied to the defined benefit obligation.

Sensitivity analysis

The sensitivity of the defined benefit obligation to changes in the principal assumptions is presented in the following table.

Actuarial assumption	Change in assumption	Impact on defined benefit obligation, increase	Impact on defined benefit obligation, decrease
2022			
Discount rate	0.50%	-5.70%	6.33%
Salary growth rate	0.50%	0.72%	-0.70%
Pension growth rate	0.50%	5.30%	-4.90%
2021			
Discount rate	0.50%	-6.89%	7.77%
Salary growth rate	0.50%	0.99%	-0.95%
Pension growth rate	0.50%	6.40%	5.80%

The impacts of sensitivity analysis have been calculated so that the impact of a change in the assumption is calculated while assuming that all other assumptions are constant. In practice, this is unlikely to occur, and changes in some of the assumptions may correlate with each other. The sensitivity of the defined benefit obligation has been calculated using the same method as when calculating the pension obligation recognised within the statement of financial position.

3.8 Shares in associates and joint ventures

Associates and joint ventures

Associates and joint ventures are treated as equity-accounted investments. The shares in associates and joint ventures are not quoted on the market. Associates and joint ventures are listed in Note 5.1. Related party transactions are presented in Note 5.2.

Significant joint ventures

The Group has a significant joint venture, UAB Kesko Senukai Lithuania. Kesko Senukai Group engages in building and home improvement trade. The Group's parent company, UAB Kesko Senukai Lithuania, is a limited liability company registered in Lithuania. Kesko Group has a 50.0% holding in Kesko Senukai Group.

UAB KS Holding is a limited liability company registered in Lithuania that engages in real estate development and real estate rental. Its operations are closely related to the operations of Kesko Senukai Group. Kesko Group's holding in KS Holding Group is 50.0%.

Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

Summary of financials of significant joint ventures, € million	31 Dec. 2022	31 Dec. 2021
Current assets	427.4	440.4
Non-current assets	422.1	416.1
Current liabilities	285.8	270.6
Non-current liabilities	296.2	300.2
The above-mentioned balance sheet items contain the following items:		
Cash and cash equivalents	72.8	120.8
Current interest-bearing liabilities	39.8	44.8
Non-current interest-bearing liabilities	296.1	300.1
	1 Jan.-31 Dec. 2022	1 Jan.-31 Dec. 2021
Net sales	1,224.3	1,091.4
Net profit attributable to owners of the parent	47.1	56.0
Comprehensive income for the year attributable to owners of the parent	48.2	54.9
Group share of profit for the year	23.5	28.0
Share of result of the joint venture consolidated in the consolidated financial statements	23.5	28.0
Share of other comprehensive income of the joint venture consolidated in the consolidated financial statements	24.1	27.5
The above-mentioned income statement items contain the following items:		
Depreciation, amortisation and impairment	-49.3	-46.1
Interest income	0.6	0.1
Interest expense	-12.3	-12.4
Income tax	-7.9	-7.5
Dividends received from joint ventures	-33.0	-

Reconciliation for balance sheet value of joint ventures, € million	2022	2021
Net assets of joint ventures	267.6	285.6
Minority interest in net assets	34.0	33.6
Group interest in net assets	117.2	126.0
Goodwill	19.2	19.2
Fair value allocations	15.0	15.0
Balance sheet value of joint ventures	151.3	160.1

Significant associates

Mercada Oy is a limited liability company registered in Finland, which operates in real estate investment. Mercada owns, manages and develops retail sites mainly used by Kesko Group in Finland. Kesko Corporation's holding in Mercada is 33.3%. Mercada's three shareholders have equal stakes in the company.

Summary of financials of a significant associate, € million	2022	2021
Current assets	27.7	9.9
Non-current assets	516.3	525.3
Current liabilities	11.4	181.0
Non-current liabilities	488.5	320.5
Equity attributable to equity holders of the parent	44.1	33.6
Net sales	48.7	46.9
Net profit for the year	10.5	4.9
Comprehensive income for the year, total	9.6	4.7

Reconciliation for balance sheet value of an associate, € million	2022	2021
Net assets of the associate	44.1	33.6
Group interest in net assets	14.7	11.2
Balance sheet value of the associate	14.7	11.2

Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

Other associates

Summary of financials of other associates, € million	2022	2021
Group share of profit for the year	-3.5	1.4
Group share of comprehensive income for the year	-3.5	1.4
Balance sheet value of associates in the consolidated statement of financial position	65.9	63.3

The table presents the associates Vähittäiskaupan Takaus Oy and Vähittäiskaupan Tilipalvelu Oy, which sell services to Kesko and retail companies of K-retailers, as well as some business property companies.

Mutual real estate companies

Mutual real estate companies are consolidated in the consolidated financial statements in proportion to ownership. The figures in the table below are the Group's share of real estate companies' assets and liabilities and net profit, included in the consolidated statement of financial position and income statement. Mutual real estate companies are treated as joint operations and accounted for in proportion to ownership.

€ million	2022	2021
Non-current assets	28.7	29.7
Current assets	0.7	0.7
Non-current liabilities	1.3	0.1
Current liabilities	6.6	7.7
Net assets	21.6	22.7
Income	2.4	2.4
Costs	3.6	3.4
Net profit for the year	-1.1	-1.0

3.9 Provisions

Accounting policies

A provision is recognised when the Group has a present legal or constructive obligation as the result of a past event, and it is probable that an outflow of resources embodying

economic benefits will be required to settle the obligation, and that a reliable estimate can be made of the amount of the obligation. Provision amounts are reviewed on each balance sheet date and adjusted to reflect the current best estimate. Changes in provisions are recorded in the income statement in the same item in which the provision was originally recognised.

A warranty provision is recognised when a product covered by warranty provisions is sold. The provision amount is based on historical experience about the level of warranty expenses.

Critical accounting estimates and assumptions

The existence of criteria for recognising provisions and the amounts of provisions are determined based on estimates of the existence and amount of the obligation. Estimates may differ from the actual future amount of the obligation and with respect to the existence of the obligation.

€ million	Warranty provisions	Other provisions	Total
Provisions as at 1 Jan. 2022	16.0	13.8	29.8
Foreign exchange effects	0.0	0.0	0.0
Additional provisions	7.6	8.2	15.8
Unused amounts reversed	-7.8	-0.4	-8.2
Amounts charged against provision	-7.9	-7.2	-15.1
Changes in the Group structure	0.0	-0.1	-0.1
Provisions as at 31 Dec. 2022	7.9	14.3	22.2
Analysis of total provisions			
Non-current	4.1	6.2	10.3
Current	3.8	8.1	11.9

The biggest items in other provisions are costs related to care plans of vehicles and machines sold by Group companies, real estate costs for empty store sites, and restructuring costs. The average duration for care plans is 3–4 years.

Kesko's direction

Year 2022

Strategy and operating environment

Business

Investors

Sustainability report

Sustainable Kesko

Climate and nature

Value chain

Our people

Good governance

Sustainability reporting

Financial review

Report by the Board of Directors

Consolidated financial statements (IFRS)

Parent company's financial statements (FAS)

Signatures

Corporate governance

Corporate Governance

Statement

Remuneration Report

Data balance sheet

Data strategy

Customers and data

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

4. CAPITAL STRUCTURE AND FINANCIAL RISKS

4.1 Capital management

Kesko Group's objectives in capital management include target rates set for the Group's solvency and liquidity. The Group's capital structure (equity-to-debt ratio) is managed at Group level. The targets for the Group's solvency and liquidity are set with the purpose of securing the Group's liquidity in all market situations, enabling the implementation of Group strategy, and increasing shareholder value. The targets have been set for the performance indicator 'interest-bearing net debt/EBITDA'. Some of the Group's interest-bearing liabilities include covenants, whose terms and conditions have been taken into account in the above target rate. The Group does not have a credit rating from any external credit rating institution.

Target levels for Kesko Group's performance indicators are approved by the Board of Directors of Kesko Corporation. The Board confirmed an updated version of the company's strategy and new medium-term financial targets for the company on 27 May 2021. The new medium-term financial targets for profitability are a comparable operating margin of over 6.0% (previously 5.5%) and a comparable return on capital employed of over 14.5% (previously 12.5%). As for financial position, the Group continues to target a maximum interest-bearing net debt/EBITDA of 2.5, excluding the impact of IFRS 16.

€ million	2022	2021
Interest-bearing liabilities and lease liabilities in the consolidated statement of financial position	2,418.3	2,295.1
- Lease liabilities	1,920.1	1,928.6
- Other current financial assets	68.6	107.9
- Cash and cash equivalents	245.5	279.8
Interest-bearing net debt excluding lease liabilities	184.1	-21.3

€ million	2022	2021
Operating profit	816.5	775.2
+ depreciation, amortisation and impairment	169.0	176.8
+ depreciation and impairment charges for right-of-use-assets	322.1	310.3
- lease payments for right-of-use-assets	399.1	388.3
EBITDA excluding the impact of IFRS 16	908.5	873.9
Interest bearing net debt/EBITDA excluding the impact of IFRS 16	0.2	0.0

Reconciliation of net debt

The Group determines net debt by deducting the Group's liquid assets, which comprise cash and cash equivalents and other current financial assets, from interest-bearing short-term and long term-liabilities.

The Group had liquid assets of €314.1 million (€387.7 million) on 31 December 2022. Interest-bearing liabilities on 31 December 2022 totalled €2,418.3 million (€2,295.1 million), of which lease liabilities accounted for €1,920.1 million (€1,928.6 million). Interest-bearing net debt totalled €2,104.2 million (€1,907.3 million), and interest-bearing net debt excluding lease liabilities totalled €184.1 million (€-21.3 million).

€ million	2022	2021
Financial assets at fair value through profit or loss	-	50.0
Financial assets at amortised cost (maturing in less than 3 months)	17.0	32.0
Cash and cash equivalents	228.5	197.9
Other current financial assets	68.6	107.9
Borrowings - repayable within one year (including overdraft)	-252.6	-160.1
Lease liabilities - repayable within one year	-328.1	-317.9
Borrowings - repayable after one year	-245.5	-206.4
Lease liabilities - repayable after one year	-1,592.0	-1,610.7
Cash and debt, net	-2,104.2	-1,907.3

Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

€ million	Carrying amount as at 1 Jan. 2022	Cash flows	Business acquisitions and divestments	Net changes of lease liabilities	Foreign exchange adjustments	Carrying amount as at 31 Dec. 2022
Lease liabilities due within 1 year	-317.9	332.7	-1.6	-343.8	2.5	-328.1
Lease liabilities due after 1 year	-1,610.7		-12.3	19.0	11.9	-1,592.0
Borrowings due within 1 year	-160.1	-92.5			0.0	-252.6
Borrowings due after 1 year	-206.4	-39.1	-0.0		-0.0	-245.5
Other current financial assets	107.9	-39.3				68.6
Cash and overdraft	197.9	23.5	7.4		-0.3	228.5
Financial assets at amortised cost	32.0	-15.0				17.0
Financial assets at fair value through profit or loss	50.0	-50.0				-
Net debt	-1,907.3	120.2	-6.4	-324.8	14.1	-2,104.2

€ million	Carrying amount as at 1 Jan. 2021	Cash flows	Business acquisitions and divestments	Net changes of lease liabilities	Foreign exchange adjustments	Carrying amount as at 31 Dec. 2021
Lease liabilities due within 1 year	-312.7	323.2	-0.6	-326.9	-0.8	-317.9
Lease liabilities due after 1 year	-1,712.3		-0.5	107.3	-5.3	-1,610.7
Borrowings due within 1 year	-182.6	22.5			0.0	-160.1
Borrowings due after 1 year	-408.7	202.4			0.0	-206.4
Other current financial assets	51.7	56.2	0.0			107.9
Cash and overdraft	150.0	47.6	0.0		0.3	197.9
Financial assets at amortised cost	4.5	27.5				32.0
Financial assets at fair value through profit or loss	99.9	-49.9				50.0
Net debt	-2,310.3	629.4	-1.0	-219.6	-5.8	-1,907.3

Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

4.2 Shareholders' equity

Accounting policies

The Group classifies the instruments it has issued either in equity or in financial liabilities based on their nature. An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Expenses related to the issuance or acquisition of equity instruments are presented as an allowance for

equity. If Kesko Corporation acquires equity instruments of its own, their cost is deducted from equity.

The dividend proposed by the Board of Directors to the General Meeting has not been deducted from equity. Instead, dividends are recognised on the basis of the resolution by the General Meeting.

Change in share numbers and equity reserves

Share capital	Number of shares			Share capital € million	Reserve of invested non-restricted equity € million	Share premium € million	Total € million
	A	B	Total				
1 January 2021	126,948,028	269,791,118*	396,739,146*	197.3	197.8	266.8	661.9
Number of shares after the split							
Transfer of treasury shares		371,198	371,198				
31 December 2021	126,948,028	270,162,316*	397,110,344*	197.3	197.8	266.9	662.0
Transfer of treasury shares		348,303	348,303				
31 December 2022	126,948,028	270,510,619*	397,458,647	197.3	197.8	266.9	662.0
Number of votes	1,269,480,280	270,510,619	1,539,990,899				

* Excluding treasury shares, which totalled 2,620,361 (2,968,664) at the end of the financial year.

Treasury shares

Authorised by the General Meeting, the Board acquired a total of 500,000 of the Company's own B shares during the 2018 financial year. The Board also acquired a total of 1,200,000 of the Company's own B shares during the financial years 2011 and 2014. The shares are held by the Company as treasury shares and the Company's Board is entitled to transfer them. The acquisition cost of the B shares held by the Company and acquired during the 2018 financial year was €24.4 million, and the acquisition cost of the shares acquired during the 2011 and 2014 financial years was €23.5 million. These costs have been deducted from retained earnings in equity. The Board has the authorisation granted by the Annual General Meeting on 7 April 2022 to decide on the issuance of at maximum 33,000,000 B series shares and decide on the repurchase of a maximum of 16,000,000 of Kesko's B shares. The authorisation is valid until 30 June 2023. Information on share-based payments has been given in Note 5.3.

	pcs
B shares held by the Company as at 31 Dec. 2021	2,968,664
Transfer, share-based compensation plan	-350,022
Returned during the period	1,719
B shares held by the Company as at 31 Dec. 2022	2,620,361

Dividends

After the balance sheet date, the Board of Directors proposed the distribution of a dividend of €1,08 per share. The dividend distributed for the profit for 2021 was €1,06 per share.

Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

Equity and reserves

Equity consists of share capital, share premium, reserve of invested non-restricted equity, other reserves, revaluation reserve, currency translation differences and retained earnings net of treasury shares.

Share premium

The amount exceeding the par value of share received by the Company in connection with share subscriptions was recorded in the share premium in cases where options had been granted under the old Limited Liability Companies Act (29 Sept. 1978/734). As at the end of the financial year, the share premium was €197.8 million.

Reserve of invested non-restricted equity

The reserve of invested non-restricted equity, €24.1 million, includes the other equity-related investments and share subscription prices to the extent not designated to be included in share capital.

Other reserves

Other reserves, a total of €242.7 million, have mainly been created and increased as a result of resolutions by the General Meeting. Other reserves mainly comprise contingency reserves to a total amount of €242.3 million at the end of the financial year.

Currency translation differences

Currency translation differences arise from the translation of foreign operations' financial statements. Exchange differences arising from monetary items that form a part of a net investment in a foreign operation or exchange differences from loans designated as hedges for foreign net investments and regarded as effective, are also included in currency translation differences. The change in currency translation differences is stated within comprehensive income.

Revaluation reserve

The revaluation reserve includes the effective portion of the change in the fair value of derivatives for which cash flow hedge accounting is applied. Cash flow hedges include electricity derivatives. The change in the reserve is stated within comprehensive income. The result of cash flow hedging has been presented in Note 4.3 Financial risks.

4.3 Financial risks

With respect to financial risk management, the Group observes a uniform treasury policy that has been approved by the Company's Board of Directors. Compliance with this policy and developments in the Group's financial situation are monitored by the Board's Audit Committee. The Group Treasury is centrally responsible for obtaining financial resources for the Group, for liquidity management, relations with providers of finance, and the management of financial risks. In the main, the Group's financial resources have been obtained through the parent company, and the Group Treasury arranges financial resources for subsidiaries in their functional currencies. For subsidiaries with significant external ownership, the Group has not guaranteed financial liabilities in excess of its ownership interest.

Foreign exchange risks

Kesko Group conducts business operations in seven countries, in addition to which it makes purchases from numerous countries. In consequence, the Group is exposed to various foreign exchange risks arising from net investments in foreign operations (translation risks) and from assets, liabilities and forecast transactions (transaction risks) denominated in foreign currencies.

The Group companies' financial resources are arranged in their functional currencies. The parent company bears the ensuing foreign exchange risk and hedges the risk exposure using derivatives or borrowings denominated in the relevant foreign currencies.

Translation risks

The Group is exposed to foreign currency translation risks relating to net investments in subsidiaries outside the euro zone held on the balance sheet. This balance sheet exposure has not been hedged. The hedge can be designated if equity is repatriated, or if a currency is expected to be exposed to a significant devaluation risk. The most significant translation exposures are the Norwegian krone and the Swedish krona. Relative to the Group's volume of operations and the balance sheet total, the foreign currency translation risk is low.

Group's translation exposure as at 31 Dec. 2022

€ million	NOK	SEK	PLN
Net investment	381.6	263.4	71.0

Group's translation exposure as at 31 Dec. 2021

€ million	NOK	SEK	PLN
Net investment	373.0	253.3	49.0

Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

The following table shows how a 10% weakening or strengthening of the functional currencies of Group companies against the euro would affect the Group's equity.

Sensitivity analysis, impact on equity as at 31 Dec. 2022 € million			
	NOK	SEK	PLN
Weakening 10%	-34.7	-23.9	-6.5
Strengthening 10%	42.4	29.3	7.9

Sensitivity analysis, impact on equity as at 31 Dec. 2021 € million			
	NOK	SEK	PLN
Weakening 10%	-33.9	-23.0	-4.5
Strengthening 10%	41.4	28.1	5.4

Transaction risks

International purchasing activities and foreign currency denominated financial resources arranged by the parent to subsidiaries expose the Group to transaction risks relating to several currencies. The currency-specific transaction risk exposure comprises foreign currency denominated receivables and liabilities in the balance sheet, forecast foreign currency cash flows, and foreign subsidiaries' liabilities and receivables with respect to the parent. The risk is commercially managed by, for example, transferring exchange rate changes to selling prices, or by replacing suppliers. The remaining exposures are hedged using foreign currency derivatives. The subsidiaries report their foreign exchange exposures to the Group Treasury on a monthly basis.

In the main, the subsidiaries hedge their risk exposures with the Group Treasury, which in turn hedges risk exposures using market transactions within the limits confirmed for each currency. Intra-Group derivative contracts are allocated to the segments in segment reporting.

As a rule, the Group does not apply hedge accounting in accordance with IFRS 9 to hedge the transaction risk relating to purchases and sales. In initial measurement, derivative instruments are recognised at fair value and subsequently in the financial statements, they are remeasured at fair value. The change in fair value of foreign currency derivatives used for hedging purchases and sales is recognised in other operating income or expenses.

Insofar as the Group applies hedge accounting to hedge purchases, the valuation of derivatives is recognised in the revaluation reserve of equity. When a derivative matures, it is treated similarly to the hedged item.

Group's transaction exposure as at 31 Dec. 2022 € million				
	USD	SEK	NOK	PLN
Group's transaction risk	-1.2	74.9	23.7	11.9
Hedging derivatives	23.4	-56.2	-20.9	-10.7
Open exposure	22.3	18.7	2.8	1.2

Group's transaction exposure as at 31 Dec. 2021 € million				
	USD	SEK	NOK	PLN
Group's transaction risk	-1.7	55.0	59.3	27.3
Hedging derivatives	46.8	-58.0	-56.6	-26.1
Open exposure	45.1	-3.1	2.8	1.2

The Group monitors the transaction risk exposure in respect of existing balances and forecast cash flows. The table above presents transaction exposure excluding future cash flows. It does not include the Group's actual foreign exchange risk after hedging. When forecast amounts are included in the transaction exposure, the most significant difference to the table is in the USD exposures. As at 31 December 2022, the exposure with respect to USD was €-5.2 million.

A sensitivity analysis of the transaction exposure shows the impact on profit or loss of a +/-10% exchange rate change in intra-Group receivables and liabilities denominated in foreign currencies and foreign currency derivatives and borrowings used for hedging.

Sensitivity analysis, impact on pre-tax profit as at 31 Dec. 2022 € million				
	USD	SEK	NOK	PLN
Change +10 %	-2.0	-1.7	-0.3	-0.1
Change -10 %	2.5	2.1	0.3	0.1

Sensitivity analysis, impact on pre-tax profit as at 31 Dec. 2021 € million				
	USD	SEK	NOK	PLN
Change +10 %	-4.1	0.3	-0.3	-0.1
Change -10 %	5.0	-0.3	0.3	0.1

Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

Liquidity risk

Liquidity risk management aims to maintain sufficient liquid assets and credit facilities in order to ensure the ongoing availability of sufficient financial resources for the Group's operating activities.

Liquid assets comprise cash and cash equivalents in the balance sheet, financial assets at amortised cost, and current financial assets at fair value through profit or loss. Changes in these balance sheet items are presented in the consolidated statement of cash flows under change in cash and cash equivalents for cash and cash equivalents, and in cash flow from investing activities for other financial assets.

The Group's liquid assets have mainly been invested in the debt instruments of major Finnish companies, in certificates of deposit and bank deposits operating in Kesko's market area, in bonds of selected companies and in corporate bond funds. The return on these investments in 2022 was -1.1% (0.6%) and the duration 0.7 years at the end of the financial year. The maximum credit risk is the fair value of these investments on the balance sheet at the balance sheet date.

Interest-bearing net debt reconciliation is presented in Note 4.1.

Payables to K-retailers consist of two types of interest-bearing liabilities by Kesko to K-retailers: retailers' prepayments to Kesko and Kesko's chain rebate liabilities to retailers.

Kesko has drawn down two bilateral loans, which combined total €200 million. The interest margin of these loans accounts for Kesko's sustainability targets for its carbon footprint and food waste, and in the value chain, emission reduction targets set by Kesko's direct suppliers of goods and services.

At the balance sheet date, the total equivalent of undrawn committed long-term credit facilities was €300 million (€300 million). According to the terms and conditions of loan agreements, at change of control, the lenders have the right to terminate the credit facility and loan amounts possibly drawn. According to the terms and conditions of the loan facility, the change of ownership to retailers or an association of retailers does not constitute a change of control. In addition, the Group's uncommitted financial resources available contained commercial paper programmes denominated in euros totalling an equivalent of €506 million (€506 million).

€ million	31 Dec. 2022				31 Dec. 2021			
	< 1 year	1-5 years	> 5 years	Total	< 1 year	1-5 years	> 5 years	Total
Maturities of financial liabilities and related finance costs								
Borrowings from financial institutions	0.2	200.6	0.9	201.7	1.6	150.1	0.1	151.8
finance costs	4.5	9.2	0.1	13.9	0.5	1.0	0.0	1.5
Pension loans	12.0	38.6	5.7	56.3	12.0	44.9	11.5	68.3
finance costs	0.8	1.4	0.1	2.2	0.9	2.0	0.2	3.2
Lease liabilities	328.1	1,012.4	579.7	1,920.1	317.8	984.0	626.8	1,928.6
finance costs	61.6	144.2	52.1	257.9	61.7	146.6	54.7	263.0
Payables to K-retailers	82.1			82.1	120.7			120.7
finance costs	0.2			0.2				
Other interest-bearing liabilities	158.3		0.0	158.3	25.7		0.0	25.8
finance costs	1.3			1.3				
Non-current non-interest-bearing liabilities	1.0	2.6	20.5	24.1	0.7	3.4	20.7	24.8
Current non-interest-bearing liabilities								
Trade payables	1,499.4			1,499.4	1,332.6			1,332.6
Accrued expenses	442.6			442.6	454.8			454.8
Other non-interest-bearing liabilities	195.5			195.5	186.1			186.1

Financial liabilities in the balance sheet include €1.2 million (€3.4 million) in items related to derivatives, of which €1.2 million will mature within the next 12 months. More information on leases is presented in Note 3.4.

Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

€ million	31 Dec. 2022				31 Dec. 2021			
	< 1 year	1-5 years	> 5 years	Total	< 1 year	1-5 years	> 5 years	Total
Cash flows of derivatives								
Payables								
Foreign currency derivatives	140.9			140.9	202.6			202.6
Interest rate derivatives	1.0	3.0		4.0	1.5	3.7	0.1	5.3
Electricity derivatives	0.6	0.1		0.7	0.2	0.0		0.2
Receivables								
Foreign currency derivatives	142.8			142.8	203.2			203.2
Interest rate derivatives	3.3	8.2		11.5	0.1	0.2		0.2
Electricity derivatives	29.3	15.5		44.8	7.1	4.3		11.5

Interest rate risk on borrowings and sensitivity analysis

Changes in the interest rate level have an impact on the Group's interest expense. The policy for hedging interest rate risk is aimed at balancing the effects of changes in the interest rate level on profit or loss for different financial periods.

The interest rate risk is centrally managed by the Group Treasury, which adjusts the duration by using interest rate derivative contracts. The target duration is three years, which is allowed to vary between one and a half and four years. The actual duration during the financial year was 1.7 (2.1) years on average.

The sensitivity analysis for changes in interest rate level in respect of commercial paper liabilities realised during the financial year has used average balance values. At the balance sheet date of 31 December 2022, the effect of variable rate borrowings on the pre-tax profit would have been €-/ +1.1 million (€-/ +1.2 million), if the interest rate level had risen or fallen by 1 percentage point.

Pension loans, €56.3 million in total, have fixed rates, and their effective interest cost was 1.4%. Other borrowings from financial institutions have variable interest rates. At the end of the financial year, the average rate of these borrowings, payables to retailers, and other interest-bearing liabilities was 1.8%.

Credit and counterparty risk

Financial instruments involve the risk of non-performance by counterparties. Credit risk is managed with agreements with financially sound Finnish and foreign banks, financial institutes and brokers, within the counterparty risks limits set in the treasury policy. Financial assets are also invested in money market funds and the bonds, commercial papers and certificates of deposit issued by conservatively selected companies and banks. The limits are reviewed regularly depending on the market situation.

Further information about credit and counterparty risk of trade receivables can be found in Note 3.6.

Supply chain financing arrangements

The Group has established a supply chain financing scheme with three banks. Trade payables in the consolidated statement of financial position on 31 December 2022 totalled €1,499.4 million, of which €399.3 million were liabilities related to open purchase accounts covered by the schemes. In supply chain financing, the supplier utilises the buyer's credit rating when selling its receivables to a financing institution. Once the buyer approves the purchase accounts, the bank pays them to the supplier without a right of recourse, meaning the supplier has quick access to the cash flows related to trade receivables. The Group does not pay commission to the banks for the supply chain financing, and the payment terms do not materially deviate from the payment terms applied with suppliers. Open purchase accounts covered by the scheme are presented under trade payables on the Group balance sheet.

Kesco's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

The impact of these trade payables can be seen in cash flow from operating activities as change in working capital.

Current interest-bearing receivables and sensitivity analysis

The objective is to invest liquidity consisting of financial assets in the money markets using efficient combinations of return and risk. At regular intervals, the Group's management approves the investment instruments and limits for each counterparty among those analysed by the Group Treasury. The risks and actual returns on investments are monitored regularly.

Financial assets at amortised cost € million	2022	2021
Carrying amount as at 1 January	52.7	31.7
Changes	-14.1	21.0
Carrying amount as at 31 December	38.7	52.7

The financial assets at amortised costs include investments in commercial papers, certificates of deposits and other interest rate instruments.

In the sensitivity analysis of floating rate receivables, average annual balances of invested assets have been used. The receivables include customer financing receivables, other interest-bearing receivables, and within investments money market funds. The sensitivity of money market funds has been determined based on duration. If the interest rate level had changed by +/-1 percentage point, the effect of these items on the pre-tax profit would have been €+/-1.8 million (€+/-1.8 million).

Maturity of non-current receivables

Maturity analysis of non-current receivables as at 31 Dec. 2022 € million	2024	2025	2026	2027	2028-	Total
Non-interest-bearing non-current receivables	9.8	5.2	4.2	5.9	0.7	25.9
Loans and receivables from associates and joint ventures	3.4	3.4	0.5	1.5	56.0	64.7
Other non-current receivables	0.2	0.0	0.0	0.0	0.0	0.2
Total	13.4	8.6	4.7	7.4	56.7	90.8

The carrying amount of non-interest-bearing non-current receivables equals their fair value.

Maturity analysis of non-current receivables as at 31 Dec. 2021 € million

	2023	2024	2025	2026	2027-	Total
Non-interest-bearing non-current receivables	2.8	0.6	0.2	0.0	0.6	4.2
Loans and receivables from associates and joint ventures	3.4	3.4	3.4	0.5	57.5	68.1
Other non-current receivables	0.0	0.0	0.0	0.0	0.2	0.2
Total	6.2	4.0	3.6	0.5	58.3	72.6

Commodity risks and their sensitivity analysis

The Group uses electricity derivatives for the purpose of balancing out energy costs. The electricity price risk is assessed for five-year periods. The changes in the fair values of derivatives hedging the price of electricity supplied during the financial year are recognised within adjustments to purchases. Hedge accounting is applied to contracts hedging future purchases. Hedge accounting is applied in accordance with IFRS 9 to hedge the risk component. The effective portion of the change in the value of derivatives that qualify for hedge accounting is recognised in the revaluation reserve of equity. The change in the revaluation reserve recognised in equity is presented in the statement of comprehensive income under Revaluation of cash flow hedge.

Result of cash flow hedging

As a result of hedge accounting applied to electricity, an amount of €34.8 million (€2.5 million) was removed from equity and included in the income statement as purchase cost adjustment, and €67.7 million (€15.4 million) was recognised in equity, respectively. Their combined effect on the revaluation reserve for the year was €44.2 million (€11.3 million) before accounting for deferred tax.

As at the balance sheet date, a total quantity of 810,336 MWH (1,001,424 MWH) of electricity had been purchased with electricity derivatives and 1,196,839 MWH (1,271,047 MWH) under fixed price purchase agreements. The 1–12 month hedging level was 89% (88%), the 13–24 month level was 73% (82%), the 25–36 month level was 56% (62%), the 37–48 month level was 22% (30%), and the 49–59 month level was 19% (19%).

The sensitivity analysis of electricity derivatives assumes that derivatives maturing in less than 12 months have an impact on profit. If the market price of electricity derivatives changed by

Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

-/+20% from the balance sheet date 31 December 2022, it would contribute €-/+8.5 million (€-/+3.4 million) to the 2022 income statement and €-/+5.6 million (€-/+7.0 million) to equity. The impact has been calculated before taxes.

Derivatives

Fair values of derivative contracts € million	31 Dec. 2022 Positive fair value (balance sheet value)	31 Dec. 2022 Negative fair value (balance sheet value)	31 Dec. 2021 Positive fair value (balance sheet value)	31 Dec. 2021 Negative fair value (balance sheet value)
Interest rate derivatives	12.2	-0.1	0.1	-2.2
Foreign currency derivatives	2.4	-0.6	1.7	-1.1
Electricity derivatives	44.8	-0.7	11.5	-0.2

Notional principal amounts of derivative contracts € million	31 Dec. 2022	31 Dec. 2021
Interest rate derivatives	330.0	420.0
Foreign currency derivatives	141.7	204.6
Electricity derivatives	69.7	35.2

The fair values of derivatives are presented as gross amounts. Kesko has entered into netting arrangements under ISDA contracts with all counterparties engaged in transactions with derivatives. All of these contracts provide for mutual posting of collateral. The threshold level for collateral posting had not been exceeded at the balance sheet date. Analysed by counterparty, derivative financial liabilities could be set off in a total of €0.5 million.

The maximum credit risk from derivatives is the fair value of the balance sheet at the reporting date.

4.4 Finance income and costs

€ million	2022	2021
Interest income and other finance income		
Income on investments at amortised cost	1.0	0.8
Interest income on loans and receivables	9.7	8.5
Income on investments at fair value through profit or loss	1.0	1.6
Other finance income	1.3	1.6
Total interest income and other finance income	13.0	12.5
Interest expense and other finance costs		
Interest expense on financial liabilities at amortised cost	-4.0	-4.8
Losses on investments at amortised cost	-2.2	0.1
Losses on investments at fair value through profit or loss	-3.5	-4.4
Other finance costs	12.7	0.5
Total interest expense and other finance costs	2.9	-8.6
Interest expense for lease liabilities	-68.4	-71.3
Exchange differences		
Exchange differences and changes in fair values of derivatives, borrowings denominated in foreign currencies not qualifying for hedge accounting, and cash at bank	-3.5	-0.8
Total exchange differences	-3.5	-0.8
Total finance income and costs	-56.0	-68.2

Interest expenses and other finance costs include positive change in fair value of interest rate derivatives.

Kesko's direction

Year 2022
 Strategy and operating environment
 Business
 Investors

Sustainability report

Sustainable Kesko
 Climate and nature
 Value chain
 Our people
 Good governance
 Sustainability reporting

Financial review

Report by the Board of Directors
 Consolidated financial statements (IFRS)
 Parent company's financial statements (FAS)
 Signatures

Corporate governance

Corporate Governance Statement
 Remuneration Report

Data balance sheet

Data strategy
 Customers and data

4.5 Financial assets and liabilities by category**Accounting policies****Financial assets**

The Group classifies financial assets into three groups in accordance with IFRS 9. Financial assets are classified either as instruments measured at amortised cost, or as instruments measured at fair value through profit or loss or in other comprehensive income, depending on the business model targets and cash flows based on agreements.

Regular way purchases or sales of financial assets are recognised on settlement date. Financial assets are classified as non-current, if they have a maturity of more than 12 months after the balance sheet date. If financial assets are expected to be settled within 12 months, they are classified as current.

Financial assets are derecognised when the rights to receive cash flows from the financial asset have expired or have been transferred from the Group, and when the risks and rewards of ownership have been transferred from the Group.

Financial assets at amortised cost and financial assets at fair value are only invested in counterparties deemed creditworthy. The impairment model for expected credit losses in line with the standard requires credit losses to be recognised with a forward-looking approach. As for other financial assets, lacking historical credit losses, counterparty risk is monitored actively and credit losses are recognised if risk is observed.

Financial assets at amortised cost

Financial assets at amortised cost consist of assets that are to be held to maturity and whose cash flows consist solely of payments of principal and interest. Financial assets at amortised cost also include trade receivables and other receivables.

Financial assets at fair value

Financial assets at fair value in other comprehensive income comprise derivatives that meet the hedge accounting criteria. Financial assets that do not meet the criteria of the other groups are classified as financial assets measured at fair value through profit or loss.

Level 1 instruments are traded in active markets and their fair values are directly based on quoted market prices. The fair values of level 2 instruments are derived from market data. The fair value of level 3 instruments is not based on observable market data (inputs not observable).

Cash and cash equivalents

Cash and cash equivalents include cash on hand and deposits with banks as well as liquid funds measured at amortised cost which are invested in instruments with maturities of less than three months from acquisition. Investments in money market funds recognised at fair value through profit or loss, for which liquidity is assessed as very good, are also classified as cash and cash equivalents. The cash and cash equivalents in the consolidated balance sheet also include amounts relating to the retail operations of the group companies, used as cash floats in stores, or amounts being transferred to the respective companies.

Financial liabilities

Financial liabilities have initially been recognised at fair value, net of transaction costs. In the financial statements, financial liabilities are measured at amortised cost using the effective interest rate method. Arrangement fees paid on the establishment of loan facilities and financial liabilities are amortised over the period of the facility to which it relates. Financial liabilities having maturities of more than 12 months after the balance sheet date are classified as non-current liabilities. Those maturing within 12 months after the balance sheet date are classified as current liabilities.

Derivative financial instruments and hedge accounting

When derivative contracts are entered into, they are recognised at fair value and in the financial statements, they are re-measured at their fair value. The recognition of changes in the fair value of derivatives depends on whether the derivative instrument qualifies for hedge accounting or not and, if so, on the hedged item. When entered into, derivative contracts are treated either as fair value hedges of receivables or liabilities, or in the case of interest rate risk and electricity price risk, as cash flow hedges, as hedges of net investments in a foreign entity, or as derivative contracts that do not meet the hedge accounting criteria. If the hedge accounting criteria are not met, the results of instruments hedging a commercial foreign exchange risk are recognised in profit or loss within other operating income or expenses. Concerning derivatives hedging financial transactions, the amount to be recognised in the income statement is included in financial items.



Kesco's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

When a hedging arrangement is entered into, the relationship between the hedged item and the hedging instrument, as well as the objectives of the Group's risk management are documented. The effectiveness of the hedge relationship is tested regularly and the effective portion is recognised, according to the nature of the hedged item, against the change in the fair value of the hedged item, in translation differences in equity, or in the revaluation reserve. The ineffective portion is recognised, according to its nature, either in financial items or other operating income and expenses.

Hedge accounting is discontinued when the hedging instrument expires or is sold, or when the contract is terminated or exercised. Any cumulative gain or loss existing in equity at that time remains in equity until the forecast transaction has occurred.

Measurement principles

The fair value of forward rate agreements is determined by reference to the market prices at the balance sheet date. The fair value of interest rate swaps is calculated on the basis of the present value of future cash flows, using the market prices at the balance sheet date. The fair value of foreign exchange forward contracts is determined by measuring the forward contracts at the forward rate at the balance sheet date. Currency options are measured using the counterparty's price quotation, but the Group also verifies the price by applying the Black–Scholes method. Electricity derivatives are measured at fair value using the market quotations at the balance sheet date.

Hedging a net investment in foreign operations

During the financial year, the Group has not hedged net investments in foreign operations. If a hedge is initiated, the Group applies hedge accounting in accordance with IFRS 9 to hedge foreign currency net investments in foreign operations. Foreign exchange forward contracts or foreign currency borrowings are used as hedging instruments. Spot price changes in foreign exchange forward contracts are recognised in translation differences under equity, and disclosed in other comprehensive income. The premiums of forward contracts are recognised as income under financial items. The exchange difference of foreign currency borrowings is recognised in translation differences under equity. When a foreign operation is partially or wholly disposed of or wound up, cumulative gains or losses from the hedging instruments are recognised in profit or loss.

Kesco's direction

Year 2022
 Strategy and operating environment
 Business
 Investors

Sustainability report

Sustainable Kesko
 Climate and nature
 Value chain
 Our people
 Good governance
 Sustainability reporting

Financial review

Report by the Board of Directors
 Consolidated financial statements (IFRS)
 Parent company's financial statements (FAS)
 Signatures

Corporate governance

Corporate Governance Statement
 Remuneration Report

Data balance sheet

Data strategy
 Customers and data

As at 31 December 2022

Balance, € million	Fair value through profit or loss	Amortised cost	Fair value through other comprehensive income	Carrying amount	Fair value	Level 1	Level 2	Level 3
Non-current financial assets								
Other investments	13.2			13.2	13.2			13.2
Non-current receivables		66.0		66.0	66.0			
Non-current receivables, derivatives	12.1		12.8	24.9	24.9		24.9	
Current financial assets								
Trade receivables		969.3		969.3	969.3			
Other receivables		331.2		331.2	331.2			
Other receivables, derivatives	2.4		32.1	34.4	34.4		34.4	
Other financial assets	29.9	38.7		68.6	68.6		29.9	
Cash and cash equivalents		245.5		245.5	245.5			
Total financial assets	57.6	1,650.6	44.8	1,753.1	1,753.1		89.2	13.2

Balance, € million	Fair value through profit or loss	Amortised cost	Fair value through other comprehensive income	Carrying amount	Fair value	Level 1	Level 2	Level 3
Non-current financial liabilities								
Non-current interest-bearing liabilities		245.5		245.5	243.4			
Non-current lease liabilities		1,592.0		1,592.0	1,592.0			
Non-current non-interest-bearing liabilities		24.1		24.1	24.1			
Non-current non-interest-bearing liabilities, derivatives								
Current financial liabilities								
Current interest-bearing liabilities		252.6		252.6	252.2			
Current lease liabilities		328.1		328.1	328.1			
Trade payables		1,499.4		1,499.4	1,499.4			
Other non-interest-bearing liabilities		636.9		636.9	636.9			
Other non-interest-bearing liabilities, derivatives	0.6		0.7	1.2	1.2		1.2	
Total financial liabilities	0.6	4,578.7	0.7	4,579.9	4,577.3		1.2	

Kesco's direction

Year 2022
 Strategy and operating environment
 Business
 Investors

Sustainability report

Sustainable Kesko
 Climate and nature
 Value chain
 Our people
 Good governance
 Sustainability reporting

Financial review

Report by the Board of Directors
 Consolidated financial statements (IFRS)
 Parent company's financial statements (FAS)
 Signatures

Corporate governance

Corporate Governance Statement
 Remuneration Report

Data balance sheet

Data strategy
 Customers and data

As at 31 December 2021

Balance, € million	Fair value through profit or loss	Amortised cost	Fair value through other comprehensive income	Carrying amount	Fair value	Level 1	Level 2	Level 3
Non-current financial assets								
Other investments	15.5			15.5	15.5			15.5
Non-current receivables		68.9		68.9	68.9			
Non-current receivables, derivatives			3.6	3.6	3.6		3.6	
Current financial assets								
Trade receivables		909.2		909.2	909.2			
Other receivables		294.4		294.4	294.4			
Other receivables, derivatives	1.7		7.9	9.6	9.6		9.6	
Other financial assets	55.2	52.7		107.9	108.0		55.2	
Cash and cash equivalents	50.0	229.9		279.8	279.8		50.0	
Total financial assets	122.3	1,555.1	11.6	1,689.0	1,689.1		118.4	15.5

Balance, € million	Fair value through profit or loss	Amortised cost	Fair value through other comprehensive income	Carrying amount	Fair value	Level 1	Level 2	Level 3
Non-current financial liabilities								
Non-current interest-bearing liabilities		206.4		206.4	207.6			
Non-current lease liabilities		1,610.7		1,610.7	1,610.7			
Non-current non-interest-bearing liabilities		24.8		24.8	24.8			
Non-current non-interest-bearing liabilities, derivatives			0.0	0.0	0.0		0.0	
Current financial liabilities								
Current interest-bearing liabilities		160.1		160.1	160.2			
Current lease liabilities		317.9		317.9	317.9			
Trade payables		1,332.6		1,332.6	1,332.6			
Other non-interest-bearing liabilities		637.5		637.5	637.5			
Other non-interest-bearing liabilities, derivatives	3.2		0.2	3.4	3.4		3.4	
Total financial liabilities	3.2	4,290.0	0.2	4,293.4	4,294.7		3.4	

Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

In addition to cash on hand and deposits with banks, cash and cash equivalents include liquid assets measured at amortised cost due in less than three months from acquisition of €17.0 million (€32.0 million), and financial assets recognised at fair value through profit or loss of €0.0 million (€50.0 million).

Non-current receivables from associates and joint ventures contain the shareholder loan granted to Mercada Oy and the financing loans granted to UAB Kesko Senukai.

Deferred tax assets, income tax receivables, deferred tax liabilities and income tax liabilities are not classified as financial assets or financial liabilities and are not included in the table above. Prepayments received of €46.9 million (€46.2 million) are not classified as financial liabilities and are not included in the table above in other non-interest-bearing liabilities.

The fair values of borrowings have been calculated based on the present value of future cash flows using the 1.9%–3.5% market rates of interest of the balance sheet date. The fair value of current interest-bearing liabilities has been estimated to approximately equal their balance sheet value. The maturity structure of non-current borrowings has been presented in Note 4.3.

Changes in level 3 instruments € million	2022	2021
Private equity funds and other shares and interests as at 1 January	15.5	22.7
Purchases	0.3	0.2
Refunds received		-3.1
Gains and losses through profit or loss	-0.4	-1.6
Changes in fair value	-2.2	-2.7
Private equity funds and other shares and interests as at 31 December	13.2	15.5

Level 3 includes private equity funds and other shares and interests. These investments have been classified as financial assets at fair value through profit or loss. Level 3 financial assets are measured based on computations received from the companies. A loss of €2.6 million has been recorded on these investments for the financial year 2022.

4.6 Commitments and contingencies

€ million	2022	2021
Collateral given for own commitments		
Pledges	9.0	9.0
Mortgages	179.6	179.8
Guarantees	61.6	62.1
Other commitments and contingent liabilities	58.4	57.1
Collateral given for others		
Guarantees	-	-
Other commitments and contingent liabilities	-	-

The guarantees given do not include guarantees related to the items presented within liabilities in the consolidated statement of financial position or as a lease liability in Note 3.4.

Guarantee maturities are €1.4 million in 2023 and €60.1 million in 2024–2027.

Leases not commenced yet but to which the Group is committed at the balance sheet date 31 December 2022 are presented in Note 3.4.

Kesko's direction

Year 2022
 Strategy and operating environment
 Business
 Investors

Sustainability report

Sustainable Kesko
 Climate and nature
 Value chain
 Our people
 Good governance
 Sustainability reporting

Financial review

Report by the Board of Directors
 Consolidated financial statements (IFRS)
 Parent company's financial statements (FAS)
 Signatures

Corporate governance

Corporate Governance Statement
 Remuneration Report

Data balance sheet

Data strategy
 Customers and data

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

5. OTHER

5.1 Subsidiaries, associates, joint ventures and proportionately consolidated mutual real estate companies

Subsidiaries

Owned by the parent	Domicile	Group's ownership interest, %	Parent's ownership interest, %
Ankkuri-Energia Oy	Helsinki, Finland	100.00	100.00
Asunto Oy Kirkkonummen Västeruddintie 33	Kirkkonummi, Finland	100.00	100.00
Barker-Littoinen Oy	Espoo, Finland	100.00	100.00
Byggmakker Handel AS	Oppegård, Norway	100.00	100.00
Fiesta Real Estate AS	Tallinn, Estonia	100.00	100.00
Intersport Finland Oy	Helsinki, Finland	100.00	100.00
Jyväsool Oy	Jyväskylä, Finland	100.00	100.00
Kalatukku E. Eriksson Oy	Helsinki, Finland	100.00	100.00
K Auto Oy	Helsinki, Finland	100.00	100.00
Keskinäinen Kiinteistö Oy Malmin Kankirauta	Helsinki, Finland	100.00	100.00
Keskinäinen Kiinteistö Oy Voisalmentie 9 Lappeenranta	Helsinki, Finland	100.00	100.00
Kesko AB	Stockholm, Sweden	100.00	100.00
Kesko Export Oy	Helsinki, Finland	100.00	100.00
Kesko Real Estate Latvia SIA	Riga, Latvia	100.00	100.00
Kiinteistö Oy Eteläkoivulan Kauppakeskus	Pori, Finland	78.45	78.45
Kiinteistö Oy Helsingin Itäkeskus	Helsinki, Finland	100.00	100.00
Kiinteistö Oy Hiukkavaaran Kauppa	Oulu, Finland	100.00	100.00
Kiinteistö Oy Kittilän Säästökulma	Helsinki, Finland	100.00	100.00
Kiinteistö Oy Kittilän Valtatie 31-33	Helsinki, Finland	100.00	100.00
Kiinteistö Oy Lappeenrannan Oksasenkatu 4	Helsinki, Finland	100.00	100.00
Kiinteistö Oy Mustasaaren Mustikka	Helsinki, Finland	100.00	100.00
Kiinteistö Oy Nokian Kauppapaikka	Helsinki, Finland	100.00	100.00
Kiinteistö Oy Pontsonkulma	Helsinki, Finland	94.60	94.60
Kiinteistö Oy Riistaveden Keskustie 15	Helsinki, Finland	79.50	79.50

Owned by the parent	Domicile	Group's ownership interest, %	Parent's ownership interest, %
Kiinteistö Oy Savonlinnan Länsikeskus	Joensuu, Finland	100.00	100.00
Kiinteistö Oy Sarviniitynkatu 4	Kerava, Finland	100.00	100.00
Kiinteistö Oy Sunan Hallitalo	Helsinki, Finland	100	100
Kiinteistö Oy Tarkkaiikka	Oulu, Finland	100.00	100.00
Kiinteistö Oy Vasarakatu 22	Jyväskylä, Finland	100.00	100.00
Kiinteistö Oy Voisalmen Liiketalo	Helsinki, Finland	100.00	100.00
Klintcenter Ab	Mariehamn, Åland	100.00	100.00
K-Market Oy	Helsinki, Finland	100.00	100.00
Konekesko Oy	Helsinki, Finland	100.00	100.00
Koskelan Ostokeskus Oy	Oulu, Finland	58.64	29.32
Onninen Oy	Helsinki, Finland	100.00	100.00
Rake Eiendom AS	Oppegård, Norway	100.00	100.00
Rantasalmen Kauppakeskus Oy	Helsinki, Finland	100.00	100.00
Reinin Liha Oy	Helsinki, Finland	100.00	100.00
Tampereen Länsikeskus Oy	Tampere, Finland	100.00	100.00

Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

Owned by other Group companies	Domicile	Group's ownership interest, %	Parent's ownership interest, %
Arn Eiendom AS	Vefsn, Norway	100.00	
Byggarnas Partner Sverige AB	Segeltorp, Sweden	100.00	
Bygg & Interiör i Katrineholm AB	Katrineholm, Sweden	100.00	
Bygg & Interiör i Flen AB	Flen, Sweden	100.00	
Bygg & Interiör i Vingåker AB	Vingåker, Sweden	100.00	
Byggmakker CF AS	Sandefjord, Norway	100.00	
Djurbergs Järnhandel Aktiebolag	Söderköping, Sweden	100.00	
Fresks Försäljning AB	Östersund, Sweden	100.00	
Hasti-Ari AS	Oppegård, Norway	100.00	
Högsbo Trä Aktiebolag	Västra Frölunda, Sweden	100.00	
K Auto AC Oy	Helsinki, Finland	100.00	
K Auto PC Oy	Helsinki, Finland	100.00	
K Auto Leasing Oy	Helsinki, Finland	100.00	
K Auto Retail Oy	Helsinki, Finland	100.00	
Kesko Onninen International Trading Co., Ltd	Shanghai, China	100.00	
K rauta SIA	Riga, Latvia	100.00	
Kestra Kiinteistöpalvelut Oy	Helsinki, Finland	100.00	
Kiinteistö Oy Hyvinkään Onnela	Helsinki, Finland	100.00	
Kiinteistö Oy Kokkolan Kaanaanmaantie 2-4	Kokkola, Finland	64.78	
Kiinteistö Oy Lappeenrannan Rakuunaparkki	Lappeenranta, Finland	57.12	
Kiinteistö Oy Vantaan Simonsampo	Vantaa, Finland	100.00	
Kiinteistö Oy Visuveden Liiketalo	Ruovesi, Finland	100.00	
KR Fastigheter i Järfälla AB	Sollentuna, Sweden	100.00	
KR Fastigheter i Linköping AB	Sollentuna, Sweden	100.00	
KR Fastigheter i Täby AB	Sollentuna, Sweden	100.00	
K-rauta Fastigheter i Malmö AB	Sollentuna, Sweden	100.00	
K-Rauta Holding Finland Oy	Helsinki, Finland	100.00	
Kungälv's Trävaruaktiebolag	Kungälv, Sweden	100.00	
Mark & Infra i Sverige AB	Täby, Sweden	100.00	
Olarin Autokiinteistö Oy	Espoo, Finland	100.00	
Onninen AS	Skedsmo, Norway	100.00	
Onninen AS	Tallinn, Estonia	100.00	
Onninen LLP	Aktau, Kazakhstan	100.00	
Onninen SIA	Riga, Latvia	100.00	
Onninen Sp. z o.o.	Warsaw, Poland	100.00	

Owned by other Group companies	Domicile	Group's ownership interest, %	Parent's ownership interest, %
Onninen UAB	Vilnius, Lithuania	100.00	
Peltosaaren Liikekeskus Oy	Riihimäki, Finland	59.67	
Profelco Oy	Vantaa, Finland	100.00	
Rake Bergen AS	Oppegård, Norway	100.00	
Sport1 Flokkmann Mosjøen AS	Mosjøen, Norway	100.00	
Sørbø AS	Skedsmokorset, Norway	100.00	
Sörred's Byggvaruhus AB	Göteborg, Sweden	100.00	
Tau & Jørpeland Eiendom	Jørpeland, Norway	100.00	
Trøgstadveien 13 AS	Oppegård, Norway	100.00	
XL-Bygg Bergslagen AB	Frövi, Sweden	100.00	
Övik Låsteknik AB	Örnsköldsvik, Sweden	100.00	

Associates and joint ventures

Associates and joint ventures are consolidated using the equity method.

Owned by the parent	Domicile	Group's ownership interest, %	Parent's ownership interest, %
Graanin Liikekeskus Oy	Mikkeli, Finland	50.00	50.00
Kesko Senukai Lithuania UAB	Vilnius, Lithuania	50.00	50.00
Kiinteistö Oy Itäaukio	Lahti, Finland	26.20	26.20
Kiinteistö Oy Janakkalan Linnatuuli	Janakkala, Finland	29.86	29.86
Kiinteistö Oy Joensuun Kaupunginportti	Joensuu, Finland	22.77	22.77
Mercada Oy	Helsinki, Finland	33.33	33.33
Vähittäiskaupan Takaus Oy	Helsinki, Finland	42.84	42.84
Vähittäiskaupan Tilipalvelu VTP Oy	Helsinki, Finland	30.00	30.00

Owned by other Group companies	Domicile	Group's ownership interest, %	Parent's ownership interest, %
EDISON Data AS	Oslo, Norway	20.00	
Proffsenteret AS	Ringerike, Norway	34.11	
KS Holding UAB	Vilnius, Lithuania	50.01	

Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

Proportionately consolidated mutual real estate companies

Owned by the parent and others	Domicile	Group's ownership interest, %	Parent's ownership interest, %
Asunto Oy Harjutie	Espoo, Finland	46.22	46.22
Asunto Oy Kajaanin Louhikatu 2	Kajaani, Finland	42.96	42.96
Asunto Oy Naantalin Tullinkulma	Naantali, Finland	24.45	
Asunto Oy Soukan Itäinentorni	Espoo, Finland	46.60	46.60
Asunto-Oy Punkalaitumen Pankkitalo	Punkalaidun, Finland	33.82	
Itäkeskuksen Pysäköintitalo Oy	Helsinki, Finland	36.16	36.16
Kiinteistö Oy Lahden Lyhytkatu 1	Lahti, Finland	50.00	50.00
Kiinteistö Oy Lukonmäen Palvelukeskus	Tampere, Finland	34.54	
Kiinteistö Oy Taidetehtaanparkki	Porvoo, Finland	21.00	21.00
Kiinteistö Oy Ulvilan Hansa	Ulvila, Finland	42.41	42.41
Kiinteistö Oy Vantaanportin Liikekeskus	Vantaa, Finland	27.81	27.81
Lapin Tehdastalo Oy	Tampere, Finland	21.24	21.24
Munkkivuoren Ostoskeskus Oy	Helsinki, Finland	30.65	30.65
Raksilan Paikotus Oy	Oulu, Finland	33.33	33.33
Talo Oy Kalevanpuisto	Kuopio, Finland	47.60	47.60
Voisalmien Ostoskeskus Oy	Lappeenranta, Finland	50.00	

5.2 Related party transactions

The Group's related parties include its management (the Board of Directors, President and CEO and the Group Management Board) and the companies controlled by them, their family members and companies controlled by the family members, Kesko's subsidiaries, associates and joint ventures, and Kesko Pension Fund. The subsidiaries, associates and joint ventures are listed in Note 5.1.

The related party transactions disclosed consist of such transactions carried out with related parties that are not eliminated in the consolidated financial statements.

Some members of the Kesko Board are K-retailers. The Group companies sell goods and services to companies controlled by them. Goods and services have been sold to and purchased from related parties on normal market terms and conditions and at market prices.

Kesko reports Kesko Senukai Group and KS Holding Group, which are part of Kesko's building and technical trade segment, as joint ventures using the equity method.

The associated company consolidated using the equity method, Mercada Oy, owns properties which have been leased for use by the Group. Vähittäiskaupan Takaus Oy and Vähittäiskaupan Tilipalvelu Oy sell their services to Kesko's and K-retailers' retail companies. The other associates mainly comprise business property companies. Mutual real estate companies have been consolidated in the financial statements in proportion to their ownership interests.

Kesko Pension Fund is a stand-alone legal entity which manages the majority of the pension assets related to the voluntary pensions of the Group's employees in Finland. At the end of 2022 or 2021, the pension assets did not include Kesko Corporation shares. Properties owned by Pension Fund have been leased to Kesko Group.

During the financial years 2022 and 2021, Kesko Group did not pay contributions to Pension Fund.

Kesco's direction

Year 2022
 Strategy and operating environment
 Business
 Investors

Sustainability report

Sustainable Kesko
 Climate and nature
 Value chain
 Our people
 Good governance
 Sustainability reporting

Financial review

Report by the Board of Directors
 Consolidated financial statements (IFRS)
 Parent company's financial statements (FAS)
 Signatures

Corporate governance

Corporate Governance Statement
 Remuneration Report

Data balance sheet

Data strategy
 Customers and data

The following transactions were carried out with related parties:

Income statement	Associates and joint ventures		Board and management		Pension Fund	
	2022	2021	2022	2021	2022	2021
€ million						
Sales of goods	9.9	9.6	88.2	92.0		
Sales of services	5.2	5.1	1.0	1.0	0.2	0.3
Purchases of goods	-0.6	-1.9	-13.1	-11.5		
Purchases of services	-0.1	-0.1	0.0	0.0		
Other operating income	0.8	0.3	19.1	17.9		0.3
Other operating costs	-3.9	-3.6	-0.0	-0.3	-0.2	0.0
Finance income	6.0	6.3				
Finance expenses	-0.3	-0.0		-0.0		

Balance sheet	Associates and joint ventures		Board and management		Pension Fund	
	2022	2021	2022	2021	2022	2021
€ million						
Current receivables	25.8	4.9	7.2	8.2	0.0	3.8
Non-current receivables	64.7	68.1				
Current liabilities	10.1	4.7	2.3	2.5	4.8	13.8

Items related to leases	Associates and joint ventures		Board and management		Pension Fund	
	2022	2021	2022	2021	2022	2021
€ million						
Cash flow from leases	-35.9	-35.1		-1.8	-6.2	-8.3
Lease liabilities	231.9	243.0			41.7	48.5

At the balance sheet date, receivables arisen from Kesko's sales to companies controlled by the Board members were €7.2 million (€8.2 million). The receivables are collateralised by a commercial credit granted by Vähittäiskaupan Takaus Oy, a Kesko associate, with the maximum amount always limited to the maximum realisable value of the counter security from the K-retailer company and entrepreneur to Vähittäiskaupan Takaus. At the end of the financial year, the counter security was valued at €12.0 million (€16.0 million).

Non-current receivables from associates and joint ventures contain the shareholder loan granted to Mercada Oy and the financing loans granted to UAB Kesko Senukai Lithuania. Current receivables contain €3.4 million of the current portion of these loans. Other current liabilities include, for example, chain rebate payables to companies controlled by the Kesko Board members. Chain rebates are paid retrospectively based on criteria related to the amount of actual annual purchases and the quality of operations.

During the financial year 2022, Kesko Pension Fund paid in total €42.9 million in return of surplus assets to Finnish Group companies. The return of surplus assets included the property of K-Citymarket Turtola in Tampere, €40.3 million. The ownership of the property was transferred to Kesko Corporation. During the financial year 2021 Kesko Pension Fund paid in total €38.6 million in return of surplus assets to Finnish Group companies.

The Group joint ventures UAB Kesko Senukai Lithuania and UAB KS Holding decided to distribute in total €33.0 million as dividends to Kesko Group companies in the 2022 financial year.

Management's employee benefits

The top management comprises the Board of Directors and the Group Management Board. The compensation paid to them for their employee services consists of the following items:

Monetary salaries, fees, fringe benefits and share-based compensation €1,000

		2022	2021
Mikko Helander	President and CEO	4,866.4	4,381.8
Group Management Board	other members	9,801.4	8,714.4
Esa Kiiskinen	Board Chair	117.0	119.9
Jannica Fagerholm	Board member	75.6	78.4
Peter Fagerhäls	Board Deputy Chair	71.4	74.9
Piia Karhu	Board member	57.1	59.5
Jussi Perälä	Board member (starting 12 April 2021)	54.1	54.1
Toni Pokela	Board member	54.1	56.1
Timo Ritakallio	Board member (starting 12 April 2021)	58.9	57.7
Matti Kyytönen	Board member (until 12 April 2021)	-	4.5
Matti Naumanen	Board member (until 12 April 2021)	-	2.0
Total		15,156.0	13,603.3



Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

Approximately 30% of the annual fees for Board members was paid in shares in the Company and the remaining fee amount was paid in cash. The members of the Board of Directors were granted 4,918 Kesko Corporation B shares in 2022.

Retirement benefits

The statutory pension provision for the President and CEO and other members of the Group Management Board is provided through a pension insurance company. Three Group Management Board members are provided with a supplementary pension based on a defined benefit plan in line with the rules of Kesko Pension Fund and personal service contracts. Four Group Management Board members are provided with a defined contribution supplementary pension. President and CEO Mikko Helander's old-age pension based on a defined benefit plan accrues until 30 June 2023. The amount of the defined benefit based old-age pension is 60% of the pensionable earnings for the final 10 years in accordance with the Employees' Pensions Act (TyEL). The President and CEO's supplementary pension will be based on a defined contribution plan as of 1 July 2023. The cost of the defined benefit supplementary pension for the period, calculated on an accrual basis, was €1.3 million (€1.2 million) and the related pension asset in the balance sheet was €0.9 million (€3.0 million). The pension cost of the President and CEO's statutory pension provision was €0.3 million (€0.3 million).

Share awards

During the 2022 reporting period, members of the Group Management Board were granted 371,397 shares based on the PSP 2020–2023 plan, while the maximum number of shares to be granted was 421,150. The number of shares represents gross earnings, from which withholding tax is deducted. During the 2021 reporting period, members of the Group Management Board were granted 319,622 shares based on the PSP 2019–2022 plan. The number of shares represents gross earnings, from which withholding tax is deducted.

Termination benefits

If the service contract of the President and CEO or some other Group Management Board member is terminated by the Company, he/she is entitled to a monetary salary and fringe benefits for the period of notice and a separate non-recurring termination compensation determined on the basis of the executive's monetary salary and fringe benefits for the month of notice. The termination compensation is not part of the executive's salary and it is not included in the determination of the salary for the period of notice, termination compensation or, in case of retirement, pensionable salary. If an executive resigns, he/she is only entitled to a salary for the

period of notice and fringe benefits. When a service relationship terminates due to retirement, the executive is paid a pension based on his/her service contract without other compensations.

Shareholdings

At 31 December 2022, the President and CEO held 5,000 Kesko Corporation A shares and 385,786 Kesko Corporation B shares, which represented 0.10% of the total number of shares and 0.03% of votes carried by all shares of the Company. At 31 December 2022, the Group Management Board, including the President and CEO, held 7,824 Kesko Corporation A shares and 993,933 Kesko Corporation B shares, which represented 0.25% of the total number of shares and 0.07% of votes carried by all shares of the Company.

5.3 Share-based compensation

Accounting policies

The costs relating to share-based payments are recorded in the income statement and the corresponding liability for share-based payments settled in cash is recognised in the balance sheet. The liability in the balance sheet is measured at fair value at each balance sheet date. For equity-settled share-based payment transactions, an increase corresponding to the expensed amount is recorded in equity.

The Company's Board of Directors has granted a share-based compensation plan to management under which an award consisting of B series shares and an amount in cash is paid upon fulfilling the plan's terms. The fair value of the award paid in shares is the value of the share at the grant date and it is recognised as an expense on a straight-line basis over the vesting and commitment period of the plan. The expensed amount is based on the Group's estimate of the amount of award payable in shares at the end of the vesting period. The effects of non-market conditions are not included in the fair value of the awards. Instead, they are accounted for in the assumptions of the number of shares expected to vest at the end of the vesting period. A cash component is paid to cover the taxes and tax-like charges incurred under the award. The cash component is recognised as an expense during the vesting period. Changes in estimates are recorded in the income statement.

As of 1.1.2018 cash-settled share-based payments for which the employer shall deduct, on behalf of the employee, from the share award such number of shares which covers taxes

Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

and tax-like charges paid in cash, shall be classified in their entirety as equity-settled share-based payments.

Share-based commitment and incentive scheme

The purpose of the share-based compensation schemes is to promote Kesko's business and increase the Company's value by aligning the objectives of the shareholders and executives. The schemes also aim to commit the grantees to Kesko Group and give them the opportunity to receive Company shares upon fulfilling the objectives set in the share-based compensation plan.

The impact of the share-based compensation plans on the Group's profit for 2022 was €-10.6 million (€-9.6 million).

As at 31 December 2022, the amount to be recognised as expense for the financial years 2023–2025 is estimated at a total of €11.2 million. The actual amount may differ from the estimate.

The performance Share Plan (PSP)

PSP plan is a share-award plan that consists of individual annually commencing share plans, each with a two-year performance period and a two-year commitment period following the payment of the potential share award. Kesko's Board decides annually whether to initiate a new plan. During the commitment period, the shares cannot be pledged or transferred, but the other rights attached to the shares remain in force. If a person's employment or service relationship terminates prior to the expiry of a commitment period, the person must, as a rule, return the shares under transfer restriction to Kesko or its designate for no consideration. The number of shares granted based on the share-based compensation plan represents gross earnings, from which the applicable withholding tax is deducted and the remaining net amount is paid to the participants in shares. Kesko Group's tax free sales (%), Kesko Group's comparable return on capital employed (ROCE,%) and the absolute total shareholder return (TSR, %) of a Kesko B share are the performance criteria for the PSPs initiated during 2019–2021. In addition, the target measuring Kesko's sustainability, is included as the performance criteria for the PSP plan initiated in 2022.

Assumptions for share award calculations	PSP 2022–2023	PSP 2021–2022	PSP 2020–2021	PSP 2019–2020
Grant dates	2.2.2022	2.2.2021	4.2.2020	20.3.2019
Grant date fair value of share award, €	27.71	21.01	14.85	13.11
Share price at grant date, €	28.77	21.76	15.48	13.70
Shares transferred in	2024	2023	2022	2021
Number of share awards granted, maximum, pcs*	500,285	646,970	842,850	1,220,600
Changes in the number of shares granted, pcs	-20,550	-87,500	-116,200	-129,600
Actual amount of share award, pcs*			655,729	726,168
Number of plan participants at end of financial year	59	52	46	103
Share price at balance sheet date, €	20.62	29.34	21.04	15.77
Assumed fulfilment of performance criteria, %	69.0	84.5	90.0	71.6
Estimated number of share awards returned prior to the end of commitment period, %	2.5	2.5	2.5	2.5

*Gross number of shares from which the applicable withholding tax is deducted and the remaining net amount is paid in shares.

The performance-based share award plan Key Personnel Share Plan (KPSP) and Restricted Share Pool (RSP)

KPSP plan consists of individual annually commencing share plans, each with a one-year performance period and a two-year commitment period. Kesko's Board decides annually whether to initiate a new plan. The number of shares granted based on the share-based compensation plan represents gross earnings, from which the applicable withholding tax is deducted and the remaining net amount is paid to the participants in shares. The performance criteria for the KPSP comprise indicators related to Kesko's profitability and the profitability, growth and capital efficiency of the participant's area of responsibility, and Kesko's share performance.

RSP is a secondary share plan for special situations, to be decided upon separately. The plan consists of annually commencing individual share plans that each have a three-year commitment period, after which the potentially promised share awards for an individual plan will be paid to the participants, provided that their employment or service relationship with Kesko Group continues until the payment of the awards. The number of shares granted based on the share-based compensation plan represents gross earnings, from which the applicable withholding tax is deducted and the remaining net amount is paid to the participants in shares.

Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

Assumptions for share award calculations	KPSP and RSP 2022	KPSP and RSP 2021	KPSP and RSP 2020	RSP 2019–2020
Grant dates	2.2.2022	2.2.2021	4.2.2020	20.3.2019
Grant date fair value of share award, €	27.71	21.01	14.85	13.11
Share price at grant date, €	28.77	21.76	15.48	13.70
Shares transferred in	2025	2024	2023	2022
Number of share awards granted, maximum, pcs*	215,155	256,769	291,700	34,800
Changes in the number of shares granted, pcs	-13,365	-14,936	-50,966	-6,000
Actual amount of share award, pcs*		192,950	209,320	28,800
Number of plan participants at end of financial year	150	135	85	13
Share price at balance sheet date, €	20.62	29.34	21.04	15.77
Assumed fulfilment of performance criteria, %	55.0	89.3	82.0	71.6
Estimated number of share awards returned prior to the end of commitment period, %	2.5	2.5	2.5	2.5

*Gross number of shares from which the applicable withholding tax is deducted and the remaining net amount is paid in shares.

5.4 Legal disputes and possible legal proceedings

Group companies act as plaintiffs, defendants or parties to certain legal proceedings, disputes or investigations related to the Group's business operations. Although according to Kesko's management's estimate, the outcome of pending disputes and legal and authority proceedings is unlikely to have any material impact on the Group's financial position, the outcome of disputes and legal and authority proceedings is difficult to predict.

Investigation by the Finnish Competition and Consumer Authority regarding Onninen Oy – The Finnish Competition and Consumer Authority has been investigating Kesko Group company Onninen's suspected violation of competition law for almost 10 years, and finally decided on 8 September 2022 to take the matter to the Market Court. The investigation has concerned a wide range of companies operating in the HPAC infra plastic pipe product market in Finland. The FCCA proposes a penalty payment of €16 million for Onninen for the alleged infringement. The suspected violation concerns almost in its entirety a period of time before Kesko acquired the capital stock of Onninen from Onvest Oy on 1 June 2016. Consequences resulting to Onninen from the investigation were addressed in the acquisition terms and conditions. Onninen denies the FCCA claims of suspected violation of competition law as unfounded. Kesko is not suspected of participation in the alleged infringement.

Legal proceedings concerning UAB Kesko Senukai Lithuania – Kesko has disclosed, for example in its financial statements for 2021, that it was party to two legal proceedings concerning the shareholder agreement of Kesko's joint venture UAB Kesko Senukai Lithuania and the disagreements concerning the management and development of the company and its subsidiary. The other parties to these legal proceedings have included, for example, the minority shareholders of UAB Kesko Senukai Lithuania. Both legal proceedings have ended, and final judgements have been given. The minority shareholders have brought a claim to the District Court of Helsinki to annul and reverse the arbitral award given in one of the legal proceedings. Minority shareholders have also initiated a new arbitration proceeding against Kesko regarding the company's shareholder agreement.

5.5 Events after the balance sheet date

Kesko announced on 30 January 2023 that it would acquire Elektroskandia Norge AS, a company operating in technical wholesale in Norway, from Rexel Group. The acquisition will strengthen Onninen's position in technical trade in Norway. Elektroskandia Norge AS's net sales in 2022 totalled some €250 million and the company has 270 employees, 13 sales points, and a highly automated distribution centre. The completion of the acquisition is subject to the approval of the local competition authority.

Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

PARENT COMPANY'S FINANCIAL STATEMENTS (FAS)

Parent company's income statement

€	1 Jan.–31 Dec. 2022	1 Jan.–31 Dec. 2021
Net sales	6,620,483,911.52	6,365,811,744.96
Other operating income	896,343,273.82	834,772,868.35
Materials and services	-5,922,332,251.39	-5,662,809,364.87
Change in inventory	57,389,050.87	11,416,497.67
Employee benefit expenses	-348,288,605.22	-338,417,338.48
Depreciation, amortisation and impairment	-102,891,749.91	-101,597,266.27
Other operating expenses	-741,397,846.78	-730,244,803.36
Operating profit	459,305,782.91	378,932,338.00
Finance income and costs	63,839,871.87	47,870,421.15
Profit before appropriations and taxes	523,145,654.78	426,802,759.15
Appropriations		
Change in depreciation reserve	-28,327,302.66	-13,693,328.90
Group contribution	-3,441,910.30	30,475,864.55
Profit before taxes	491,376,441.82	443,585,294.80
Income taxes	-82,450,821.94	-88,935,242.55
Profit for the financial year	408,925,619.88	354,650,052.25

Kesco's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

Parent company's balance sheet

€	31 Dec. 2022	31 Dec. 2021
ASSETS		
NON-CURRENT ASSETS		
INTANGIBLE ASSETS		
Intangible rights	5,467,058.98	4,062,642.96
Other intangible assets	196,023,659.20	172,161,408.51
Prepayments	8,843,638.88	12,583,008.77
	210,334,357.06	188,807,060.24
PROPERTY, PLANT AND EQUIPMENT		
Land and waters		
Owned	247,306,198.38	224,327,993.92
Leasehold interests and connection fees	6,656,847.26	1,201,988.31
Buildings		
Owned	556,902,410.32	468,798,386.05
Machinery and equipment	97,574,724.25	88,970,519.00
Other tangible assets	6,489,657.89	5,612,838.97
Prepayments and construction in progress	87,473,806.60	45,681,450.60
	1,002,403,644.70	834,593,176.85
INVESTMENTS		
Investments in subsidiaries	1,080,275,454.12	1,052,815,045.52
Investments in associates	113,989,719.85	111,704,919.85
Other investments	23,741,379.16	15,219,812.62
	1,218,006,553.13	1,179,739,777.99
CURRENT ASSETS		
INVENTORIES		
Finished products/goods	325,389,112.08	268,000,061.21
	325,389,112.08	268,000,061.21

€	31 Dec. 2022	31 Dec. 2021
RECEIVABLES		
Long-term		
Receivables from subsidiaries	80,431,580.19	93,855,424.19
Receivables from associates	64,758,166.16	68,130,199.58
Loan receivables	198,289.59	195,005.00
Other receivables	10,120,166.55	9,142,666.59
	155,508,202.49	171,323,295.36
Short-term		
Trade receivables	408,603,965.96	401,881,076.54
Receivables from subsidiaries	458,263,141.09	410,990,047.58
Receivables from associates	25,277,501.01	4,485,666.41
Loan receivables	415,425.56	160,166.01
Other receivables	7,034,007.06	15,276,301.13
Prepayments and accrued income	122,462,451.29	87,950,046.12
	1,022,056,491.97	920,743,303.79
OTHER FINANCIAL ASSETS	35,826,114.02	74,791,120.38
CASH AND CASH EQUIVALENTS	229,888,894.55	269,250,914.39
TOTAL ASSETS	4,199,413,370.00	3,907,248,710.21



Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

€	31 Dec. 2022	31 Dec. 2021
EQUITY AND LIABILITIES		
CAPITAL AND RESERVES		
Share capital	197,282,584.00	197,282,584.00
Share premium	197,498,010.90	197,498,010.90
Reserve of invested non-restricted equity	22,753,307.40	22,753,307.40
Other reserves	243,415,795.55	243,415,795.55
Retained earnings	823,451,129.66	881,380,981.71
Profit for the financial year	408,925,619.88	354,650,052.25
	1,893,326,447.39	1,896,980,731.81
APPROPRIATIONS		
Depreciation reserve	183,109,980.14	154,204,262.19
PROVISIONS		
Provisions	2,238,581.83	1,993,887.54
LIABILITIES		
Non-current		
Loans from financial institutes	200,000,000.00	150,000,000.00
Pension loans	44,343,000.00	56,337,000.00
Other creditors	10,372,880.37	8,995,992.00
	254,715,880.37	215,332,992.00
Current		
Pension loans	11,994,000.00	11,994,000.00
Advances received	26,638,337.94	20,241,848.68
Trade payables	745,126,341.50	706,659,113.18
Payables to subsidiaries	516,685,528.79	436,405,049.89
Payables to associates	5,621,438.75	4,656,873.54
Other payables	328,588,060.01	219,821,267.87
Accruals and deferred income	231,368,773.28	238,958,683.51
	1,866,022,480.27	1,638,736,836.67
TOTAL LIABILITIES	4,199,413,370.00	3,907,248,710.21

Kesko's direction

Year 2022
Strategy and operating environment
Business
Investors

Sustainability report

Sustainable Kesko
Climate and nature
Value chain
Our people
Good governance
Sustainability reporting

Financial review

Report by the Board of Directors
Consolidated financial statements (IFRS)
Parent company's financial statements (FAS)
Signatures

Corporate governance

Corporate Governance Statement
Remuneration Report

Data balance sheet

Data strategy
Customers and data

Parent company's cash flow statement

€	1 Jan.–31 Dec. 2022	1 Jan.–31 Dec. 2021
Cash flows from operating activities		
Profit before appropriations	523,145,654.78	426,802,759.15
Adjustments		
Depreciation according to plan	102,891,749.91	101,597,266.27
Finance income and costs	-63,839,871.87	-47,870,421.15
Other adjustments	-51,392,533.62	20,225,978.26
	510,804,999.20	500,755,582.53
Change in working capital		
Current non-interest-bearing receivables, increase (-)/decrease (+)	-38,448,516.52	-32,048,396.12
Inventories increase (-)/decrease (+)	-57,389,050.87	-11,416,497.67
Current non-interest-bearing liabilities, increase (+)/decrease (-)	56,750,795.21	60,407,058.59
	-39,086,772.18	16,942,164.80
Interests paid and other finance costs	-14,410,293.32	-17,037,141.16
Interests received	16,608,267.52	14,340,978.85
Dividends received	66,587,990.30	48,186,249.20
Income tax paid	-110,101,405.44	-86,764,319.78
	-41,315,440.94	-41,274,232.89
Net cash generated from operating activities	430,402,786.08	476,423,514.44
Cash flows from investing activities		
Purchases of property, plant, equipment and intangible assets	-268,739,614.55	-154,426,379.56
Acquisitions of subsidiaries	-27,133,141.86	-
Sales of subsidiaries, net of cash	5,987,807.94	2,568,130.88
Acquisitions of associates	-	-462,592.00
Investments in other investments	-1,000.00	-
Proceeds from other investments	363,780.00	147,500.00
Proceeds from disposal of property, plant, equipment and intangible assets	135,466.99	1,475,461.41
Long-term receivables, increase (-)/decrease (+)	11,569,386.96	30,219,565.19
Other financial assets, increase (-)/decrease (+)	38,945,717.30	-64,996,112.70
Net cash used in investing activities	-238,871,597.22	-185,474,426.78

€	1 Jan.–31 Dec. 2022	1 Jan.–31 Dec. 2021
Cash flows from financing activities		
Interest-bearing liabilities, increase (+)/decrease (-)	226,769,185.97	-48,344,652.02
Short-term interest-bearing receivables, increase (-)/decrease (+)	-44,199,882.78	53,691,870.93
Dividends paid	-406,670,233.05	-297,833,916.52
Group contributions received and paid	-3,441,910.30	30,475,864.55
Other items	-3,394,705.32	-619,380.19
Net cash used in financing activities	-230,937,545.48	-262,630,213.25
Change in cash and cash equivalents	-39,406,356.62	28,318,874.41
Cash and cash equivalents as at 1 Jan.	269,250,914.39	240,976,376.76
Impairment of financial assets at fair value through profit or loss	44,336.78	-44,336.78
Cash and cash equivalents as at 31 Dec.	229,888,894.55	269,250,914.39

Kesko's direction

Year 2022
 Strategy and operating environment
 Business
 Investors

Sustainability report

Sustainable Kesko
 Climate and nature
 Value chain
 Our people
 Good governance
 Sustainability reporting

Financial review

Report by the Board of Directors
 Consolidated financial statements (IFRS)
 Parent company's financial statements (FAS)
 Signatures

Corporate governance

Corporate Governance Statement
 Remuneration Report

Data balance sheet

Data strategy
 Customers and data

Notes to the parent company's financial statements

Note 1. Principles used for preparing the financial statements

Kesko Corporation's financial statements have been prepared in compliance with the Finnish Accounting Standards (FAS).

Non-current assets

Intangible assets

Intangible assets are stated in the balance sheet at cost less depreciation according to plan and possible amortisations.

Depreciation plan

Other capitalised expenditure	5–10 years
IT software and licences	3–5 years

Property, plant and equipment

Property, plant and equipment are stated in the balance sheet at cost less depreciation according to plan and possible amortisations.

Depreciation plan

Depreciation according to plan is calculated on a straight line basis so as to write off the cost of property, plant and equipment over their estimated useful lives.

The most common estimated useful lives are:

Buildings	10–33 years
Fixtures and fittings	8 years
Machinery and equipment	25% reducing balance method
Warehouse automation equipment	10 years
Transportation fleet	5 years
IT equipment	3–8 years
Other tangible assets	5–14 years

Leasehold interests are depreciated during their likely lease period. Land and connection fees have not been depreciated. The total of depreciation according to plan and the change in depreciation reserve comply with the Finnish Business Tax Act. The change in depreciation reserve has been treated as appropriations.

Valuation of inventories

Inventories are stated, using the moving-average cost method, at lower of direct purchase cost, replacement cost and probable selling price.

Valuation of financial assets

Marketable securities have been valued at the lower of cost and net realisable value.

Foreign currency items

Foreign currency transactions have been recorded in euros using the rate of exchange at the date of transaction. Foreign currency receivables and payables have been translated into euros using the rate of exchange at the balance sheet date. If a receivable or a payable is tied to a fixed rate of exchange, it has been used for translation. Exchange rate differences have been recognised in profit or loss.

Derivative contracts

Interest rate derivatives

Interest rate derivatives are used to modify the durations of borrowings. The target duration is three years and it is allowed to vary between one and a half and four years. Cash flows arising from interest rate derivatives are recognised during the financial year as interest income or expenses, according to the maturity date. In the financial statements, outstanding interest rate forward contracts, interest rate future contracts, interest rate option contracts and interest rate swap contracts are stated at fair value, but unrealised revaluation is not stated as income. Any valuation losses are included in interest expenses.

Foreign currency derivatives

Foreign currency derivatives are used for hedging against translation and transaction risks. Foreign currency derivatives are used for hedging against commercial foreign exchange risk. Foreign exchange forward contracts are valued using the forward exchange rate of the balance sheet date. The exchange differences arising from outstanding derivative contracts

Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

are reported in financial items and adjustment items of sales and purchases. If a derivative has been used for hedging a foreign-currency-denominated asset, the change in value has been recognised against that of the asset item. The premiums of option contracts are included in the balance sheet accruals until they expire, or if a value change at the balance sheet date so requires, recognition in profit or loss.

Commodity derivatives

Ankkuri-Energia Oy, a Kesko Corporation subsidiary, uses electricity derivatives to balance the energy costs of the Group and its retailers. Kesko Corporation is an external counterparty in electricity derivatives with a bank, and enters into corresponding internal hedge with Ankkuri-Energia Oy. At no stage does Kesko Corporation have derivative positions, and thus there are no effects on profit or loss. The electricity price risk is reviewed on a 5-year time span. With respect to derivatives hedging the price of electricity supplied during the financial year, change in fair value is recognised at Kesko under finance income and cost. Unrealised gains and losses on contracts hedging future purchases are not recognised in profit or loss.

Pension plans

Personnel's statutory pension provision is organised through pension insurance companies and the voluntary supplementary pension provision is mainly organised through Kesko Pension Fund. Pension costs are recognised as expense in the income statement.

Provisions

Provisions stated in the balance sheet include items committed to under agreements or otherwise but not yet realised. Changes in provisions are included in the income statement. Rent liabilities for vacant rented premises no longer used for the Group's business operations, as well as losses resulting from renting the premises to third parties, are included in provisions.

Income tax

Income tax includes the income tax payments for the period calculated based on the profit for the period, and taxes payable for prior periods, or tax refunds. Deferred taxes are not included in the parent company's income statement and balance sheet.

Notes to the income statement

Note 2. Net sales by division

€ million	2022	2021
Grocery trade	5,493.9	5,288.4
Building and home improvement trade	1,126.6	1,077.4
Others	0.0	0.0
Total	6,620.5	6,365.8

Note 3. Material and services

€ million	2022	2021
Material and services	-5,811.6	-5,559.5
Change in inventory	57.4	11.4
External services	-110.7	-103.3
Total	-5,864.9	-5,651.4

Note 4. Other operating income

€ million	2022	2021
Gains on sales of real estate and shares	0.0	0.4
Rent income	90.9	90.1
Fees for services	576.7	561.3
Profits from mergers	28.4	0.1
Others	200.3	182.8
Total	896.3	834.8

Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

Note 5. Employee benefit expenses

€ million	2022	2021
Salaries and fees	-322.4	-312.6
Social security costs		
Pension costs	-13.8	-14.8
Other social security costs	-12.1	-11.1
Total	-348.3	-338.4

The 2022 pension costs include a €40.3 million (€36.5 million) return of surplus assets by Kesko Pension Fund.

The average number of personnel at Kesko Corporation was 7,308 (7,262) people.

Salaries and fees to the management

€ million	2022	2021
Managing Director	4.9	4.4
Members of the Board of Directors	0.5	0.5
Total	5.4	4.9

An analysis of the management's salaries and fees is included in the notes to the consolidated financial statements.

Note 6. Depreciation, amortisation and impairment

€ million	2022	2021
Depreciation according to plan	-102.2	-100.3
Impairment, non-current assets	-0.7	-1.3
Total	-102.9	-101.6

Note 7. Other operating expenses

€ million	2022	2021
Rent expenses	-327.9	-323.5
Marketing expenses	-152.0	-154.3
Maintenance of real estate and store sites	-105.6	-92.0
Losses on disposals of non-current assets	0.0	-0.1
ICT expenses	-87.7	-72.4
Losses from mergers	-6.8	-32.9
Other operating expenses	-61.5	-55.0
Total	-741.4	-730.2

Auditors' fees

€ million	2022	2021
Audit	0.4	0.4
Tax consultation	0.0	0.0
Other services	0.1	0.2
Total	0.5	0.6

Kesco's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

Note 8. Finance income and costs

€ million	2022	2021
Income from long-term investments		
Dividend income from subsidiaries	39.5	47.0
Dividend income from associates	26.9	-
Dividend income from others	0.1	1.2
Gains on disposal of shares	0.0	-
Gains on sales of investments	0.0	1.5
Income from long-term investments, total	66.6	49.7
Other interest and finance income		
From subsidiaries	8.9	6.6
From others	22.9	11.3
Interest and finance income, total	31.8	17.9
Impairment of investments held as non-current assets		
Impairment of shares	0.3	0.1
Changes in fair value	0.0	0.0
Impairment and changes in fair value of investments held as non-current assets, total	0.3	0.1
Interest and other finance costs		
To subsidiaries	-11.4	-10.0
To others	-23.5	-9.8
Interest and finance costs, total	-34.9	-19.8
Total	63.8	47.9

Note 9. Appropriations

€ million	2022	2021
Difference between depreciation according to plan and depreciation in taxation	-28.3	-13.7
Group contributions received	36.9	43.7
Group contributions paid	-40.4	-13.2
Total	-31.8	16.8

As of the 2020 financial year, an increased 50% depreciation on machinery and equipment and similar fixed assets acquired has been made in compliance with the Finnish Business Tax Act.

Note 10. Changes in provisions

€ million	2022	2021
Other changes	0.2	-0.4
Total	0.2	-0.4

Note 11. Income taxes

€ million	2022	2021
Income taxes on group contributions	0.7	-6.1
Income taxes on ordinary activities	-82.5	-82.0
Taxes for prior years	-0.6	-0.8
Total	-82.5	-88.9

Note 12. Deferred taxes

Deferred tax assets and liabilities have not been recorded on the balance sheet. The deferred tax liability on accumulated appropriations is €36.6 million. The amount of other deferred tax liabilities or assets is not material.

Kesko's direction

Year 2022
Strategy and operating environment
Business
Investors

Sustainability report

Sustainable Kesko
Climate and nature
Value chain
Our people
Good governance
Sustainability reporting

Financial review

Report by the Board of Directors
Consolidated financial statements (IFRS)
Parent company's financial statements (FAS)
Signatures

Corporate governance

Corporate Governance Statement
Remuneration Report

Data balance sheet

Data strategy
Customers and data

Notes to the balance sheet

Note 13. Intangible assets

€ million	2022	2021
Intangible rights		
Acquisition cost as at 1 Jan.	16.3	15.4
Increases	1.1	2.4
Decreases	-2.8	-1.5
Transfers between items	1.9	-
Acquisition cost as at 31 Dec.	16.5	16.3
Accumulated depreciation as at 1 Jan.	-12.3	-10.8
Accumulated depreciation on decreases and transfers	2.8	1.4
Depreciation and amortisations for the financial year	-1.6	-2.9
Accumulated depreciation as at 31 Dec.	-11.1	-12.3
Book value as at 31 Dec.	5.5	4.1
Other intangible assets		
Acquisition cost as at 1 Jan.	369.9	342.8
Increases	48.9	30.0
Decreases	-31.1	-18.8
Transfers between items	17.5	15.9
Acquisition cost as at 31 Dec.	405.2	369.9
Accumulated depreciation as at 1 Jan.	-197.7	-171.9
Accumulated depreciation on decreases and transfers	31.1	18.2
Depreciation and amortisations for the financial year	-42.6	-44.1
Accumulated depreciation as at 31 Dec.	-209.2	-197.7
Book value as at 31 Dec.	196.0	172.2
Prepayments		
Acquisition cost as at 1 Jan.	12.6	11.9
Increases	7.0	12.1
Decreases	-0.1	-0.3
Transfers between items	-10.7	-11.1
Acquisition cost as at 31 Dec.	8.8	12.6
Book value as at 31 Dec.	8.8	12.6

Note 14. Property, plant and equipment

€ million	2022	2021
Land and waters, owned		
Acquisition cost as at 1 Jan.	224.3	208.8
Increases	20.1	11.0
Transferred in mergers	2.4	3.9
Decreases	-	-0.1
Transfers between items	0.5	0.8
Acquisition cost as at 31 Dec.	247.3	224.3
Book value as at 31 Dec.	247.3	224.3
Land and waters, leasehold interests		
Acquisition cost as at 1 Jan.	1.6	2.3
Increases	5.5	-
Decreases	-	-0.0
Transfers between items	0.0	-0.6
Acquisition cost as at 31 Dec.	7.1	1.6
Accumulated depreciation as at 1 Jan.	-0.4	-0.1
Depreciation for the financial year	0.0	-0.3
Accumulated depreciation as at 31 Dec.	-0.5	-0.4
Book value as at 31 Dec.	6.7	1.2
Buildings		
Acquisition cost as at 1 Jan.	821.1	757.6
Increases	88.2	30.2
Transferred in mergers	13.9	35.0
Decreases	-0.4	-2.5
Transfers between items	19.7	0.7
Acquisition cost as at 31 Dec.	942.5	821.1
Accumulated depreciation as at 1 Jan.	-352.3	-318.5
Transferred in mergers	-3.3	-10.2
Accumulated depreciation on decreases and transfers	0.0	1.7
Depreciation for the financial year	-30.1	-25.3
Accumulated depreciation as at 31 Dec.	-385.6	-352.3
Book value as at 31 Dec.	556.9	468.8

Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

€ million	2022	2021
Machinery and equipment		
Acquisition cost as at 1 Jan.	295.1	299.8
Increases	32.0	25.6
Transferred in mergers	0.0	0.2
Decreases	-19.6	-32.5
Transfers between items	3.6	2.0
Acquisition cost as at 31 Dec.	311.1	295.1
Accumulated depreciation as at 1 Jan.	-206.1	-211.3
Transferred in mergers	0.0	-0.2
Accumulated depreciation on decreases and transfers	19.2	31.8
Depreciation for the financial year	-26.6	-26.4
Accumulated depreciation as at 31 Dec.	-213.5	-206.1
Book value as at 31 Dec.	97.6	89.0
Other tangible assets		
Acquisition cost as at 1 Jan.	21.2	20.5
Increases	1.2	0.6
Transferred in mergers	-	0.1
Decreases	-	-0.0
Transfers between items	1.0	0.0
Acquisition cost as at 31 Dec.	23.3	21.2
Accumulated depreciation as at 1 Jan.	-15.6	-14.3
Transferred in mergers	-	-0.1
Accumulated depreciation on decreases and transfers	-	0.1
Depreciation for the financial year	-1.2	-1.3
Accumulated depreciation as at 31 Dec.	-16.8	-15.6
Book value as at 31 Dec.	6.5	5.6
Prepayments and construction in progress		
Acquisition cost as at 1 Jan.	45.7	10.5
Increases	76.4	41.3
Transferred in mergers	-	2.0
Decreases	-1.0	-0.5
Transfers between items	-33.6	-7.6
Acquisition cost as at 31 Dec.	87.5	45.7
Book value as at 31 Dec.	87.5	45.7

Note 15. Investments

€ million	2022	2021
Investments in subsidiaries		
Acquisition cost as at 1 Jan.	1,080.5	1,177.9
Increases	42.5	7.5
Decreases	-29.1	-104.9
Acquisition cost as at 31 Dec.	1,093.9	1,080.5
Impairment as at 1 Jan.	-27.7	-90.7
Accumulated impairments on decreases	14.1	63.1
Impairment as at 31 Dec.	-13.6	-27.7
Book value as at 31 Dec.	1,080.3	1,052.8
Investments in associates		
Acquisition cost as at 1 Jan.	111.7	111.0
Increases	2.3	0.5
Transfers between items	-	0.2
Book value as at 31 Dec.	114.0	111.7
Other investments		
Acquisition cost as at 1 Jan.	15.2	18.6
Increases	8.5	0.1
Transferred in mergers	-	0.1
Decreases	-0.0	-3.3
Transfers between items	0.0	-0.2
Acquisition cost as at 31 Dec.	23.7	15.2
Book value as at 31 Dec.	23.7	15.2

An analysis of Kesko Corporation's ownership interests in other companies as at 31 December 2022 is presented in the notes to the consolidated financial statements.

Kesco's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

Note 16. Receivables

Receivables from subsidiaries

€ million	2022	2021
Long-term receivables		
Loan receivables	80.4	93.9
Long-term receivables, total	80.4	93.9
Short-term receivables		
Trade receivables	9.9	9.0
Loan receivables	418.9	377.3
Prepayments and accrued income	29.5	24.7
Short-term receivables, total	458.3	411.0
Total	538.7	504.8

Receivables from associates and joint ventures

€ million	2022	2021
Long-term receivables		
Loan receivables	64.7	68.1
Other receivables	0.0	0.0
Long-term receivables, total	64.8	68.1
Short-term receivables		
Accrued income	21.7	1.0
Other receivables	3.6	3.5
Short-term receivables, total	25.3	4.5
Total	90.0	72.6

Kesco Corporation has advanced a long-term loan to its associated company, Mercada Oy, in the amount of €56.0 million and to its joint venture, UAB Kesko Senukai, in the amount of €7.2 million.

Prepayments and accrued income

€ million	2022	2021
Taxes	20.9	0.0
Fees for services	6.0	9.6
Employee benefit expenses	7.6	7.6
Purchases	34.1	33.8
Others	53.8	37.0
Total	122.5	88.0

Note 17. Shareholders' equity

€ million	Share capital	Share premium	Contingency fund	Reserve of invested non-restricted equity	Retained earnings	Total equity
Balance as at 1 January 2021	197.3	197.5	243.4	22.8	1,170.1	1,831.1
Dividends					-297.8	-297.8
Treasury shares					9.1	9.1
Transfer to donations					0.0	0.0
Profit for the year					354.7	354.7
Balance as at 31 December 2021	197.3	197.5	243.4	22.8	1,236.0	1,897.0
Dividends					-421.3	-421.3
Treasury shares					8.7	8.7
Profit for the year					408.9	408.9
Balance as at 31 December 2022	197.3	197.5	243.4	22.8	1,232.4	1,893.3

In accordance with a new accounting policy, donations are recorded in the income statement as expenses as of 2021.

Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

Restricted equity	2022	2021
Share capital	197.3	197.3
Share premium	197.5	197.5
Total	394.8	394.8

Non-restricted equity	2022	2021
Contingency fund	243.4	243.4
Reserve of invested non-restricted equity	22.8	22.8
Retained earnings	1,232.4	1,236.0
Total	1,498.5	1,502.2

Calculation of distributable profits	2022	2021
Other reserves	266.2	266.2
Retained earnings	823.5	881.4
Profit for the year	408.9	354.7
Total	1,498.5	1,502.2

On 31 December 2022, Kesko's distributable assets totalled €1,498,545,852.49.

Breakdown of parent company shares	Pcs
A shares	126,948,028
B shares	273,130,980
Total	400,079,008

Votes attached to shares	Number of votes
A share	10
B share	1

Board's authorisations to acquire and issue own shares

Authorised by the General Meeting, the Board acquired a total of 500,000 of the Company's own B shares during the 2018 financial year. The Board also acquired a total of 1,200,000 of the Company's own B shares during the financial years 2011 and 2014. The shares are held by the Company as treasury shares and the Board is entitled to transfer them. The acquisition cost of the B shares held by the Company and acquired during the 2018 financial year was €24.4 million, and the acquisition cost of shares acquired during the 2011 and 2014 financial years was €23.5 million. These costs have been deducted from retained earnings

in equity. The Board has an authorisation, granted by the Annual General Meeting of 7 April 2022 and valid until 30 June 2023, to issue a maximum of 33,000,000 B shares and acquire 16,000,000 B shares.

Treasury shares

On 2 May 2022, Kesko Corporation transferred a total of 4,918 of its own B shares (KESKOB) held by the Company as treasury shares to the members of Kesko's Board of Directors. The transfer was based on the resolution made by the Annual General Meeting on 7 April 2022 to pay a portion of the Board members' annual fees in Kesko B shares.

	Shares
Own B shares held by the Company as at 31 Dec. 2021	2,968,664
Transferred, share-based compensation scheme	-345,104
Transferred, Board of Directors	-4,918
Returned during the financial year	1,719
Own B shares held by the Company as at 31 Dec. 2022	2,620,361

Note 18. Provisions

€ million	2022	2021
Provisions for leases	1.7	1.5
Other provisions	0.5	0.5
Total	2.2	2.0

Note 19. Non-current liabilities

Kesko has drawn down two bilateral loans, which combined total €200 million. The interest margin of these loans accounts for Kesko's sustainability targets for its carbon footprint and food waste, and in the value chain, emission reduction targets set by Kesko's direct suppliers of goods and services.

Kesko's direction

Year 2022
 Strategy and operating
 environment
 Business
 Investors

Sustainability report

Sustainable Kesko
 Climate and nature
 Value chain
 Our people
 Good governance
 Sustainability reporting

Financial review

Report by the Board of Directors
 Consolidated financial
 statements (IFRS)
 Parent company's financial
 statements (FAS)
 Signatures

Corporate governance

Corporate Governance
 Statement
 Remuneration Report

Data balance sheet

Data strategy
 Customers and data

Note 20. Current liabilities

€ million	2022	2021
Liabilities to subsidiaries		
Trade payables	6.8	1.7
Other payables	25.1	6.8
Accruals and deferred income	484.9	427.9
Total	516.7	436.4
Liabilities to associates		
Trade payables	0.1	0.0
Accruals and deferred income	0.0	0.0
Other payables	5.5	4.6
Total	5.6	4.7
Accruals and deferred income		
Employee benefit expenses	111.7	110.8
Accruals and deferred income from purchases	25.2	29.2
Taxes	0.8	7.5
Transaction prices	0.0	0.4
Fees for services	17.8	25.4
Others	75.9	65.7
Total	231.4	239.0

Note 21. Non-interest-bearing liabilities

€ million	2022	2021
Current liabilities	1,157.4	1,085.0
Total	1,157.4	1,085.0

Note 22. Guarantees, commitments and contingencies

€ million	2022	2021
Real estate mortgages		
For own debt	159.8	159.8
For subsidiaries	0.7	0.8
Pledged shares	9.5	9.5
Guarantees		
For own debt	0.5	0.5
For subsidiaries	70.9	67.9
Other liabilities and liability engagements		
For own debt	40.5	34.8
Rent liabilities on machinery and fixtures		
Due within a year	6.5	6.9
Due later	6.3	7.1
Rent liabilities on real estate		
Due within a year	256.2	277.7
Due later	1,254.5	1,490.5

Foreign currency risks

The result of the Company's operating activities is affected by the amount of working capital financing granted by the Company to its foreign subsidiaries and in part also, in its capacity as the Group's parent company, the subsidiaries' hedgings against their parent.

The foreign currency exposure is hedged using foreign currency derivatives in accordance with the confirmed foreign currency risk policy. The fair value of foreign currency derivatives is calculated by measuring them based on quoted market prices at the balance sheet date.

The measurement of derivatives is based on direct market data, in other words, they are classified at level 2. The maximum credit risk of these derivatives corresponds to their fair value at the balance sheet date.

The results of derivatives are recognised in financial items.

Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance
- Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

Company's transaction exposure as at 31 Dec. 2022

€ million	USD	SEK	NOK	PLN
Transaction risk	-5.5	75.2	26.6	10.8
Hedging derivatives	23.4	-56.2	-20.9	-10.7
Exposure	17.9	19.0	5.6	0.1

Company's transaction exposure as at 31 Dec. 2021

€ million	USD	SEK	NOK	PLN
Transaction risk	-15.2	44.0	62.6	26.5
Hedging derivatives	46.8	-41.0	-56.6	-26.1
Exposure	31.6	3.0	6.0	0.4

The sensitivity analysis of transaction exposure shows the profit impact of a +/-10% exchange rate change on the Company's foreign currency denominated acquisitions and hedging foreign currency derivatives.

Sensitivity analysis, impact on pre-tax profit as at 31 Dec. 2022

€ million	USD	SEK	NOK	PLN
Change +10%	-1.6	-1.7	-0.5	0.0
Change -10%	2.0	2.1	0.6	0.0

Sensitivity analysis, impact on pre-tax profit as at 31 Dec. 2021

€ million	USD	SEK	NOK	PLN
Change +10%	-2.9	-0.3	-0.5	0.0
Change -10%	3.5	0.3	0.7	0.0

Derivatives

Fair values of derivative contracts € million	31 Dec. 2022 Positive fair value (balance sheet value)	31 Dec. 2022 Negative fair value (balance sheet value)	31 Dec. 2021 Positive fair value (balance sheet value)	31 Dec. 2021 Negative fair value (balance sheet value)
Currency derivatives	2.6	-0.7	1.8	-1.6
Interest rate derivatives	12.2	-0.1	0.1	-2.2

Notional amounts of derivative contracts

€ million	31 Dec. 2022 Notional amount	31 Dec. 2021 Notional amount
Currency derivatives	153.3	227.6
Interest rate derivatives	330.0	420.0

All currency derivatives mature in 2023. Interest rate derivatives mature in 2024, 2026 and 2027.

€ million	2022	Fair value	2021	Fair value
Liabilities arising from derivative instruments				
Values of underlying instruments as at 31 Dec.				
Interest rate derivatives				
Interest rate swaps	330	12.1	420	-2.1
Foreign currency derivatives				
Forward and future contracts	153	1.9	228	0.1
Outside the Group	142	1.8	205	0.6
Inside the Group	12	0.1	23	-0.5
Commodity derivatives				
Electricity derivatives	139	0.0	70	0.0
Outside the Group	70	44.2	35	11.3
Inside the Group	70	-44.2	35	-11.3

Note 23. Cash and cash equivalents within the statement of cash flows

€ million	2022	2021
Financial assets at fair value through profit or loss	0.0	50.0
Available-for-sale financial assets	17.0	32.0
Cash and cash equivalents	212.9	187.3
Total	229.9	269.3



Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

In the statement of cash flows, cash and cash equivalents include those recognised in the balance sheet and portions of available-for-sale financial assets with maturities of less than three months from acquisition and also financial assets at fair value through profit and loss.

Note 24. Related parties

Kesko Corporation's related parties include the company's management (the Board of Directors, President and CEO and the Group Management Board) and the companies controlled by them, their family members and companies controlled by the family members, the Group's subsidiaries, associates and joint ventures, and Kesko Pension Fund. The subsidiaries, associates and joint ventures are listed in a separate note (Note 5.1).

Some members of the Kesko Board are K-retailers. Kesko Corporation sells goods and services to companies controlled by them. Goods and services have been sold to related parties on normal market terms and conditions and at market prices.



Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

SIGNATURES

Signatures for financial statements and report by the Board of Directors

Helsinki, 1 February 2023

Esa Kiiskinen

Peter Fagerhäls

Jannica Fagerholm

Piia Karhu

Jussi Perälä

Toni Pokela

Timo Ritakallio

Mikko Helander
President and CEO

The Auditor's note

Our auditor's report has been issued today.

Helsinki, 1 February 2023

Deloitte Oy

Authorised public accountants

Jukka Vattulainen

APA



Kesko's direction

Year 2022
Strategy and operating environment
Business
Investors

Sustainability report

Sustainable Kesko
Climate and nature
Value chain
Our people
Good governance
Sustainability reporting

Financial review

Report by the Board of Directors
Consolidated financial statements (IFRS)
Parent company's financial statements (FAS)
Signatures

Corporate governance

Corporate Governance Statement
Remuneration Report

Data balance sheet

Data strategy
Customers and data

AUDITOR'S REPORT (Translation of the Finnish original)

To the Annual General Meeting of Kesko Oyj

Report on the Audit of Financial Statements

Opinion

We have audited the financial statements of Kesko Oyj (business identity code 0109862-8) for the year ended 31 December, 2022. The financial statements comprise the consolidated income statement, statement of comprehensive income, financial position, statement of cash flows, statement of changes in equity and notes, including a summary of significant accounting policies, as well as the parent company's income statement, balance sheet, statement of cash flows and notes.

In our opinion

- the consolidated financial statements give a true and fair view of the group's financial position, financial performance and cash flows in accordance with International Financial Reporting Standards (IFRS) as adopted by the EU,
- the financial statements give a true and fair view of the parent company's financial performance and financial position in accordance with the laws and regulations governing the preparation of financial statements in Finland and comply with statutory requirements.

Our opinion is consistent with the additional report submitted to the Audit Committee.

Basis for opinion

We conducted our audit in accordance with good auditing practice in Finland. Our responsibilities under good auditing practice are further described in the Auditor's Responsibilities for the Audit of Financial Statements section of our report.

We are independent of the parent company and of the group companies in accordance with the ethical requirements that are applicable in Finland and are relevant to our audit, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

In our best knowledge and understanding, the non-audit services that we have provided to the parent company and group companies are in compliance with laws and regulations applicable in Finland regarding these services, and we have not provided any prohibited non-audit services referred to in Article 5(1) of regulation (EU) 537/2014.

The non-audit services that we have provided have been disclosed in note 2.5 to the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

We have also addressed the risk of management override of internal controls. This includes consideration of whether there was evidence of management bias that represented a risk of material misstatement due to fraud.



Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

Key audit matter

Revenue recognition

Refer to accounting policies for the consolidated financial statements and note 2.1.

Consolidated Net Sales of Kesko Oyj amounted to EUR 11,809.0 million (EUR 11,300.2 million). Kesko operates in grocery trade, building and technical trade, and car trade through wide sales- and retail network.

Consolidated net sales comprise the sale of goods, services and energy from contracts with customers. The share of the of service and energy sales in total net sales is not significant. The Group sells products to retailers and other retail dealers and engages in own retailing.

Net sales consists of a significant volume of transactions. For this reason, the functionality of information system controls is emphasised in revenue recognition. A significant part of the Kesko Group's net sales is automatically recognised in accounting through IT systems based on the fulfilment of the sales performance obligation.

We have identified the risk of revenue recognition and fraud, especially in exceptional manual revenue recognition.

Revenue recognition due to its significance require specific attention both from the accounting and the auditing perspective.

How our audit addressed the key audit matter

We have evaluated the IT systems related to revenue recognition by testing access and change management controls. We also evaluated process level controls by performing walkthroughs of each significant class of revenue

transactions, assessed the design of key controls and tested the operating effectiveness of those controls.

We have analyzed the revenue transactions recorded to net sales to identify entries originating from automated

processes and entries from manual journals, and to focus our audit procedures to transactions estimated as higher risk transactions.

Our audit procedures to ensure appropriateness of revenue recognition for sales transaction population recorded to net sales have consisted among others, performing comprehensive data analytics based substantive audit procedures together with sample based test of details.

We have made a focused risk assessment for addressing fraud risk relating to revenue recognition, and identified manual journal entries by applying data analytics. Based on the risk assessment for fraud, we have focused our substantive audit procedures for the transactions identified to ensure the appropriateness and accuracy. We have assessed the basis and appropriateness for significant credit entries and the appropriateness of exceptional entries, and assessed the appropriateness of applied management judgment.

Key audit matter

Impairment testing of Goodwill and trademarks

Refer to Note 3.3 in the consolidated financial statements of Kesko Oyj.

Consolidated statement of financial position includes goodwill of EUR 588.9 million (EUR 588.8 million). In addition, consolidated statement of financial position includes EUR 86.8 million (EUR 88.2 million) Trademarks.

Goodwill is subject to management's annual impairment test. As a result of management's goodwill impairment test, no impairment was identified.

Goodwill impairment testing requires substantial management judgment over the projected future business performance, cash flows and applied discount rate.

Note 3.3 in the Consolidated financial statements describes key assumptions used by management and sensitivity analysis for the impairment tests approved by the Board.

How our audit addressed the key audit matter

As part of our audit procedures we have assessed the impairment testing calculations prepared by management and approved by the board, and assessed key controls over impairment testing for each cash generating unit.

The recoverable amounts of the cash-generating units are determined based on value-in-use calculations. Estimated cash flows used in these calculations are based on three-year financial plans approved by management. The key assumptions used for the plans are total market growth and profitability trends, changes in store network, product and service selection, pricing and movements in operating costs.

We have assessed the key assumptions used by management in the Goodwill impairment tests:

- comparing the growth and profitability estimates to historical performance.
- comparing the estimates with the latest approved budgets and strategic plans.
- comparing applied discount rates to external sources.
- testing the mathematical accuracy of the impairment calculations

We have also assessed the related disclosure information.

We have no key audit matters to report with respect to our audit of the parent company financial statements. There are no significant risks of material misstatement referred to in Article 10(2c) of Regulation (EU) No 537/2014 with respect to the parent company financial statements.

Kesko's direction

Year 2022
 Strategy and operating environment
 Business
 Investors

Sustainability report

Sustainable Kesko
 Climate and nature
 Value chain
 Our people
 Good governance
 Sustainability reporting

Financial review

Report by the Board of Directors
 Consolidated financial statements (IFRS)
 Parent company's financial statements (FAS)
 Signatures

Corporate governance

Corporate Governance Statement
 Remuneration Report

Data balance sheet

Data strategy
 Customers and data

Responsibilities of the Board of Directors and the President and CEO for the financial statements

The Board of Directors and the President and CEO are responsible for the preparation of consolidated financial statements that give a true and fair view in accordance with International Financial Reporting Standards (IFRS) as adopted by the EU, and of financial statements that give a true and fair view in accordance with the laws and regulations governing the preparation of financial statements in Finland and comply with statutory requirements. The Board of Directors and CEO are also responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Board of Directors and the President and CEO are responsible for assessing the parent company's and the group's ability to continue as going concern, disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting. The financial statements are prepared using the going concern basis of accounting unless there is an intention to liquidate the parent company or the group or cease operations, or there is no realistic alternative but to do so.

Auditor's responsibilities in the audit of financial statements

Our objectives are to obtain reasonable assurance on whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with good auditing practice will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit in accordance with good auditing practice, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the parent company's or the group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of the Board of Directors' and the President and CEO's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the parent company's or the group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events so that the financial statements give a true and fair view.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in



Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Other Reporting Requirements

Information on our audit engagement

We were first appointed as auditors by the Kesko's Annual General Meeting on 28th of April 2020, and our appointment represents a total period of uninterrupted engagement of 3 years.

Other information

The Board of Directors and the President and CEO are responsible for the other information. The other information comprises the report of the Board of Directors and the information included in the Annual Report, but does not include the financial statements and our auditor's report thereon. We have obtained the report of the Board of Directors prior to the date of this auditor's report, and the Annual Report is expected to be made available to us after that date.

Our opinion on the financial statements does not cover the other information.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. With respect to report of the Board of Directors, our responsibility also includes considering whether the report of the Board of Directors has been prepared in accordance with the applicable laws and regulations.

In our opinion, the information in the report of the Board of Directors is consistent with the information in the financial statements and the report of the Board of Directors has been prepared in accordance with the applicable laws and regulations.

If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Other Statements

We support that the financial statements and consolidated financial statements should be adopted. The proposal by the Board of Directors regarding the use of profit shown on the balance sheet is in compliance with the Limited Liability Companies Act. We support that the Members of the Board of Directors and the President and CEO of the parent company should be discharged from liability from the financial period audited by us.

Helsinki, 1 February 2023

Deloitte Oy

Audit Firm

Jukka Vattulainen

Authorised Public Accountant (KHT)

Kesko's direction

Year 2022
 Strategy and operating environment
 Business
 Investors

Sustainability report

Sustainable Kesko
 Climate and nature
 Value chain
 Our people
 Good governance
 Sustainability reporting

Financial review

Report by the Board of Directors
 Consolidated financial statements (IFRS)
 Parent company's financial statements (FAS)
 Signatures

Corporate governance

Corporate Governance Statement
 Remuneration Report

Data balance sheet

Data strategy
 Customers and data

INDEPENDENT AUDITOR'S REPORT ON THE ESEF CONSOLIDATED FINANCIAL STATEMENTS OF KESKO OYJ

(Translation of the Finnish original)

To the Board of Directors of Kesko Oyj

We have performed a reasonable assurance engagement on whether the iXBRL tagging of the consolidated financial statements in the ESEF consolidated financial statements (743700OX6H5VMCAHPB95-2022-12-31_FI.zip) of Kesko Oyj (0109862-8) for the financial year 1.1.-31.12.2022 has been prepared in accordance with the requirements of Article 4 of Commission Delegated Regulation (EU) 2018/815 (ESEF RTS).

Responsibilities of the Board of Directors and the Managing Director

The Board of Directors and Managing Director are responsible for the preparation of the report of the Board of Directors and financial statements (ESEF financial statements) that comply with the requirements of ESEF RTS. This responsibility includes:

- preparation of ESEF financial statements in XHTML format in accordance with Article 3 of ESEF RTS
- tagging the consolidated financial statements' primary statements, disclosures and identifying information in the ESEF financial statements with iXBRL tags in accordance with Article 4 of ESEF RTS, and
- ensuring consistency between ESEF financial statements and audited financial statements.

The Board of Directors and the Managing Director are also responsible for such internal control as they determine is necessary to enable the preparation of ESEF financial statements in accordance with the requirements of ESEF RTS.

Auditor's Independence and Quality Control

We are independent of the company in accordance with the ethical requirements that are applicable in Finland and are relevant to the engagement we have performed, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

The auditor applies International Standard on Quality Management 1 and, accordingly, an audit firm shall design, implement and maintain a system of quality control including policies and procedures regarding compliance with ethical requirements, professional standards, and applicable legal and regulatory requirements.

Auditor's Responsibilities

In accordance with the engagement letter, we express an opinion on whether the tagging of the consolidated financial statements in the ESEF financial statements has been prepared in all material respects in accordance with the requirements of Article 4 of ESEF RTS. We conducted a reasonable assurance engagement in accordance with International Standard on Assurance Engagements ISAE 3000.

The engagement includes procedures to obtain evidence on:

- whether the tagging of the consolidated financial statement's primary statements in the ESEF financial statements has been prepared in all material respects in accordance with the requirements of Article 4 of ESEF RTS
- whether the tagging of the consolidated financial statements' disclosures and identifying information in the ESEF financial statements has been prepared in all material respects in accordance with the requirements of Article 4 of ESEF RTS, and
- whether the ESEF financial statements are consistent with the audited financial statements.

The nature, timing and extent of the procedures selected depend on the auditor's judgment. This includes the assessment of risk of material departures from the requirements set out in ESEF RTS, whether due to fraud or error.

We believe that the evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.



Kesko's direction

- Year 2022
- Strategy and operating environment
- Business
- Investors

Sustainability report

- Sustainable Kesko
- Climate and nature
- Value chain
- Our people
- Good governance
- Sustainability reporting

Financial review

- Report by the Board of Directors
- Consolidated financial statements (IFRS)
- Parent company's financial statements (FAS)
- Signatures

Corporate governance

- Corporate Governance Statement
- Remuneration Report

Data balance sheet

- Data strategy
- Customers and data

Opinion

In our opinion, the tagging of the consolidated financial statements in the ESEF financial statements (743700OX6HSVMCAHPB95-2022-12-31_FI.zip) of Kesko Oyj for the financial year 1.1.-31.12.2022 has been prepared in all material respects in accordance with the requirements of Article 4 of ESEF RTS.

Our audit opinion on the consolidated financial statements of Kesko Oyj for the financial year 1.1.-31.12.2022 has been expressed in our auditor's report dated 1.2.2023. In this report, we do not express an audit opinion or any other assurance conclusion on the consolidated financial statements.

Helsinki, 1 February, 2023

Deloitte Oy
Audit Firm

Jukka Vattulainen
APA